

# Canaccord Genuity US IB Snapshot



## 146 Transactions Over the Last Twelve Months

### Selected Recent Transactions

|  |  |  |  |   |   |  |  |  |
|--|--|--|--|---|---|--|--|--|
| <br>CS\$1,336,100,000<br>Lead Financial Advisor on sale to<br><br>Pending  | <br>Financial Advisor on merger with<br><br>Pending                      | <br>\$870,000,000<br>Capital Markets Advisor on merger with<br><br>March 2025          | <br>Financial Advisor on strategic investment from<br><br>March 2025                 | <br>\$300,000,000<br>Senior Debt Offering<br>Joint Bookrunner<br>March 2025                           | <br>Financial Advisor on sale to<br><br>March 2025                          | <br>\$35,092,000<br>Follow-On Offering<br>Joint Bookrunner<br>March 2025   | <br>\$30,000,000<br>Financial Advisor on growth equity investment from<br><br>March 2025 | <br>\$100,000,000<br>ATM Offering<br>Co-Agent<br>March 2025              |
| <br>Financial Advisor on growth investment from<br><br>March 2025          | <br>\$21,000,000,000<br>ATM Offering<br>Co-Agent<br>March 2025           | <br>Financial Advisor on sale to<br><br>March 2025                                     | <br>\$15,333,254<br>Registered Direct Offering<br>Sole Placement Agent<br>March 2025 | <br>Financial Advisor on growth capital investment from<br><br>February 2025                          | <br>\$920,000,000<br>Follow-On Offering<br>Co-Manager<br>February 2025      | <br>Financial Advisor on sale to<br><br>February 2025                      | <br>\$2,000,000,000<br>Conv. Notes Offering<br>Co-Manager<br>February 2025               | <br>Financial Advisor on sale to<br><br>February 2025                    |
| <br>\$20,700,000<br>Follow-On Offering<br>Sole Bookrunner<br>February 2025 | <br>Financial Advisor on strategic partnership with<br><br>February 2025 | <br>\$150,000,000<br>Follow-On Offering<br>Co-Lead Manager<br>February 2025            | <br>\$150,000,000<br>ATM Offering<br>Co-Agent<br>February 2025                       | <br>Financial Advisor on sale to<br><br>January 2025  | <br>\$100,000,000<br>Conv. Notes Offering<br>Co-Manager<br>January 2025     | <br>Financial Advisor on sale to<br><br>January 2025                       | <br>\$90,000,000<br>Follow-On Offering<br>Joint Bookrunner<br>January 2025               | <br>Financial Advisor on investment in<br><br>January 2025               |
| <br>\$1,000,000,000<br>ATM Offering<br>Co-Agent<br>January 2025            | <br>Financial Advisor on acquisition by<br><br>January 2025              | <br>Financial Advisor on sale of its Digital Education division to<br><br>January 2025 | <br>\$33,062,499<br>Registered Direct Offering<br>Sole Bookrunner<br>January 2025    | <br>Financial Advisor on divestiture of its Applied Energy Group business unit to<br><br>January 2025 | <br>\$718,520,000<br>IPO<br>Passive Bookrunner<br>December 2024             | <br>Financial Advisor on acquisition by<br><br>December 2024               | <br>\$300,000,000<br>ATM Offering<br>Co-Agent<br>December 2024                           | <br>Financial Advisor on sale to<br>Undisclosed buyer<br>December 2024   |
| <br>\$50,000,000<br>ATM Offering<br>Co-Agent<br>December 2024              | <br>Financial Advisor on strategic combination with<br><br>December 2024 | <br>\$16,100,000<br>PIPE<br>Lead Placement Agent<br>December 2024                      | <br>\$92,000,004<br>Follow-On Offering<br>Joint Bookrunner<br>December 2024          | <br>\$75,000,000<br>ATM Offering<br>Sole Agent<br>December 2024                                       | <br>\$400,000,000<br>Conv. Notes Offering<br>Co-Manager<br>December 2024    | <br>Financial Advisor on merger with<br><br>December 2024                  | <br>\$500,000,000<br>ATM Offering<br>Co-Agent<br>December 2024                           | <br>\$440,000,000<br>Conv. Notes Offering<br>Co-Manager<br>December 2024 |
| <br>\$625,000,000<br>Conv. Notes Offering<br>Co-Manager<br>December 2024   | <br>Financial Advisor on strategic investment in<br><br>November 2024    | <br>\$402,500,000<br>Conv. Notes Offering<br>Co-Manager<br>November 2024               | <br>\$3,000,000,000<br>Conv. Notes Offering<br>Co-Manager<br>November 2024           | <br>\$200,000,000<br>ATM Offering<br>Co-Agent<br>November 2024  | <br>Financial Advisor on strategic investment from<br><br>November 2024     | <br>\$18,591,188<br>Follow-On Offering<br>Sole Bookrunner<br>November 2024 | <br>\$15,015,000<br>Follow-On Offering<br>Sole Bookrunner<br>November 2024               | <br>\$630,000,000<br>Financial Advisor on sale to<br><br>November 2024   |
| <br>\$21,000,000,000<br>ATM Offering<br>Co-Agent<br>October 2024           | <br>Financial Advisor on sale to<br><br>October 2024                     | <br>\$46,057,500<br>Follow-On Offering<br>Joint Bookrunner<br>October 2024             | <br>Financial Advisor on sale to<br><br>October 2024                                 | <br>\$207,348,473<br>IPO<br>Co-Manager<br>October 2024  | <br>\$15,525,000<br>Follow-On Offering<br>Sole Bookrunner<br>October 2024   | <br>Financial Advisor on sale to<br><br>October 2024                       | <br>\$200,000,000<br>ATM Offering<br>Co-Agent<br>October 2024                            | <br>Financial Advisor on sale to<br><br>October 2024                     |
| <br>\$152,000,000<br>Conv. Notes Offering<br>Co-Manager<br>September 2024  | <br>Financial Advisor on sale to<br><br>September 2024                   | <br>Financial Advisor on sale to<br><br>September 2024                                 | <br>\$28,798,875<br>Follow-On Offering<br>Lead Bookrunner<br>September 2024          | <br>Financial Advisor on sale to<br><br>September 2024  | <br>\$28,570,750<br>Follow-On Offering<br>Sole Bookrunner<br>September 2024 | <br>Financial Advisor on sale to<br><br>September 2024                     | <br>Financial Advisor on sale to<br><br>September 2024                                   | <br>Financial Advisor on sale to<br><br>September 2024                   |

