



Canaccord Capital Inc.

Supplementary Financial Information

Fourth Quarter Fiscal 2007

For the period ended March 31, 2007

(Unaudited and in Canadian dollars)

Investor Relations Department

For further information, contact:

Katherine Young	Vice President	604-643-7013
David Li	Analyst	604-643-0264

Table of contents

	Page
Financial highlights	1
Condensed consolidated statement of operations	2
Private Client Services statement of operations	3
Canaccord Adams statement of operations	4
Corporate and Other segment statement of operations	5
Canada statement of operations	6
UK and Other Foreign Location statement of operations	7
US statement of operations	8
Consolidated balance sheet	9
Miscellaneous operational statistics	10
Financial Post Data Group League Table	11

Advisory note:

This document is not audited and should be read in conjunction with the Fourth Quarter Fiscal 2007 Quarterly Report to Shareholders (unaudited) dated May 17, 2007, and the Annual Report dated June 26, 2006. Canaccord's fiscal year end is defined as March 31st of each year. Canaccord's fourth quarter fiscal 2007 ended March 31, 2007 is also referred to as Q4/07 in the following disclosure.

Non-GAAP measures:

Certain non-GAAP measures are utilized by the Company as measures of financial performance. Non-GAAP measures do not have any standardized meaning prescribed by GAAP and are therefore unlikely to be comparable to similar measures presented by other companies. Non-GAAP measures included are: capital employed, return on average capital employed (ROCE), return on average common equity (ROE), assets under administration (AUA), assets under management (AUM), compensation expenses as % of revenue, non-compensation expenses as % of revenue, dividend yield, dividend payout ratio, total shareholder return, pre-tax profit margin, price to earnings multiple (P/E), and price to book ratio (P/B).

Currency:

Unless otherwise specified, all currencies are in Canadian dollars.



Financial highlights

(Unaudited, for the period ended)
(in thousands of dollars) ⁽¹⁾

	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	Q4/07 vs. Q4/06		FY03	FY04	FY05	FY06	FY07	FY07 vs. FY06		
										Increase (decrease)							Increase (decrease)		
Financial results																			
Revenue	142,929	99,017	118,654	158,670	207,074	206,127	156,031	178,313	216,443	9,369	4.5%	199,206	402,157	432,778	583,415	756,914	173,499	29.7%	
Expenses	117,502	83,587	94,407	122,772	163,619	166,952	130,781	144,677	176,307	12,688	7.8%	204,744	339,600	360,022	464,385	618,717	154,332	33.2%	
Income taxes	8,120	4,352	8,493	11,650	13,385	13,233	7,444	9,944	14,120	735	5.5%	(485)	22,128	24,177	37,880	44,741	6,861	18.1%	
Net income (loss)	17,307	11,078	15,754	24,248	30,070	25,942	17,806	23,692	26,016	(4,054)	(13.5)%	(5,053)	40,429	48,579	81,150	93,456	12,306	15.2%	
Balance sheet information																			
Total assets	1,638,165	1,323,153	1,550,013	1,580,422	2,177,973	1,789,397	1,665,413	1,794,143	2,609,942	431,969	19.8%	830,737	1,508,366	1,638,165	2,177,973	2,609,942	431,969	19.8%	
Total liabilities	1,415,954	1,096,495	1,326,395	1,334,327	1,890,143	1,478,199	1,338,324	1,438,915	2,237,751	347,608	18.4%	778,034	1,409,679	1,415,954	1,890,143	2,237,751	347,608	18.4%	
Total shareholders' equity	222,211	226,658	223,618	246,095	287,830	311,198	327,089	355,228	372,191	84,361	29.3%	52,703	98,687	222,211	287,830	372,191	84,361	29.3%	
Client assets																			
Assets under mgmt. (\$ millions) ⁽²⁾	380	410	475	528	613	649	670	696	652	39	6.4%	104	237	380	613	652	39	6.4%	
Assets under admin. (\$ millions)	9,967	9,954	11,495	12,183	14,310	13,942	13,826	14,121	15,014	704	4.9%	5,037	8,292	9,967	14,310	15,014	704	4.9%	
Common share information																			
Per share (\$)																			
Basic earnings (loss)	0.38	0.24	0.35	0.55	0.66	0.57	0.39	0.51	0.57	(0.09)	(13.6)%	(0.18)	1.43	1.17	1.82	2.03	0.21	11.5%	
Diluted earnings (loss)	0.38	0.24	0.34	0.52	0.63	0.54	0.37	0.49	0.54	(0.09)	(14.3)%	(0.18)	1.12	1.11	1.74	1.94	0.20	11.5%	
Book value per diluted share ^{(3) (4)}	4.82	4.91	4.82	5.29	5.99	6.49	6.82	7.39	7.74	1.75	29.2%	1.84	2.59	4.82	5.99	7.74	1.75	29.2%	
Share price (\$)																			
High	10.98	10.65	12.90	15.80	21.25	27.50	20.60	19.78	22.64	1.39	6.5%	-	-	11.10	21.25	27.50	6.25	29.4%	
Low	8.75	9.00	9.10	10.96	14.35	16.25	16.74	15.80	16.70	2.35	16.4%	-	-	7.96	9.00	15.80	6.80	75.6%	
Close	10.48	9.15	11.68	14.89	20.80	17.72	17.10	18.60	22.12	1.32	6.3%	-	-	10.48	20.80	22.12	1.32	6.3%	
Shares outstanding (thousands)																			
Issued shares excluding unvested shares ⁽⁵⁾	45,413	45,413	44,190	44,432	45,746	45,906	46,200	46,321	45,973	227	0.5%	27,956	29,983	45,413	45,746	45,973	227	0.5%	
Issued and outstanding ⁽⁶⁾	46,129	46,116	46,407	46,485	47,827	47,827	47,827	47,831	47,832	5	-	28,589	38,089	46,129	47,827	47,832	5	-	
Diluted ⁽⁷⁾	46,129	46,116	46,407	46,485	48,017	47,951	47,992	48,046	48,084	67	0.1%	28,589	38,089	46,129	48,017	48,084	67	0.1%	
Average outstanding - basic	45,353	45,426	44,479	44,385	45,716	45,906	46,153	46,274	45,971	255	0.6%	27,805	28,298	41,635	44,606	45,969	1,363	3.1%	
Average diluted	46,069	46,129	46,403	46,438	47,846	47,998	47,962	48,046	48,082	236	0.5%	27,805	37,096	44,188	46,699	48,081	1,381	3.0%	
Market capitalization (thousands) ⁽⁴⁾	483,435	421,964	542,034	692,156	998,762	849,684	820,665	893,651	1,063,625	64,863	6.5%	n.m.	n.m.	483,435	998,762	1,063,625	64,863	6.5%	
Financial measures																			
Dividends per share	0.11	0.06	0.06	0.08	0.08	0.08	0.08	0.10	0.10	0.02	25.0%	-	-	0.26	0.28	0.36	0.08	28.6%	
Special distributions per share ⁽⁸⁾	-	-	-	-	-	-	-	-	-	n.m.	n.m.	-	-	0.15	-	-	n.m.	n.m.	
Dividend yield (closing share price) ⁽⁸⁾	4.2%	2.6%	2.1%	2.1%	1.5%	1.8%	1.9%	2.2%	1.8%	0.3 p.p.	-	-	-	2.5%	1.3%	1.6%	0.3 p.p.	-	
Dividend payout ratio ^{(4) (8)}	29.3%	25.0%	17.7%	15.3%	12.8%	14.8%	21.6%	20.3%	18.5%	5.7 p.p.	-	-	-	24.7%	16.2%	18.5%	2.3 p.p.	-	
Total shareholder return ⁽⁹⁾	16.3%	(11.7)%	28.3%	28.0%	40.3%	(14.4)%	(3.1)%	9.2%	19.5%	(20.8) p.p.	-	-	-	5.5%	103.4%	8.3%	(95.1) p.p.	-	
Annualized ROE / ROCE	32.2%	19.8%	27.8%	41.0%	45.7%	34.7%	22.1%	27.6%	29.0%	(16.7) p.p.	-	(7.5)%	43.5%	23.9%	33.6%	28.4%	(5.2) p.p.	-	
Price to earnings multiple ⁽¹⁰⁾	9.5	8.2	8.8	10.1	12.0	8.7	8.3	9.2	11.4	(0.6)	(5.0)%	-	-	9.5	12.0	11.4	(0.6)	(5.0)%	
Price to book ratio ⁽¹¹⁾	2.2	1.9	2.4	2.8	3.5	2.7	2.5	2.5	2.9	(0.6)	(17.1)%	-	-	2.2	3.5	2.9	(0.6)	(17.1)%	

n.m.: not meaningful
p.p.: percentage points

(1) Financial results are expressed in C\$ thousands, except for assets under management, assets under administration, common share information and financial ratios.

