



**Canaccord Genuity's US Investment Banking Team Completes  
96 Transactions Over the Last Twelve Months**

**Selected Recent Transactions**

 \$324,000,000 Financial Advisor on sale to  Pending	 Financial Advisor on sale to  Pending	 Up to \$149,367,000 Private Placement Placement Agent April 2024	 \$100,000,000 Private Placement Financial Advisor March 2024	 Financial Advisor on combination with  March 2024	 \$800,000,000 Conv. Notes Offering Co-Manager March 2024	 \$150,000,000 ATM Offering Co-Agent March 2024	 \$500,000,000 ATM Offering Co-Agent March 2024	 Financial Advisor on sale of its PeopleReady Canadian staffing business to  February 2024
 Financial Advisor on sale of its operating assets to  February 2024	 Financial Advisor on sale to  February 2024	 Advisor to  on sale to February 2024	 Financial Advisor on significant investment from  February 2024	 Financial Advisor on sale to  February 2024	 Financial Advisor on sale to  January 2024	 Financial Advisor on strategic investment in  January 2024	 Financial Advisor on sale to  January 2024	 Financial Advisor on combination with Foodservice Sales & Marketing Division of  January 2024
 Financial Advisor January 2024	 Financial Advisor on strategic growth investment from  December 2023	 \$20,306,036 Follow-On Offering Joint Bookrunner December 2023	 \$153,237,500 Follow-On Offering Co-Manager December 2023	 Financial Advisor on majority investment from  December 2023	 \$747,500,000 Conv. Notes Offering Co-Manager December 2023	 Financial Advisor on sale to  December 2023	 \$450,000,000 Capital Markets Advisor on merger with African Agriculture December 2023	 Financial Advisor on majority investment from  November 2023
 \$750,000,000 ATM Offering Co-Agent November 2023	 Financial Advisor on sale to  November 2023	 \$50,000,000 ATM Offering Co-Agent November 2023	 Financial Advisor on acquisition of  November 2023	 \$50,000,000 ATM Offering Co-Agent November 2023	 Financial Advisor on sale to  November 2023	 \$7,500,000 Follow-On Offering Sole Bookrunner October 2023	 \$95,000,000 Financial Advisor on sale to  October 2023	 Financial Advisor on sale to  October 2023
 Financial Advisor on strategic investment from  October 2023	 \$680,000,000 Financial Advisor on sale to  October 2023	 Financial Advisor on sale to  October 2023	 \$100,162,904 Private Placement Co-Placement Agent October 2023	 Financial Advisor on sale to  October 2023	 \$658,921,980 IPO Co-Manager September 2023	 Financial Advisor on strategic investment from  September 2023	 Financial Advisor on sale of its US commercial marketing group to  September 2023	 Financial Advisor on significant investment from  September 2023
 Financial Advisor on acquisition of  September 2023	 Financial Advisor on recapitalization by  September 2023	 \$10,000,000 ATM Offering Sole Agent September 2023	 Financial Advisor on sale to September 2023	 Financial Advisor on sale of its software business to  August 2023	 \$90,000,000 ATM Offering Lead Agent August 2023	 Financial Advisor on merger with  August 2023	 \$150,000,000 ATM Offering Co-Agent August 2023	 Financial Advisor on sale to  August 2023
 \$250,000,000 ATM Offering Co-Agent August 2023	 \$40,000,000 ATM Offering Co-Agent August 2023	 Financial Advisor on acquisition of  August 2023	 \$750,000,000 ATM Offering Co-Agent August 2023	 Financial Advisor on sale to  August 2023	 \$252,999,996 Follow-On Offering Co-Manager July 2023	 Financial Advisor on sale to  July 2023	 \$65,000,000 ATM Offering Sole Agent July 2023	 Financial Advisor on sale to  July 2023
 Financial Advisor on sale of its healthcare vertical business to  July 2023	 Financial Advisor on acquisition of  June 2023	 \$70,000,000 ATM Offering Co-Agent June 2023	 Financial Advisor on strategic investment from  June 2023	 Financial Advisor on strategic investment in  June 2023	 \$230,000,000 Private Placement Placement Agent June 2023	 Financial Advisor on strategic investment from   June 2023	 \$40,000,000 Follow-On Offering Sole Bookrunner June 2023	 Financial Advisor on sale to  June 2023

# CG US IB Snapshot



### Ranked #1 for Middle-Market TMT Activity<sup>1</sup>

Rank	Firm Name	# of Transactions LTM 3/31/24	Rank	Firm Name	# of Transactions 2021-2023
1	Canaccord Genuity	60	1	Canaccord Genuity	198
2	Houlihan Lokey	25	2	Houlihan Lokey	151
3	Raymond James	23	3	Lincoln International	111
4	Lincoln International	22	4	Raymond James	102
5	William Blair	21	5	William Blair	96
6	Lazard	14	6	Goldman Sachs	80
6	Moelis	14	7	Jefferies	69
8	Evercore	12	8	Baird	62
8	Stifel	12	9	Evercore	60
10	Rothschild	11	9	Lazard	60
11	Guggenheim	10	11	Stifel	58
12	Jefferies	8	12	KPMG	55