# Canaccord Genuity US IB Snapshot



## Ranked #1 for US Middle-Market TMT Activity<sup>1</sup>

| Rank | Firm Name             | # of Transactions<br>LTM 3/31/25 | Rank | Firm Name             | # of Transactions<br>2022-2024 |
|------|-----------------------|----------------------------------|------|-----------------------|--------------------------------|
| 1    | Canaccord Genuity     | 51                               | 1    | Canaccord Genuity     | 160                            |
| 2    | Houlihan Lokey        | 22                               | 2    | Houlihan Lokey        | 66                             |
| 3    | Raymond James         | 14                               | 3    | Raymond James         | 54                             |
| 4    | William Blair         | 12                               | 4    | Lincoln International | 51                             |
| 5    | Evercore              | 11                               | 5    | William Blair         | 47                             |
| 5    | Moelis                | 11                               | 6    | Moelis                | 39                             |
| 7    | Piper Sandler         | 10                               | 7    | Morgan Stanley        | 31                             |
| 8    | Guggenheim            | 8                                | 8    | Stifel                | 29                             |
| 8    | Morgan Stanley        | 8                                | 8    | Evercore              | 29                             |
| 8    | Stifel                | 8                                | 8    | Jefferies             | 29                             |
| 11   | Lincoln International | 7                                | 11   | Goldman Sachs         | 28                             |
| 11   | Goldman Sachs         | 7                                | 12   | Piper Sandler         | 25                             |

## Ranked #1 for US Middle-Market Media & Information Services Activity<sup>1</sup>

| Rank | Firm Name             | # of Transactions<br>LTM 3/31/25 | Rank | Firm Name             | # of Transactions<br>2022-2024 |
|------|-----------------------|----------------------------------|------|-----------------------|--------------------------------|
| 1    | Canaccord Genuity     | 36                               | 1    | Canaccord Genuity     | 127                            |
| 2    | Houlihan Lokey        | 20                               | 2    | Houlihan Lokey        | 48                             |
| 3    | Moelis                | 11                               | 3    | Moelis                | 28                             |
| 3    | Lincoln International | 11                               | 4    | Lincoln International | 27                             |
| 5    | Raymond James         | 10                               | 5    | Raymond James         | 23                             |
| 6    | TobinLeff             | 9                                | 6    | TobinLeff             | 21                             |
| 6    | JEGI                  | 9                                | 6    | JEGI                  | 21                             |
| 8    | William Blair         | 8                                | 8    | William Blair         | 20                             |
| 8    | Baird                 | 8                                | 9    | Evercore              | 18                             |
| 10   | Stifel                | 7                                | 10   | Jefferies             | 18                             |