(2) AUM are assets discretionarily managed as a part of our Independence Accounts which are administered by Canaccord.

(3) Book value per diluted share is calculated as total shareholders' equity less redeemable preferred shares divided by the number of diluted shares outstanding.

(4) In Q4/07, the definition of diluted shares outstanding was revised to include shares related to share issuance commitment. Therefore, book value per diluted share, market capitalization, dividend payout ratio, and price to book ratio have been re-calculated using the new definition of diluted shares as of Q4/06.

(5) Excludes shares relating to share purchase loans for recruitment and retention programs.

(6) Includes shares relating to share purchase loans for recruitment and retention programs.

(7) Includes share issuance commitment.

(8) Special distributions per share are not included in the dividend yield and dividend payout calculations.

(9) Total shareholder return is calculated as the change in share price plus dividends and special distributions paid in the current period as a percentage of the prior period's closing share price, assuming reinvestment of all dividends.

(10) The price to earnings multiple is calculated based on the end of period share price and 12-month trailing diluted EPS.

(11) The price to book ratio is calculated based on the end of period share price and book value per diluted share.

Canaccord Group of Companies

Condensed consolidated statement of operations

(Unaudited, for the period ended)
(in thousands of dollars) ⁽¹⁾

	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	Q4/07 vs. Q4/06		FY03	FY04	FY05	FY06	FY07	FY07 vs. FY06		
										Increase (decrease)							Increase (decrease)		
Revenue ⁽²⁾																			
Commission	54,598	40,811	53,103	56,701	88,846	78,054	63,556	74,380	87,682	(1,164)	(1.3)%	95,287	162,242	168,978	239,461	303,672	64,211	26.8%	
Investment banking	69,558	49,505	44,299	84,425	87,977	102,840	70,118	78,177	99,138	11,161	12.7%	65,774	188,001	214,450	266,206	350,273	84,067	31.6%	
Principal trading	7,795	(1,741)	9,276	6,176	13,677	7,784	5,390	9,035	9,429	(4,248)	(31.1)%	15,030	27,513	13,584	27,388	31,638	4,250	15.5%	
Interest	7,723	8,243	8,361	8,886	11,424	13,638	14,259	14,355	15,656	4,232	37.0%	16,408	15,853	26,488	36,914	57,908	20,994	56.9%	
Other	3,255	2,199	3,615	2,482	5,150	3,811	2,708	2,366	4,538	(612)	(11.9)%	6,707	8,548	9,278	13,446	13,423	(23)	(0.2)%	
	142,929	99,017	118,654	158,670	207,074	206,127	156,031	178,313	216,443	9,369	4.5%	199,206	402,157	432,778	583,415	756,914	173,499	29.7%	
Expenses																			
Incentive compensation ⁽³⁾	77,191	48,650	59,580	82,662	108,296	104,955	74,974	89,466	113,502	5,206	4.8%	92,594	218,802	220,454	299,188	382,897	83,709	28.0%	
Salaries and benefits	13,130	9,226	9,409	9,668	13,716	12,493	10,643	11,610	12,862	(854)	(6.2)%	35,661	37,193	45,715	42,019	47,608	5,589	13.3%	
Trading costs	4,493	4,312	4,247	4,441	7,615	8,559	6,119	6,056	6,718	(897)	(11.8)%	15,343	17,310	16,863	20,615	27,452	6,837	33.2%	
Premises and equipment	3,025	3,626	3,067	4,082	5,068	5,937	5,814	5,810	7,612	2,544	50.2%	12,089	13,017	11,849	15,843	25,173	9,330	58.9%	
Communication and technology	3,719	3,690	3,798	4,023	5,087	5,063	5,387	5,352	5,670	583	11.5%	12,984	12,290	14,037	16,598	21,472	4,874	29.4%	
Interest	2,125	2,491	2,405	2,441	3,577	4,982	5,402	4,926	5,228	1,651	46.2%	3,239	3,994	7,824	10,914	20,538	9,624	88.2%	
General and administrative	10,866	10,016	9,063	12,422	14,726	19,107	14,287	14,413	16,375	1,649	11.2%	20,555	24,874	32,171	46,227	64,182	17,955	38.8%	
Amortization	952	1,118	800	930	1,969	1,989	2,366	1,797	1,999	30	1.5%	3,898	3,565	3,185	4,817	8,151	3,334	69.2%	
Development costs	2,001	2,091	2,103	2,103	3,565	3,867	5,789	5,247	6,341	2,776	77.9%	4,137	8,240	7,924	9,979	21,244	11,447	116.8%	
Restructuring and other costs	-	-	-	-	-	-	-	-	-	-	-	8,505	315	-	-	-	-	-	
Discretionary payouts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Gain on disposal of invts & claims	-	(1,633)	-	-	-	-	-	-	-	-	-	(4,261)	-	-	(1,633)	-	1,633	(100.0)%	
	117,502	83,587	94,407	122,772	163,619	166,952	130,781	144,677	176,307	12,688	7.8%	204,744	339,600	360,022	464,385	618,717	154,332	33.2%	
Income (loss) before income taxes	25,427	15,430	24,247	35,898	43,455	39,175	25,250	33,636	40,136	(3,319)	(7.6)%	(5,538)	62,557	72,756	119,030	138,197	19,167	16.1%	
Income taxes	8,120	4,352	8,493	11,650	13,385	13,233	7,444	9,944	14,120	735	5.5%	(485)	22,128	24,177	37,880	44,741	6,861	18.1%	
Net income (loss)	17,307	11,078	15,754	24,248	30,070	25,942	17,806	23,692	26,016	(4,054)	(13.5)%	(5,053)	40,429	48,579	81,150	93,456	12,306	15.2%	

Incentive compensation as % of revenue	54.0%	49.1%	50.2%	52.1%	52.3%	50.9%	48.1%	50.2%	52.4%	0.1 p.p.	46.5%	54.4%	50.9%	51.3%	50.6%	(0.7) p.p.		
Total compensation exp. as % of revenue ⁽⁴⁾	63.2%	58.5%	58.1%	58.2%	58.9%	57.0%	54.9%	56.7%	58.4%	(0.5) p.p.	64.4%	63.6%	61.5%	58.5%	56.9%	(1.6) p.p.		
Non-compensation exp. as % of revenue	19.0%	25.9%	21.5%	19.2%	20.1%	24.0%	28.9%	24.4%	23.1%	3.0 p.p.	38.4%	20.8%	21.7%	21.1%	24.8%	3.7 p.p.		
Total expenses as % of revenue	82.2%	84.4%	79.6%	77.4%	79.0%	81.0%	83.8%	81.1%	81.5%	2.5 p.p.	102.8%	84.4%	83.2%	79.6%	81.7%	2.1 p.p.		
Pre-tax profit margin	17.8%	15.6%	20.4%	22.6%	21.0%	19.0%	16.2%	18.9%	18.5%	(2.5) p.p.	(2.8)%	15.6%	16.8%	20.4%	18.3%	(2.1) p.p.		
Effective tax rate	31.9%	28.2%	35.0%	32.5%	30.8%	33.8%	29.5%	29.6%	35.2%	4.4 p.p.	8.8%	35.4%	33.2%	31.8%	32.4%	0.6 p.p.		
Net profit margin	12.1%	11.2%	13.3%	15.3%	14.5%	12.6%	11.4%	13.3%	12.0%	(2.5) p.p.	(2.5)%	10.1%	11.2%	13.9%	12.3%	(1.6) p.p.		
Basic earnings (loss) per share	0.38	0.24	0.35	0.55	0.66	0.57	0.39	0.51	0.57	(0.09)	(13.6)%	(0.18)	1.43	1.17	1.82	2.03	0.21	11.5%
Diluted earnings (loss) per share	0.38	0.24	0.34	0.52	0.63	0.54	0.37	0.49	0.54	(0.09)	(14.3)%	(0.18)	1.12	1.11	1.74	1.94	0.20	11.5%
Book value per diluted share	4.82	4.91	4.82	5.29	5.99	6.49	6.82	7.39	7.74	1.75	29.2%	1.84	2.59	4.82	5.99	7.74	1.75	29.2%

Supplementary segment revenue information

(in thousands of dollars)

	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	Q4/07 vs. Q4/06		FY03	FY04	FY05	FY06	FY07	FY07 vs. FY06		
										Increase (decrease)							Increase (decrease)		
Revenue ⁽²⁾																			
Private Client Services (PCS)	56,391	39,630	52,411	54,731	78,422	72,286	55,626	68,831	75,876	(2,546)	(3.2)%	97,784	175,983	178,176	225,194	272,619	47,425	21.1%	
Canaccord Adams	81,444	54,457	60,048	98,918	120,243	125,106	93,033	101,427	130,151	9,908	8.2%	91,629	211,758	239,654	333,666	449,717	116,051	34.8%	
Corporate and Other	5,094	4,930	6,195	5,021	8,409	8,735	7,372	8,055	10,416	2,007	23.9%	9,793	14,416	14,948	24,555	34,578	10,023	40.8%	
	142,929	99,017	118,654	158,670	207,074	206,127	156,031	178,313	216,443	9,369	4.5%	199,206	402,157	432,778	583,415	756,914	173,499	29.7%	

(1) Financial results are expressed in C\$ thousands, except for common share information and financial ratios.