### Ranked #1 for Middle-Market Media & Information Services Activity<sup>1</sup>

Rank	Firm Name	# of Transactions LTM 3/31/24	Rank	Firm Name	# of Transactions 2021-2023
1	Canaccord Genuity	43	1	Canaccord Genuity	152
2	Houlihan Lokey	17	2	Houlihan Lokey	84
3	Moelis	13	3	Lincoln International	53
4	BrightTower	9	4	Raymond James	44
5	Globalscope	8	5	GP Bullhound	36
5	Lincoln International	8	5	JEGI	36
7	Clipperton	7	5	KPMG	36
7	Evercore	7	8	Moelis	30
9	JEGI	6	9	BrightTower	28
9	William Blair	6	10	Jefferies	25

### Ranked #1 for Middle-Market Digital & Tech-Enabled Healthcare Activity<sup>2</sup>

Rank	Firm Name	# of Transactions LTM 3/31/24	Rank	Firm Name	# of Transactions 2021-2023
1	Canaccord Genuity	8	1	Canaccord Genuity	30
2	Raymond James	4	2	William Blair	17
2	William Blair	4	3	Houlihan Lokey	14
4	Lazard	3	4	TripleTree	13
4	RBC	3	5	Lincoln International	9
6	Bryan, Garnier	2	5	Goldman Sachs	9
6	Carnegie	2	7	Evercore	8
6	Solomon Partners	2	8	Healthcare Growth Partners	7
6	Stifel	2	8	Jefferies	7
6	Ziegler	2	8	Lazard	7

### Leading Global Underwriter Since 2022<sup>3</sup>

Global Rank	Firm Name	Total Deals	Bookrun Deals
1	Canaccord Genuity	721	573
2	JPMorgan	662	646
3	Goldman Sachs	623	604
4	Morgan Stanley	583	562
5	BofA Securities	580	553
6	Citi	469	454
7	UBS	399	385
9	Jefferies	345	343
10	Barclays	314	299
11	Stifel	300	196

<sup>1</sup>Source: PitchBook for the time period 1/1/21-3/31/24. Transaction totals represent M&A/Control Transactions, All Buyout Types, and Growth/Expansion transactions <\$500M in the Technology, Media & Telecommunications and Media & Information Services segments as classified by PitchBook

<sup>2</sup>Source: PitchBook for the time period 1/1/21-3/31/24. Transaction totals represent M&A/Control transactions, All Buyout Types, and Growth/Expansion transactions <\$500M in the Digital Health, Tech Healthcare, and Healthcare-focused Technology, Media & Telecommunications, and Media & Information Services segments as classified by PitchBook

<sup>3</sup>Source: Dealogic as of 3/31/24



Canaccord Genuity is a full-service investment bank with a broad range of offerings focused on serving growth companies in the middle market. During the twelve months ended March 31, 2024, continued momentum in M&A, as well as a resilient Equity Capital Markets operation, drove our US investment banking team's significant level of activity and client engagement:

- Completed 96 total transactions for 86 different corporate clients
- Announced 58 advisory engagements, which ranged from minority raises, strategic sales, and private equity recaps to corporate divestitures and take-private transactions
  - Nearly two-thirds of M&A transactions involved financial sponsors on at least one side of the deal
- Nearly 100 M&A assignments either active and currently in market or engaged and launching in the near term
- Added four senior bankers across practice areas in the US, including Healthcare Services, Human Capital Management, and Industrial and Infrastructure Services
- As part of the #1 ranked most active global underwriter operation since 2022, our US Equity Capital Markets Group completed 39 transactions in the past twelve months, in spite of a market environment that continues to be challenging:
  - Underwriter on 13 capital markets transactions, including book-runner on three equity offerings, raising in excess of \$3.3 billion in cumulative proceeds for 12 different issuers
  - Five private placements raising an aggregate of nearly \$600 million
  - Managing 19 ATM programs for a total value of more than \$3.2 billion

Canaccord Genuity's US investment banking team leverages deep industry expertise across a broad universe of practices:

- TMMIS (Technology, Media, Marketing, and Information Services)
- Healthcare (Biotechnology, Biopharmaceuticals, Digital Health, IT, Services, Medical Technologies, Diagnostics, and Cannabis)
- Consumer (Health & Wellness, Home & Auto, Food & Beverage, and Emerging Brands)
- Sustainability (Building Technologies, Mobility, Renewables and Distributed Generation, Services, Smart Grid/Smart City, Circular Economy, Energy Storage, and AgTech and FoodTech)

Our track record of success is recognized by the financial sponsor community. Approximately half of our engagements involve representing investor-backed companies. Additionally, our in-depth industry coverage continues to position Canaccord Genuity's US investment banking team as the advisor of choice for founder and management-owned businesses.

Canaccord Genuity's US investment banking team has nearly 160 professionals in Boston, Charlotte, Chicago, Nashville, New York, and San Francisco, among other locations. We operate as part of a global capital markets business that provides our clients with the benefit of extensive resources, expertise, and relationships from across our operations in North America, the UK, Europe, Asia, and Australia.

We welcome the opportunity to discuss your business and your strategic objectives.

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