## Ranked #1 for US Middle-Market Digital & Tech-Enabled Healthcare Activity<sup>2</sup>

| Rank | Firm Name             | # of Transactions<br>LTM 3/31/25 | Rank | Firm Name             | # of Transactions<br>2022-2024 |
|------|-----------------------|----------------------------------|------|-----------------------|--------------------------------|
| 1    | Canaccord Genuity     | 7                                | 1    | Canaccord Genuity     | 30                             |
| 2    | William Blair         | 3                                | 2    | Houlihan Lokey        | 9                              |
| 2    | Stifel                | 3                                | 3    | William Blair         | 6                              |
| 4    | Lincoln International | 2                                | 3    | Raymond James         | 6                              |
| 4    | Raymond James         | 2                                | 3    | TripleTree            | 6                              |
| 4    | HGP                   | 2                                | 6    | Guggenheim            | 5                              |
| 4    | Houlihan Lokey        | 2                                | 6    | Novistra              | 5                              |
| 4    | Jefferies             | 2                                | 6    | Lincoln International | 5                              |
| 9    | Edgemont              | 1                                | 9    | Stifel                | 4                              |
| 9    | Solomon               | 1                                | 9    | Jefferies             | 4                              |

## Leading Global Underwriter Since 2022<sup>3</sup>

| Global Rank | Firm Name         | Total Deals | Bookrun Deals |
|-------------|-------------------|-------------|---------------|
| 1           | Canaccord Genuity | 1,056       | 809           |
| 2           | JPMorgan          | 987         | 967           |
| 3           | Goldman Sachs     | 983         | 956           |
| 4           | Morgan Stanley    | 886         | 855           |
| 5           | BofA Securities   | 850         | 811           |
| 6           | Citi              | 694         | 677           |
| 7           | UBS               | 559         | 538           |
| 8           | Jefferies         | 555         | 550           |
| 9           | Barclays          | 473         | 450           |
| 10          | Stifel            | 465         | 306           |

<sup>1</sup>Source: PitchBook for the time period 1/1/22-3/31/25. Transaction totals represent US M&A/Control Transactions, All Buyout Types, and Growth/Expansion transactions <\$500M in the Technology, Media & Telecommunications and Media & Information Services segments as classified by PitchBook

<sup>2</sup>Source: PitchBook for the time period 1/1/22-3/31/25. Transaction totals represent US M&A/Control transactions, All Buyout Types, and Growth/Expansion transactions <\$500M in the Digital Health, Tech Healthcare, and Healthcare-focused Technology, Media & Telecommunications, and Media & Information Services segments as classified by PitchBook

<sup>3</sup>Source: Dealogic as of 3/31/25  
LTM: Last Twelve Months

# Canaccord Genuity

## US IB Snapshot



Canaccord Genuity is a full-service investment bank with a broad range of offerings focused on serving growth companies in the middle market. During the twelve months ended March 31, 2025, an increase in both M&A and Equity Capital Markets transactions drove our US investment banking team's robust closed deal volume and active client engagement:

- 146 total transactions, including 144 closed transactions and two announced and pending, for 127 different corporate clients
- 74 advisory engagements, which ranged from minority raises, strategic sales, and private equity recaps to corporate divestiture and take-private transactions
- Added senior investment banking professionals with diverse experience, including Aerospace and Defense, Consumer Services, and Infrastructure Software and Cloud Services
- As part of the #1 ranked most active global underwriter operation since 2022, our US Equity Capital Markets Group completed 72 transactions in the past twelve months:
  - Underwriter on 45 capital markets transactions, including book-runner on 22 equity offerings, raising more than \$15.9 billion in cumulative proceeds for 34 different issuers
  - Six private placements raising an aggregate of more than \$100 million
  - Managing 20 ATM programs for a total value of more than \$47.8 billion

Canaccord Genuity's US investment banking team leverages deep industry expertise across a broad universe of practices:

- TMMIS (Technology, Media, Marketing, and Information Services)
- Healthcare (Biotechnology, Biopharmaceuticals, Digital Health, IT, Services, Medical Technologies, Diagnostics, and Cannabis)
- Consumer (Health & Wellness, Home & Auto, Food & Beverage, Services, and Emerging Brands)
- Sustainability (Advanced Materials, Building Technologies, Mobility and Autonomy, Renewables, Distributed Generation and Energy Storage, Industrial and Infrastructure Services, Circular Economy) and Industrial Technologies, including Aerospace & Defense (Aerospace Services, Machining and Engines, Defense Products, Communications and Intelligence, Defense Technology, and Security Products and Services)

Our track record of success is recognized by the financial sponsor community. Approximately half of our engagements involve representing investor-backed companies. Additionally, our in-depth industry coverage continues to position Canaccord Genuity's US investment banking team as the advisor of choice for founder and management-owned businesses.

Canaccord Genuity's US investment banking team has more than 150 professionals in Boston, Charlotte, Chicago, Nashville, New York, and San Francisco, among other locations. We operate as part of a global capital markets business that provides our clients with the benefit of extensive resources, expertise, and relationships from across our operations in North America, the UK, Europe, Asia, and Australia.

We welcome the opportunity to discuss your business and your strategic objectives.

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# Canaccord Genuity US IB Snapshot



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