(2) As of Q4/06, to enhance our disclosure and to facilitate comparisons with other companies in the industry, consolidated revenue has been changed from 'revenue by business segment' to 'revenue by activity'.

(3) Incentive compensation includes National Health Insurance tax applicable to the UK and is based on a percentage of incentive compensation payout. Refer to the UK statement of operations for further details (page 7).

(4) Total compensation expense includes incentive compensation and salaries and benefits, but excludes hiring incentives and development group salary and benefits, which are included in development costs.

Private Client Services

Condensed statement of operations

(Unaudited, for the period ended)

(in thousands of dollars)⁽¹⁾

	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	Q4/07 vs. Q4/06		FY03	FY04	FY05	FY06	FY07	FY07 vs. FY06		
										Increase (decrease)							Increase (decrease)		
Revenue																			
Canada	56,391	39,630	52,411	54,731	77,153	70,996	54,960	67,907	74,727	(2,426)	(3.1)%	97,784	175,983	178,176	223,925	268,590	44,665	19.9%	
US ⁽²⁾	-	-	-	-	1,269	1,290	666	924	1,149	(120)	(9.5)%	-	-	-	1,269	4,029	2,760	217.5%	
Total	56,391	39,630	52,411	54,731	78,422	72,286	55,626	68,831	75,876	(2,546)	(3.2)%	97,784	175,983	178,176	225,194	272,619	47,425	21.1%	
Expenses																			
Incentive compensation	26,660	17,581	25,033	25,297	37,372	33,368	24,885	31,848	36,567	(805)	(2.2)%	45,179	82,758	84,396	105,283	126,668	21,385	20.3%	
Salaries and benefits	3,359	3,036	2,827	2,785	4,405	3,430	2,854	3,039	4,303	(102)	(2.3)%	9,105	10,157	11,158	13,053	13,626	573	4.4%	
Trading costs ⁽³⁾	2,301	2,217	2,014	2,150	2,632	3,066	2,276	2,338	2,477	(155)	(5.9)%	1,646	1,308	8,802	9,013	10,157	1,144	12.7%	
Premises and equipment	1,271	1,350	1,298	1,318	1,498	1,536	1,534	1,528	1,555	57	3.8%	4,555	4,742	4,653	5,464	6,153	689	12.6%	
Communication and technology	1,463	1,459	1,480	1,516	1,611	1,602	1,571	1,526	1,639	28	1.7%	6,636	5,491	5,819	6,066	6,338	272	4.5%	
Interest	1,237	1,282	1,267	1,782	2,863	4,246	4,434	4,412	4,659	1,796	62.7%	-	-	3,711	7,194	17,751	10,557	146.7%	
General and administrative	2,330	2,833	1,985	3,618	3,726	6,038	1,855	3,444	2,341	(1,385)	(37.2)%	5,719	9,311	5,080	12,162	13,678	1,516	12.5%	
Amortization	318	380	273	324	462	410	420	380	438	(24)	(5.2)%	1,399	1,295	1,087	1,439	1,648	209	14.5%	
Development costs	808	882	905	1,099	1,416	1,521	1,517	1,663	1,370	(46)	(3.2)%	2,015	3,261	2,798	4,302	6,071	1,769	41.1%	
Restructuring and other costs	-	-	-	-	-	-	-	-	-	-	-	6,896	315	-	-	-	-	-	
Discretionary payouts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Gain on disposal of invts & claims	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Income before income taxes⁽⁴⁾	39,747	31,020	37,082	39,889	55,985	55,217	41,346	50,178	55,349	(636)	(1.1)%	83,150	118,638	127,504	163,976	202,090	38,114	23.2%	
	16,644	8,610	15,329	14,842	22,437	17,069	14,280	18,653	20,527	(1,910)	(8.5)%	14,634	57,345	50,672	61,218	70,529	9,311	15.2%	
PCS fee-related revenue ⁽⁵⁾	17.5%	24.2%	19.4%	20.8%	18.3%	20.0%	26.8%	22.8%	24.1%	5.8 p.p.		28.9%	20.3%	17.7%	20.2%	23.2%	3.0 p.p.		
Incentive compensation as % of revenue	47.3%	44.4%	47.8%	46.2%	47.7%	46.2%	44.7%	46.3%	48.2%	0.5 p.p.		46.2%	47.0%	47.4%	46.8%	46.5%	(0.3) p.p.		
Total compensation exp. as % of revenue ⁽⁶⁾	53.2%	52.0%	53.2%	51.3%	53.3%	50.9%	49.9%	50.7%	53.9%	0.6 p.p.		55.5%	52.8%	53.6%	52.5%	51.5%	(1.0) p.p.		
Non-compensation exp. as % of revenue	17.3%	26.3%	17.6%	21.6%	18.1%	25.5%	24.4%	22.2%	19.0%	0.9 p.p.		29.5%	14.6%	18.0%	20.3%	22.6%	2.3 p.p.		
Total expenses as % of revenue	70.5%	78.3%	70.8%	72.9%	71.4%	76.4%	74.3%	72.9%	72.9%	1.5 p.p.		85.0%	67.4%	71.6%	72.8%	74.1%	1.3 p.p.		
Pre-tax profit margin	29.5%	21.7%	29.2%	27.1%	28.6%	23.6%	25.7%	27.1%	27.1%	(1.5) p.p.		15.0%	32.6%	28.4%	27.2%	25.9%	(1.3) p.p.		
Assets under mgmt. (\$ millions) ⁽⁷⁾	380	410	475	528	613	649	670	696	652	39	6.4%	104	237	380	613	652	39	6.4%	
Assets under admin. (\$ millions)	9,967	9,954	11,495	12,183	14,310	13,942	13,826	14,121	15,014	704	4.9%	5,037	8,292	9,967	14,310	15,014	704	4.9%	
Number of employees	657	667	663	687	689	710	719	725	728	39	5.7%	628	623	657	689	728	39	5.7%	
Number of Investment Advisors ⁽⁸⁾	412	418	425	433	430	430	434	432	439	9	2.1%	399	391	412	430	439	9	2.1%	
Number of PCS client accounts	144,451	145,336	147,930	152,105	155,404	156,828	158,866	160,793	156,003	599	0.4%	131,584	138,142	144,451	155,404	156,003	599	0.4%	

(1) Financial results are expressed in C\$ thousands, except for financial ratios, assets under administration, assets under management, number of employees, Investment Advisors and PCS client accounts.

(2) As of Q4/06, PCS revenue from Canaccord Capital Corporation (USA) Inc. has been disclosed separately under the US geographic segment. Prior to Q4/06, US segment disclosure was not available.

(3) Prior to fiscal 2005, trading costs for Private Client Services and Canaccord Adams were recorded in Corporate and Other segment. As of Q1/05, trading costs applicable to each business segment have been reflected in their respective financial statements. As a result, year-over-year comparisons may vary due to the change in methodology.

(4) Income before income taxes excludes allocated overhead expenses which are included in Corporate and Other segment expenses.

(5) PCS fee-related revenue includes RRSP interest revenue and commissions earned from managed accounts, fee-based accounts, bonds, mutual funds, and insurance.

(6) Total compensation expense includes incentive compensation and salaries and benefits, but excludes hiring incentives and development group salary and benefits, which are included in development costs.

(7) AUM are assets managed on a discretionary basis as a part of the Independence Accounts administered by Canaccord.

(8) Upon reviewing the population of Investment Advisors (IAs), it was determined that IAs on long term disability and non-registrants should be excluded from the total count, and therefore, historical statistics prior to Q3/06 have been reclassified.

