



Canaccord Genuity's US Investment Banking Team Completes 126 Transactions in the Last Twelve Months

CONTINUED DEAL MOMENTUM HIGHLIGHTED BY 89 M&A ENGAGEMENTS AND 37 CAPITAL MARKETS TRANSACTIONS CLOSED

Selected Transactions Announced as of 3/31/23

<p>Diffusio₂n Pharmaceuticals Inc. Financial Advisor on merger with EIP PHARMA Pending March 2023</p>	<p>IPKEYS POWER PARTNERS \$43,000,000 Financial Advisor on sale to PARSONS March 2023</p>	<p>motorsport GAMES \$10,000,000 ATM Offering Sole Agent March 2023</p>	<p>XTIVA ACHIEVE MORE Financial Advisor on sale to PUREFACTS March 2023</p>	<p>Delcath SYSTEMS, INC. Up to \$85,000,000 Private Placement Sole Agent March 2023</p>	<p>2C Financial Advisor on investment from RECOGNIZE March 2023</p>	<p>MIROCULUS Financial Advisor on sale to INTEGRA March 2023</p>
<p>SHIFT7 Financial Advisor on sale to MERKLE March 2023</p>	<p>ALPHA Financial Advisor on sale to Pace March 2023</p>	<p>TI Health Financial Advisor on sale to REAL CHEMISTRY March 2023</p>	<p>Edesa Biotech \$20,000,000 ATM Offering Sole Agent March 2023</p>	<p>LAVORO \$1,220,000,000 Capital Markets Advisor on merger with TPB Acquisition Corp I March 2023</p>	<p>YELLOW! