

# CANACCORD CAPITAL INC.

FISCAL FOURTH QUARTER 2007 FACT SHEET

### **CORPORATE PROFILE**

Through its principal subsidiaries, Canaccord Capital Inc. (TSX & AIM: CCI) is a leading independent full service investment dealer in Canada with capital markets operations in the United Kingdom and the United States of America. Canaccord is publicly traded on both the Toronto Stock Exchange and AIM, a market operated by the London Stock Exchange. Canaccord has operations in two of the principal segments of the securities industry: private client services and capital markets. Together, these operations offer a wide range of complementary investment products, brokerage services and investment banking services to Canaccord's private, institutional and corporate clients. Canaccord has approximately 1,590 employees worldwide in 31 offices, including 23 Private Client Services offices located across Canada. Canaccord Adams, the international capital markets division, has operations in Toronto, London, Boston, Vancouver, New York, Calgary, Montreal, San Francisco, Houston, Chicago and Barbados.



### **PRIVATE CLIENT SERVICES**

Canaccord provides a broad range of financial services and investment products to its private clients, including both proprietary and third party products. Revenue from Private Client Services is generated through traditional commission-based brokerage services; the sale of fee-based products and services; client-related interest; and fees and commissions earned by IAs in respect of investment banking and venture capital transactions by private clients.

(C\$ thousands, except number of IAs)	Q4/06	Q4/07
Revenue		
Canada	\$77,153	\$74,727
US	1,269	1,149
Total revenue	78,422	75,875
Income before income taxes	22,437	20,527
Assets under management (AUM) (C\$ millions)	613	652
Assets under administration (AUA) (C\$ billions)	14.3	15.0
Number of Investment Advisors (IAs)	430	439

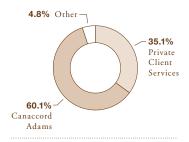
### **CANACCORD ADAMS**

Canaccord Adams is our international capital markets division. Revenue for this business segment is generated from Canadian, US and UK capital markets. Revenue not attributable to these geographic areas is now classified under Other in the segmented information. Canaccord Adams performs activities in the Mining and Metals, Energy, Technology, Life Sciences, Real Estate, Consumer and Industrial Growth sectors.

(C\$ thousands, except number of companies)	Q4/06	Q4/07
Revenue		
Canada	\$59,777	\$68,481
UK and other foreign		
location	41,774	42,984
US	18,692	18,686
Total revenue	120,243	130,151
Income before income taxes	34,801	29,246
Number of companies as a Nominated Adviser		
(Nomad)/Financial Adviser	50	50

### Q4/07 - THREE MONTHS ENDED MARCH 31, 2007

#### Revenue by business segment



# Geographic distribution of revenue



### **Share information**

Trading symbol: CCI Listings: TSX & AIM Shares outstanding (diluted): 47.8 million shares as of March 31, 2007

### **Financial information**

Visit www.canaccord.com/ investor/financialreports for additional financial information. To view Canaccord's regulatory filings on SEDAR please visit www.sedar.com.

## Common share dividends

A normal common share quarterly dividend of \$0.10 per share was declared by the Board to be payable on June 8, 2007, with a record date of June 1, 2007.



## Shareholder contact

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# General shareholder inquiries and information

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