Canaccord Adams
Condensed statement of operations

(Unaudited, for the period ended)
(in thousands of dollars) ⁽¹⁾

	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	Q4/07 vs. Q4/06		FY03	FY04	FY05	FY06	FY07	FY07 vs. FY06		
										Increase (decrease)							Increase (decrease)		
Revenue																			
Canada																			
Capital Markets	39,794	25,828	35,054	44,650	44,938	42,750	38,533	48,897	57,382	12,444	27.7%	35,601	88,821	95,559	150,470	187,562	37,092	24.7%	
International Trading	4,715	3,426	4,691	4,994	7,829	7,386	4,091	5,923	6,777	(1,052)	(13.4)%	7,491	16,800	15,452	20,940	24,177	3,237	15.5%	
Registered Traders	1,864	532	2,000	2,517	4,075	1,624	1,281	2,366	2,607	(1,468)	(36.0)%	10,564	11,493	4,275	9,124	7,878	(1,246)	(13.7)%	
Fixed Income	2,236	1,838	1,891	1,876	2,935	1,829	2,568	1,595	1,715	(1,220)	(41.6)%	9,509	10,155	8,278	8,540	7,707	(833)	(9.8)%	
Total Canada	48,609	31,624	43,636	54,037	59,777	53,589	46,473	58,781	68,481	8,704	14.6%	63,165	127,269	123,564	189,074	227,324	38,250	20.2%	
UK and Other Foreign Location ⁽²⁾	32,835	22,833	16,412	44,881	41,774	48,892	28,878	24,995	42,984	1,210	2.9%	28,464	84,489	116,090	125,900	145,749	19,849	15.8%	
US ⁽³⁾	-	-	-	-	18,692	22,625	17,682	17,651	18,686	(6)	-	-	-	-	18,692	76,644	57,952	310.0%	
	81,444	54,457	60,048	98,918	120,243	125,106	93,033	101,427	130,151	9,908	8.2%	91,629	211,758	239,654	333,666	449,717	116,051	34.8%	
Expenses																			
Incentive compensation ⁽⁴⁾	46,578	28,781	30,704	52,319	63,800	65,948	45,305	51,546	70,783	6,983	10.9%	45,982	120,298	125,030	175,604	233,582	57,978	33.0%	
Salaries and benefits	4,825	1,287	1,790	1,755	3,603	3,188	2,228	3,158	2,619	(984)	(27.3)%	13,486	12,517	16,577	8,435	11,193	2,758	32.7%	
Trading costs ⁽⁵⁾	1,923	1,663	1,879	2,056	4,497	5,308	3,796	3,700	4,178	(319)	(7.1)%	3,782	3,440	6,951	10,095	16,982	6,887	68.2%	
Premises and equipment	923	1,340	919	1,281	2,346	3,008	2,884	3,183	5,054	2,708	115.4%	4,634	4,236	3,980	5,886	14,129	8,243	140.0%	
Communication and technology	1,375	1,507	1,462	1,551	2,207	2,427	2,530	2,586	2,804	597	27.1%	4,921	4,205	5,252	6,727	10,347	3,620	53.8%	
Interest	312	388	196	558	647	691	889	520	617	(30)	(4.6)%	332	35	611	1,789	2,717	928	51.9%	
General and administrative	4,581	3,898	4,054	5,545	6,501	8,715	8,470	7,376	10,292	3,791	58.3%	9,057	7,632	13,448	19,998	34,853	14,855	74.3%	
Amortization	331	445	300	365	800	950	1,291	785	895	95	11.9%	1,488	1,291	1,204	1,910	3,921	2,011	105.3%	
Development costs	234	155	88	(45)	1,041	1,287	3,310	2,463	3,663	2,622	251.9%	(670)	836	682	1,239	10,723	9,484	765.5%	
Restructuring and other costs	-	-	-	-	-	-	-	-	-	-	-	1,609	-	-	-	-	-	-	
Discretionary payouts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Gain on disposal of invts & claims	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	61,082	39,464	41,392	65,385	85,442	91,522	70,703	75,317	100,905	15,463	18.1%	84,621	154,490	173,735	231,683	338,447	106,764	46.1%	
Income (loss) before income taxes ⁽⁶⁾	20,362	14,993	18,656	33,533	34,801	33,584	22,330	26,110	29,246	(5,555)	(16.0)%	7,008	57,268	65,919	101,983	111,270	9,287	9.1%	
Incentive compensation as % of revenue	57.2%	52.9%	51.1%	52.9%	53.1%	52.7%	48.7%	50.8%	54.4%	1.3 p.p.		50.2%	56.8%	52.2%	52.6%	51.9%	(0.7) p.p.		
Total compensation exp. as % of revenue ⁽⁷⁾	63.1%	55.2%	54.1%	54.7%	56.1%	55.3%	51.1%	53.9%	56.4%	0.3 p.p.		64.9%	62.7%	59.1%	55.2%	54.4%	(0.8) p.p.		
Non-compensation exp. as % of revenue	11.9%	17.3%	14.8%	11.4%	15.0%	17.9%	24.9%	20.4%	21.1%	6.1 p.p.		27.5%	10.3%	13.4%	14.2%	20.9%	6.7 p.p.		
Total expenses as % of revenue	75.0%	72.5%	68.9%	66.1%	71.1%	73.2%	76.0%	74.3%	77.5%	6.4 p.p.		92.4%	73.0%	72.5%	69.4%	75.3%	5.9 p.p.		
Pre-tax profit margin	25.0%	27.5%	31.1%	33.9%	28.9%	26.8%	24.0%	25.7%	22.5%	(6.4) p.p.		7.6%	27.0%	27.5%	30.6%	24.7%	(5.9) p.p.		
Number of employees	279	293	283	296	464	481	494	502	502	38	8.2%	247	237	279	464	502	38	8.2%	

(1) Financial results are expressed in C\$ thousands, except for financial ratios and number of employees.

(2) Canaccord's UK operations include activities related to Canaccord Adams Limited, engaged in capital markets activities in the United Kingdom. Revenue derived from capital markets activity outside of Canada, the US and the UK is reported as Other Foreign Location, which includes operations for Canaccord International Ltd.

(3) Prior to Q4/06, Canaccord Capital Corporation (USA) Inc.'s portion of capital markets revenue was included in Capital Markets Canada. In Q4/06, capital markets revenue from Canaccord Capital Corporation (USA), Inc. and Canaccord Adams Inc. were disclosed together under the US geographic segment. As of May 2, 2006, the Canaccord Adams US geographic segment has been represented by Canaccord Adams Inc. only, which includes operations from US capital markets previously conducted by Canaccord Capital Corporation (USA), Inc. Therefore, US geographic segment results are not to be interpreted as generated exclusively from the acquisition of Adams Harkness Financial Group, Inc.

(4) Incentive compensation includes National Health Insurance tax applicable to the UK and is based on a percentage of incentive compensation payout. Refer to the UK statement of operations for further details (page 7).

(5) Prior to fiscal 2005, trading costs for Private Client Services and Canaccord Adams were recorded in Corporate and Other segment. As of Q1/05, trading costs applicable to each business segment have been reflected in their respective financial statements. As a result, year-over-year comparisons may vary due to the change in methodology.

(6) Income (loss) before income taxes excludes allocated overhead expenses which are included in Corporate and Other segment expenses.

(7) Total compensation expense includes incentive compensation and salaries and benefits, but excludes hiring incentives and development group salary and benefits, which are included in development costs.

**Corporate and Other segment
Condensed statement of operations**

(Unaudited, for the period ended)
(in thousands of dollars) ⁽¹⁾

	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	Q4/07 vs. Q4/06		FY03	FY04	FY05	FY06	FY07	FY07 vs. FY06		
										Increase (decrease)							Increase (decrease)		
Revenue																			
Canada	5,094	4,930	6,195	5,021	8,334 ⁽²⁾	8,665	6,975	8,017	10,335	2,001	24.0%	9,793	14,416	14,948	24,480	33,992	9,512	38.9%	
US ⁽³⁾	-	-	-	-	75 ⁽²⁾	70	397	38	81	6	8.0%	-	-	-	75	586	511	681.3%	
Total	5,094	4,930	6,195	5,021	8,409	8,735	7,372	8,055	10,416	2,007	23.9%	9,793	14,416	14,948	24,555	34,578	10,023	40.8%	
Expenses																			
Incentive compensation	3,953	2,288	3,843	5,046	7,124	5,639	4,784	6,072	6,152	(972)	(13.6)%	1,433	15,746	11,028	18,301	22,647	4,346	23.7%	
Salaries and benefits	4,946	4,903	4,792	5,128	5,708	5,875	5,561	5,413	5,940	232	4.1%	13,070	14,519	17,980	20,531	22,789	2,258	11.0%	
Trading costs ⁽⁴⁾	269	432	354	235	486	185	47	18	63	(423)	(87.0)%	9,915	12,562	1,110	1,507	313	(1,194)	(79.2)%	
Premises and equipment	831	936	850	1,483	1,224	1,393	1,396	1,099	1,003	(221)	(18.1)%	2,900	4,039	3,216	4,493	4,891	398	8.9%	
Communication and technology	881	724	856	956	1,269	1,034	1,286	1,240	1,227	(42)	(3.3)%	1,427	2,594	2,966	3,805	4,787	982	25.8%	
Interest	576	821	942	101	67	45	79	(6)	(48)	(115)	(171.6)%	2,907	3,959	3,502	1,931	70	(1,861)	(96.4)%	
General and administrative	3,955	3,285	3,024	3,259	4,499	4,354	3,962	3,593	3,742	(757)	(16.8)%	5,779	7,931	13,643	14,067	15,651	1,584	11.3%	
Amortization	303	293	227	241	707	629	655	632	666	(41)	(5.8)%	1,011	979	894	1,468	2,582	1,114	75.9%	
Development costs	959	1,054	1,045	1,049	1,108	1,059	962	1,121	1,308	200	18.1%	2,792	4,143	4,444	4,256	4,450	194	4.6%	
Restructuring and other costs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Discretionary payouts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Gain on disposal of invts & claims	-	(1,633)	-	-	-	-	-	-	-	-	-	(4,261)	-	-	(1,633)	-	1,633	(100.0)%	
	16,673	13,103	15,933	17,498	22,192	20,213	18,732	19,182	20,053	(2,139)	(9.6)%	36,973	66,472	58,783	68,726	78,180	9,454	13.8%	
Income (loss) before income taxes ⁽⁵⁾	(11,579)	(8,173)	(9,738)	(12,477)	(13,783)	(11,478)	(11,360)	(11,127)	(9,637)	(4,146)	(30.1)%	(27,180)	(52,056)	(43,835)	(44,171)	(43,602)	(569)	(1.3)%	
Number of employees	324	328	336	337	335	343	349	348	360	25	7.5%	277	296	324	335	360	25	7.5%	

(1) Financial results are expressed in C\$ thousands, except for number of employees.

(2) Canada and US Corporate and Other segment revenues have been reclassified for Q4/06.

(3) As of Q4/06, Corporate and Other revenue from Canaccord Capital Corporation (USA) Inc. has been disclosed separately under the US geographic segment. Prior to Q4/06, US segment disclosure was not available.

(4) Prior to fiscal 2005, trading costs for Private Client Services and Canaccord Adams were recorded in Corporate and Other segment. As of Q1/05, trading costs applicable to each business segment have been reflected in their respective financial statements. As a result, year-over-year comparisons may vary due to the change in methodology.

(5) Loss before income taxes includes general expenses and overhead expenses prior to allocation to Private Client Services and Canaccord Adams.

Canada
Condensed statement of operations ⁽¹⁾

(Unaudited, for the period ended)
(in thousands of dollars) ⁽²⁾

	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	Q4/07 vs. Q4/06		FY03	FY04	FY05	FY06	FY07	FY07 vs. FY06		
										Increase (decrease)							Increase (decrease)		
Revenue																			
Private Client Services	56,391	39,630	52,411	54,731	77,153 ⁽³⁾	70,996	54,960	67,907	74,727	(2,426)	(3.1)%	97,784	175,983	178,176	223,925	268,590	44,665	19.9%	
Canaccord Adams	48,609	31,624	43,636	54,037	59,777 ⁽³⁾	53,589	46,473	58,781	68,481	8,704	14.6%	63,165	127,269	123,564	189,074	227,324	38,250	20.2%	
Corporate and Other	5,094	4,930	6,195	5,021	8,334 ⁽³⁾	8,665	6,975	8,017	10,335	2,001	24.0%	9,793	14,416	14,948	24,480	33,992	9,512	38.9%	
	110,094	76,184	102,242	113,789	145,264	133,250	108,408	134,705	153,543	8,279	5.7%	170,742	317,668	316,688	437,479	529,906	92,427	21.1%	
Expenses																			
Incentive compensation	58,115	36,379	51,046	57,592	76,148	65,428	52,505	67,818	77,445	1,297	1.7%	77,997	164,826	154,427	221,165	263,196	42,031	19.0%	
Salaries and benefits	10,513	8,668	8,561	8,862	11,105	10,041	9,102	9,161	11,055	(50)	(0.5)%	28,762	31,335	36,920	37,196	39,359	2,163	5.8%	
Trading costs	4,209	4,023	3,986	4,113	5,277	5,904	3,830	3,153	4,096	(1,181)	(22.4)%	14,233	16,193	15,700	17,399	16,983	(416)	(2.4)%	
Premises and equipment	2,549	2,941	2,695	3,467	3,598	3,821	3,794	3,507	3,407	(191)	(5.3)%	9,115	10,444	9,706	12,701	14,529	1,828	14.4%	
Communication and technology	3,454	3,343	3,547	3,647	4,125	4,019	4,325	4,199	4,418	293	7.1%	11,950	11,453	13,001	14,662	16,961	2,299	15.7%	
Interest	2,126	2,491	2,402	2,440	3,487	4,888	5,321	4,823	5,089	1,602	45.9%	2,907	3,959	7,823	10,820	20,121	9,301	86.0%	
General and administrative	8,605	8,437	7,847	10,792	10,990 ⁽³⁾	14,575	9,574	9,700	8,743	(2,247)	(20.4)%	17,969	21,411	26,292	38,066	42,592	4,526	11.9%	
Amortization	783	941	646	769	1,567	1,381	1,418	1,280	1,349	(218)	(13.9)%	2,936	2,849	2,565	3,923	5,428	1,505	38.4%	
Development costs	2,001	2,091	2,038	2,103	3,011	2,819	2,833	3,316	3,137	126	4.2%	4,137	8,240	7,924	9,243	12,105	2,862	31.0%	
Restructuring and other costs	-	-	-	-	-	-	-	-	-	-	-	8,259	315	-	-	-	-	-	
Discretionary payouts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Gain on disposal of invts & claims	-	(1,633)	-	-	-	-	-	-	-	-	-	(4,261)	-	-	(1,633)	-	1,633	n.m.	
	92,355	67,681	82,768	93,785	119,308	112,876	92,702	106,957	118,739	(569)	(0.5)%	174,004	271,025	274,358	363,542	431,274	67,732	18.6%	
Income (loss) before income taxes	17,739	8,503	19,474	20,004	25,956	20,374	15,706	27,748	34,804	8,848	34.1%	(3,262)	46,643	42,330	73,937	98,632	24,695	33.4%	
Income taxes	6,546	2,543	6,806	6,596	9,400	7,271	6,176	9,065	12,546	3,146	33.5%	(240)	17,270	14,119	25,345	35,058	9,713	38.3%	
Net income (loss)	11,193	5,960	12,668	13,408	16,556	13,103	9,530	18,683	22,258	5,702	34.4%	(3,022)	29,373	28,211	48,592	63,574	14,982	30.8%	
Incentive compensation as % of revenue	52.8%	47.8%	49.9%	50.6%	52.4%	49.1%	48.4%	50.3%	50.4%	(2.0) p.p.		45.7%	51.9%	48.8%	50.6%	49.7%	(0.9) p.p.		
Total compensation exp. as % of revenue ⁽⁴⁾	62.3%	59.1%	58.3%	58.4%	60.1%	56.6%	56.8%	57.1%	57.6%	(2.5) p.p.		62.5%	61.8%	60.4%	59.1%	57.1%	(2.0) p.p.		
Non-compensation exp. as % of revenue	21.6%	29.7%	22.7%	24.0%	22.0%	28.1%	28.7%	22.3%	19.7%	(2.3) p.p.		39.4%	23.5%	26.2%	24.0%	24.3%	0.3 p.p.		
Total expenses as % of revenue	83.9%	88.8%	81.0%	82.4%	82.1%	84.7%	85.5%	79.4%	77.3%	(4.8) p.p.		101.9%	85.3%	86.6%	83.1%	81.4%	(1.7) p.p.		
Pre-tax profit margin	16.1%	11.2%	19.0%	17.6%	17.9%	15.3%	14.5%	20.6%	22.7%	4.8 p.p.		(1.9)%	14.7%	13.4%	16.9%	18.6%	1.7 p.p.		
Net profit margin	10.2%	7.8%	12.4%	11.8%	11.4%	9.8%	8.8%	13.9%	14.5%	3.1 p.p.		(1.8)%	9.2%	8.9%	11.1%	12.0%	0.9 p.p.		
Number of employees	1,190	1,215	1,212	1,244	1,257	1,292	1,309	1,310	1,334	77	6.1%	1,102	1,104	1,190	1,257	1,334	77	6.1%	

(1) Canaccord's Canadian operations include activities related to Canadian Private Client Services, capital markets activities in Canada delivered through Canaccord Adams (a division of Canaccord Capital Corporation, our principal Canadian operating subsidiary), and Canadian Corporate and Other operations.

(2) Financial results are expressed in C\$ thousands, except for financial ratios and number of employees.

(3) Prior to Q4/06, revenues from Canaccord Capital Corporation (USA), Inc. were included in the Canada geographic segment. Starting in Q1/07, these revenue amounts have been excluded and separately disclosed in the US geographic disclosure on page 8. Q4/06 Canada segment revenues have been reclassified for comparison purposes.

(4) Total compensation expense includes incentive compensation and salaries and benefits, but excludes hiring incentives and development group salary and benefits, which are included in development costs.

UK and Other Foreign Location
Condensed statement of operations ⁽¹⁾

(Unaudited, for the period ended)
(in thousands of dollars) ⁽²⁾

	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	Q4/07 vs. Q4/06		FY03	FY04	FY05	FY06	FY07	FY07 vs. FY06	
										Increase (decrease)							Increase (decrease)	
Revenue																		
Canaccord Adams	32,835	22,833	16,412	44,881	41,774	48,892	28,878	24,995	42,984	1,210	2.9%	28,464	84,489	116,090	125,900	145,749	19,849	15.8%
	32,835	22,833	16,412	44,881	41,774	48,892	28,878	24,995	42,984	1,210	2.9%	28,464	84,489	116,090	125,900	145,749	19,849	15.8%
Expenses																		
Incentive compensation	18,007	11,647	8,111	23,764	21,781	25,221	12,498	11,280	24,628	2,847	13.1%	13,877	51,311	62,316	65,303	73,627	8,324	12.7%
National Health Insurance tax ⁽³⁾	1,069	624	423	1,306	1,233	1,404	629	548	933	(300)	(24.3)%	720	2,665	3,711	3,586	3,514	(72)	(2.0)%
Total incentive compensation	19,076	12,271	8,534	25,070	23,014	26,625	13,127	11,828	25,561	2,547	11.1%	14,597	53,976	66,027	68,889	77,141	8,252	12.0%
Salaries and benefits	2,617	558	848	806	998	698	726	1,237	478	(520)	(52.1)%	6,899	5,858	8,795	3,210	3,139	(71)	(2.2)%
Trading costs	284	289	261	328	312	375	332	346	424	112	35.9%	1,110	1,117	1,163	1,190	1,477	287	24.1%
Premises and equipment	476	685	372	615	467	1,208	1,091	1,396	2,705	2,238	479.2%	2,974	2,573	2,143	2,139	6,400	4,261	199.2%
Communication and technology	265	347	251	376	466	444	568	568	647	181	38.8%	1,034	837	1,036	1,440	2,227	787	54.7%
Interest	(1)	-	3	1	1	-	1	1	-	(1)	(100.0)%	332	35	1	5	2	(3)	(60.0)%
General and administrative	2,261	1,579	1,216	1,630	1,949	2,255	1,979	1,962	4,273	2,324	119.2%	2,586	3,463	5,879	6,374	10,469	4,095	64.2%
Amortization	169	177	154	161	224	435	793	318	470	246	109.8%	962	716	620	716	2,016	1,300	181.6%
Development costs	-	-	-	-	-	239	240	(181)	(29)	(29)	n.m.	-	-	-	-	269	269	n.m.
Restructuring and other costs	-	-	-	-	-	-	-	-	-	-	-	246	-	-	-	-	-	-
Discretionary payouts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gain on disposal of invts & claims	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	25,147	15,906	11,639	28,987	27,431	32,279	18,857	17,475	34,529	7,098	25.9%	30,740	68,575	85,664	83,963	103,140	19,177	22.8%
Income (loss) before income taxes	7,688	6,927	4,773	15,894	14,343	16,613	10,021	7,520	8,455	(5,888)	(41.1)%	(2,276)	15,914	30,426	41,937	42,609	672	1.6%
Income taxes	1,574	1,809	1,687	5,054	3,395	5,422	1,681	1,627	2,766	(629)	(18.5)%	(245)	4,858	10,058	11,945	11,496	(449)	(3.8)%
Net income (loss)	6,114	5,118	3,086	10,840	10,948	11,191	8,340	5,893	5,689	(5,259)	(48.0)%	(2,031)	11,056	20,368	29,992	31,113	1,121	3.7%
Incentive compensation as % of revenue	58.1%	53.7%	52.0%	55.9%	55.1%	54.5%	45.5%	47.3%	59.5%	4.4 p.p.		51.3%	63.9%	56.9%	54.7%	52.9%	(1.8) p.p.	
Total compensation exp. as % of revenue ⁽⁴⁾	66.1%	56.2%	57.2%	57.7%	57.5%	55.9%	48.0%	52.3%	60.6%	3.1 p.p.		75.5%	70.8%	64.5%	57.3%	55.1%	(2.2) p.p.	
Non-compensation exp. as % of revenue	10.5%	13.5%	13.7%	6.9%	8.2%	10.1%	17.3%	17.6%	19.7%	11.5 p.p.		32.5%	10.4%	9.3%	9.4%	15.7%	6.3 p.p.	
Total expenses as % of revenue	76.6%	69.7%	70.9%	64.6%	65.7%	66.0%	65.3%	69.9%	80.3%	14.6 p.p.		108.0%	81.2%	73.8%	66.7%	70.8%	4.1 p.p.	
Pre-tax profit margin	23.4%	30.3%	29.1%	35.4%	34.3%	34.0%	34.7%	30.1%	19.7%	(14.6) p.p.		(8.0)%	18.8%	26.2%	33.3%	29.2%	(4.1) p.p.	
Net profit margin	18.6%	22.4%	18.8%	24.2%	26.2%	22.9%	28.9%	23.6%	13.2%	(13.0) p.p.		(7.1)%	13.1%	17.5%	23.8%	21.3%	(2.5) p.p.	
Number of employees	70	73	70	76	81	88	89	95	93	12	14.8%	50	52	70	81	93	12	14.8%

(1) Canaccord's UK operations include activities related to Canaccord Adams Limited, engaged in capital markets activities in the United Kingdom. Revenue derived from capital markets activity outside of Canada, the US and the UK is reported as Other Foreign Location, which includes operations for Canaccord International Ltd.

(2) Financial results are expressed in C\$ thousands, except for financial ratios and number of employees.

(3) NHI is a National Health Insurance tax applicable to the UK and is based on a percentage of incentive compensation payout.

(4) Total compensation expense includes incentive compensation and salaries and benefits, but excludes hiring incentives and development group salary and benefits, which are included in development costs.

US

Condensed statement of operations ⁽¹⁾

(Unaudited, for the period ended)

(in thousands of dollars) ⁽²⁾

	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	Q4/07 vs. Q4/06		FY03	FY04	FY05	FY06	FY07	FY07 vs. FY06		
										Increase (decrease)							Increase (decrease)		
Revenue																			
Private Client Services	-	-	-	-	1,269	1,290	666	924	1,149	(120)	(9.5)%	-	-	-	1,269	4,029	2,760	217.5%	
Canaccord Adams	-	-	-	-	18,692	22,625	17,682	17,651	18,686	(6)	-	-	-	-	18,692	76,644	57,952	310.0%	
Corporate and Other	-	-	-	-	75 ⁽³⁾	70	397	38	81	6	8.0%	-	-	-	75	586	511	681.3%	
	-	-	-	-	20,036	23,985	18,745	18,613	19,916	(120)	(0.6)%	-	-	-	20,036	81,259	61,223	305.6%	
Expenses																			
Incentive compensation	-	-	-	-	9,134	12,902	9,342	9,820	10,496	1,362	14.9%	-	-	-	9,134	42,560	33,426	366.0%	
Salaries and benefits	-	-	-	-	1,613	1,754	815	1,212	1,329	(284)	(17.6)%	-	-	-	1,613	5,110	3,497	216.8%	
Trading costs	-	-	-	-	2,026	2,280	1,957	2,557	2,198	172	8.5%	-	-	-	2,026	8,992	6,966	343.8%	
Premises and equipment	-	-	-	-	1,003	908	929	907	1,500	497	49.6%	-	-	-	1,003	4,244	3,241	323.1%	
Communication and technology	-	-	-	-	496	600	494	585	605	109	22.0%	-	-	-	496	2,284	1,788	360.5%	
Interest	-	-	-	-	89	94	80	102	139	50	56.2%	-	-	-	89	415	326	366.3%	
General and administrative	-	-	-	-	1,787 ⁽³⁾	2,277	2,734	2,751	3,359	1,572	88.0%	-	-	-	1,787	11,121	9,334	522.3%	
Amortization	-	-	-	-	178	173	155	199	180	2	1.1%	-	-	-	178	707	529	297.2%	
Development costs	-	-	-	-	554	809	2,716	2,112	3,233	2,679	483.6%	-	-	-	554	8,870	8,316	1501.1%	
Restructuring and other costs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Discretionary payouts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Gain on disposal of invts & claims	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	-	-	-	-	16,880	21,797	19,222	20,245	23,039	6,159	36.5%	-	-	-	16,880	84,303	67,423	399.4%	
Income (loss) before income taxes	-	-	-	-	3,156	2,188	(477)	(1,632)	(3,123)	(6,279)	n.m.	-	-	-	3,156	(3,044)	(6,200)	n.m.	
Income taxes	-	-	-	-	590	540	(413)	(748)	(1,192)	(1,782)	n.m.	-	-	-	590	(1,813)	(2,403)	n.m.	
Net income (loss)	-	-	-	-	2,566	1,648	(64)	(884)	(1,931)	(4,497)	n.m.	-	-	-	2,566	(1,231)	(3,797)	n.m.	
Incentive compensation as % of revenue	-	-	-	-	45.6%	53.8%	49.8%	52.8%	52.7%	7.1 p.p.		-	-	-	45.6%	52.4%	6.8 p.p.		
Total compensation exp. as % of revenue ⁽⁴⁾⁽⁵⁾	-	-	-	-	53.6%	61.1%	54.2%	59.3%	59.4%	5.8 p.p.		-	-	-	53.6%	58.7%	5.1 p.p.		
Non-compensation exp. as % of revenue	-	-	-	-	30.6%	29.8%	48.3%	49.5%	56.3%	25.7 p.p.		-	-	-	30.6%	45.0%	14.4 p.p.		
Total expenses as % of revenue	-	-	-	-	84.2%	90.9%	102.5%	108.8%	115.7%	31.5 p.p.		-	-	-	84.2%	103.7%	19.5 p.p.		
Pre-tax profit margin	-	-	-	-	15.8%	9.1%	(2.5)%	(8.8)%	(15.7)%	(31.5) p.p.		-	-	-	15.8%	(3.7)%	(19.5) p.p.		
Net profit margin	-	-	-	-	12.8%	6.9%	(0.3)%	(4.7)%	(9.7)%	(22.5) p.p.		-	-	-	12.8%	(1.5)%	(14.3) p.p.		
Number of employees	-	-	-	-	150	154	164	170	163	13	8.7%	-	-	-	150	163	13	8.7%	

(1) Canaccord's US operations include activities related to US Private Client Services, delivered through Canaccord Capital Corporation (USA), Inc., and US capital markets operations, delivered through Canaccord Adams Inc. US Other operations, also delivered through Canaccord Capital Corporation (USA), Inc., include revenue and expenses not specifically allocable to US Private Client Services and US Canaccord Adams.

(2) Financial results are expressed in C\$ thousands, except for financial ratios and number of employees.

(3) Other revenue and general and administrative expense for Q4/06 have been reclassified.

(4) Total compensation expense includes incentive compensation and salaries and benefits, but excludes hiring incentives and development group salary and benefits, which are included in development costs.

(5) Total compensation in Canaccord Adams Inc. also includes retention costs from the Adams Harkness acquisition.

Canaccord group of companies
Consolidated balance sheet

(Unaudited, as at)
(in thousands of dollars)

	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	Q4/07 vs. Q4/06		FY03	FY04	FY05	FY06	FY07
										Increase (decrease)						
Assets																
Cash and cash equivalents	349,700	282,485	223,914	241,380	370,507	376,986	315,883	371,525	506,640	136,133	36.7%	100,024	91,966	349,700	370,507	506,640
Securities owned, at market	160,348	122,745	157,334	218,459	203,020	194,061	119,809	146,030	348,764	145,744	71.8%	136,073	376,447	160,348	203,020	348,764
Accounts receivable ⁽¹⁾	1,068,757	855,730	1,139,248	1,091,147	1,539,998	1,154,454	1,163,218	1,204,371	1,672,035	132,037	8.6%	560,927	998,815	1,068,757	1,539,998	1,672,035
Income taxes recoverable	-	1,222	-	-	-	-	-	-	-	-	-	558	-	-	-	-
Equipment and leasehold improvements	13,750	14,131	15,937	22,483	25,750	24,449	26,527	33,566	37,549	11,799	45.8%	12,027	12,373	13,750	25,750	37,549
Notes receivable	41,618	42,731	10,023	-	-	-	-	-	-	-	-	17,393	28,765	41,618	-	-
Future income taxes	3,992	4,109	3,557	2,750	10,769	11,872	12,754	11,782	11,021	252	2.3%	3,735	-	3,992	10,769	18,461
Goodwill and other intangibles	-	-	-	4,203	27,929	27,575	27,222	26,869	33,933	6,004	21.5%	-	-	-	27,929	26,493
Total assets	1,638,165	1,323,153	1,550,013	1,580,422	2,177,973	1,789,397	1,665,413	1,794,143	2,609,942	431,969	19.8%	830,737	1,508,366	1,638,165	2,177,973	2,609,942
Liabilities and shareholders' equity																
Call loans	-	819	-	345	4,684	556	-	-	-	(4,684)	(100.0)%	-	2,541	-	4,684	-
Securities sold short, at market	105,527	49,180	59,602	132,481	37,169	109,923	25,926	54,467	41,176	4,007	10.8%	85,373	281,723	105,527	37,169	41,176
Accounts payable and accrued liabilities	1,262,072	1,003,765	1,254,396	1,193,863	1,832,956	1,359,198	1,311,248	1,380,767	2,156,540	323,584	17.7%	644,043	1,048,395	1,262,072	1,832,956	2,156,540
Income taxes payable	6,737	-	2,374	7,638	15,334	8,522	1,150	3,681	15,035	(299)	(1.9)%	-	16,905	6,737	15,334	15,035
Future income taxes	-	-	-	-	-	-	-	-	-	-	-	-	973	-	-	-
Notes payable	41,618	42,731	10,023	-	-	-	-	-	-	-	-	17,393	28,765	41,618	-	-
Convertible debentures	-	-	-	-	-	-	-	-	-	-	-	21,225	20,377	-	-	-
Subordinated debt	-	-	-	-	-	-	-	-	25,000	25,000	n.m.	10,000	10,000	-	-	25,000
Shareholders' equity	222,211	226,658	223,618	246,095	287,830	311,198	327,089	355,228	372,191	84,361	29.3%	52,703	98,687	222,211	287,830	372,191
Total liabilities and shareholders' equity	1,638,165	1,323,153	1,550,013	1,580,422	2,177,973	1,789,397	1,665,413	1,794,143	2,609,942	431,969	19.8%	830,737	1,508,366	1,638,165	2,177,973	2,609,942

(1) As of Q3/06, deferred charges have been combined with accounts receivable. Prior periods' accounts receivable amounts have been reclassified to reflect the change.

Miscellaneous operational statistics

(Unaudited, for the period ended)

	Q4/05	Q1/06	Q2/06	Q3/06	Q4/06	Q1/07	Q2/07	Q3/07	Q4/07	Q4/07 vs. Q4/06 Increase (decrease)		FY03	FY04	FY05	FY06	FY07	FY07 vs. FY06 Increase (decrease)		
Number of employees in Canada ⁽¹⁾																			
Number in Private Client Services	657	667	663	687	689	710	719	725	728	39	5.7%	628	623	657	689	728	39	5.7%	
Number in Canaccord Adams	209	220	213	220	233	239	241	237	246	13	5.6%	197	185	209	233	246	13	5.6%	
Number in Corporate and Other	324	328	336	337	335	343	349	348	360	25	7.5%	277	296	324	335	360	25	7.5%	
Total Canada	1,190	1,215	1,212	1,244	1,257	1,292	1,309	1,310	1,334	77	6.1%	1,102	1,104	1,190	1,257	1,334	77	6.1%	
Number of employees in UK ⁽¹⁾																			
Number in Canaccord Adams	70	73	70	76	81	88	89	95	93	12	14.8%	50	52	70	81	93	12	14.8%	
Number of employees in US																			
Number in Canaccord Adams	-	-	-	-	150	154	164	170	163	13	8.7%	-	-	-	150	163	13	8.7%	
Number of employees firm wide ⁽¹⁾	1,260	1,288	1,282	1,320	1,488	1,534	1,562	1,575	1,590	102	6.9%	1,152	1,156	1,260	1,488	1,590	102	6.9%	
Number of Investment Advisors ⁽²⁾	412	418	425	433	430	430	434	432	439	9	2.1%	399	391	412	430	439	9	2.1%	
Number of licenced professionals	710	720	727	759	763	775	790	797	817	54	7.1%	668	675	710	763	817	54	7.1%	
Number of PCS client accounts	144,451	145,336	147,930	152,105	155,404	156,828	158,866	160,793	156,003	599	0.4%	131,584	138,142	144,451	155,404	156,003	599	0.4%	
Assets under mgmt. (\$millions) ⁽³⁾	380	410	475	528	613	649	670	696	652	39	6.4%	104	237	380	613	652	39	6.4%	
Assets under admin. (\$millions)	9,967	9,954	11,495	12,183	14,310	13,942	13,826	14,121	15,014	704	4.9%	5,037	8,292	9,967	14,310	15,014	704	4.9%	
AUA per Investment Advisor (\$ millions) ⁽²⁾	24	24	27	28	33	32	32	33	34	1	3.0%	13	21	24	33	34	1	3.0%	
Number of companies with Canaccord Adams Limited as Broker																			
London Stock Exchange (LSE)	6	5	2	2	1	1	2	2	1	-	-	5	5	6	1	1	-	-	
Alternative Investment Market (AIM)	51	50	51	49	53	61	60	60	58	5	9.4%	16	31	51	53	58	5	9.4%	
Total Broker	57	55	53	51	54	62	62	62	59	5	9.3%	21	36	57	54	59	5	9.3%	
Number of companies with Canaccord Adams Limited as Nomad / Financial Adviser ⁽⁴⁾																			
LSE	4	4	2	2	1	1	1	1	-	(1)	(100.0)%	3	3	4	1	-	(1)	(100.0)%	
AIM	47	46	46	45	49	55	52	51	50	1	2.0%	10	24	47	49	50	1	2.0%	
Total Nomad / Financial Adviser	51	50	48	47	50	56	53	52	50	-	-	13	27	51	50	50	-	-	

(1) The number of employees from Q1/04 to Q4/05 has been adjusted to exclude employees on unpaid leave of absence, long term disability, or are temporary part-time employees. Therefore, the employee count will not be comparable to prior quarter supplementary disclosure.

(2) Upon reviewing the population of Investment Advisors (IAs), it was determined that IAs on long term disability and non-registrants should be excluded from the total count, and therefore, historical statistics have been reclassified.

(3) AUM are assets managed on a discretionary basis as a part of the Independence Accounts administered by Canaccord.

(4) A company listed on AIM is required to retain a Nominated Adviser (commonly referred to as Nomad) during the company's life on the market. Nominated Advisers are responsible, amongst other duties, for warranting that a company is appropriate for joining AIM. The Nomad is similar to a Financial Adviser on the LSE, but is specific to AIM.

Financial Post Data Group League Table ⁽¹⁾
Q4/07 vs. Q4/06:

Q4/07 (January 1, 2007 - March 31, 2007)								Q4/06 (January 1, 2006 - March 31, 2006)							
Manager	Participation in # of deals	Rank by # of deals	Total proceeds (\$000's)	# of deals led ⁽²⁾	Market share	Rank by mkt. share	Gross proceeds (led transactions) (\$000's)	Manager	Participation in # of deals	Rank by # of deals	Total proceeds (\$000's)	# of deals led ⁽²⁾	Market share	Rank by mkt. share	Gross proceeds (led transactions) (\$000's)
Canaccord Capital ⁽³⁾	130	1	11,569,425	42	10.5%	1	1,825,851	Canaccord Capital ⁽³⁾	110	1	8,122,162	39	12.7%	1	1,645,098
CIBC World Markets	77	2	11,109,470	35	8.8%	2	5,254,616	BMO Nesbitt	72	2	7,753,436	13	4.2%	6	871,759
National Bank	75	3	10,763,667	9	2.3%	10	583,819	Dundee Securities	65	3	3,982,297	21	6.8%	4	439,553
BMO Nesbitt	72	4	10,815,283	14	3.5%	5	3,242,020	TD Securities	64	4	7,008,078	7	2.3%	10	431,339
Scotia Capital	68	5	10,601,993	18	4.5%	4	3,778,665	CIBC World Markets	63	5	7,039,148	33	10.7%	2	3,497,061
TD Securities	68	6	10,483,504	9	2.3%	11	3,982,908	National Bank	59	6	6,223,120	7	2.3%	11	428,453
Dundee Securities	63	7	3,805,106	12	3.0%	7	358,084	Raymond James	56	7	4,259,764	6	1.9%	12	120,075
Raymond James	59	8	4,070,002	7	1.8%	12	95,170	Scotia Capital	54	8	6,959,869	10	3.2%	8	1,152,528
RBC Capital Markets	56	9	10,247,951	27	6.8%	3	4,815,426	RBC Capital Markets	53	9	7,280,802	24	7.8%	3	3,089,467
Desjardin Securities	53	10	5,565,723	6	1.5%	15	97,618	Blackmont Capital	47	10	3,138,665	10	3.2%	9	223,018
Others				221	55.3%		4,031,554	Others				138	44.8%		3,706,150
				400	100%							308	100%		

Fiscal 2007 vs. Fiscal 2006:

Fiscal 2007 (April 1, 2006 - March 31, 2007)								Fiscal 2006 (April 1, 2005 - March 31, 2006)							
Manager	Participation in # of deals	Rank by # of deals	Total proceeds (\$000's)	# of deals led ⁽²⁾	Market share	Rank by mkt. share	Gross proceeds (led transactions) (\$000's)	Manager	Participation in # of deals	Rank by # of deals	Total proceeds (\$000's)	# of deals led ⁽²⁾	Market share	Rank by mkt. share	Gross proceeds (led transactions) (\$000's)
Canaccord Capital ⁽³⁾	497	1	32,267,915	174	12.6%	1	5,057,734	Canaccord Capital ⁽³⁾	419	1	29,063,576	98	8.3%	2	3,118,191
CIBC World Markets	261	2	30,599,413	112	8.1%	2	13,173,390	CIBC World Markets	273	2	30,311,568	109	9.2%	1	13,345,515
BMO Nesbitt	258	3	29,458,389	53	3.8%	6	7,468,371	TD Securities	264	3	30,222,357	36	3.0%	10	3,721,855
TD Securities	239	4	28,326,293	56	4.1%	5	9,149,062	BMO Nesbitt	254	4	29,390,268	55	4.7%	5	5,474,840
National Bank	229	5	26,914,496	21	1.5%	15	1,600,373	National Bank	228	5	25,452,974	28	2.4%	12	2,017,701
Dundee Securities	223	6	11,461,552	49	3.5%	7	942,047	Blackmont Capital	222	6	15,333,653	51	4.3%	7	735,214
Scotia Capital	215	7	26,785,999	42	3.0%	10	6,767,675	Scotia Capital	214	7	27,520,785	47	4.0%	8	6,524,737
Raymond James	195	8	12,889,326	20	1.4%	16	689,269	Raymond James	209	8	16,240,393	25	2.1%	13	845,570
RBC Capital Markets	191	9	27,588,310	95	6.9%	3	14,146,843	RBC Capital Markets	205	9	26,976,662	91	7.7%	3	12,178,769
Blackmont Capital	182	10	8,750,739	45	3.3%	9	636,935	Dundee Securities	202	10	11,948,138	54	4.6%	6	761,342
Others				714	51.7%		19,377,351	Others				588	49.7%		12,104,434
				1381	100%							1182	100%		

Source: Financial Post Data Group. The Financial Post Data Group is a dynamic database which is continually updated. Year-to-date figures may not necessarily agree with previously disclosed figures.

(1) League table includes all transactions \$1.5 million and greater listed on the Canadian exchanges and all Canadian issuer transactions listed on any foreign exchanges.

(2) Number of deals led reflects both led and joint led deals.

(3) In addition to the transactions participated by its Canadian operation, Canaccord's figures also include deals transacted by its UK, and US operations.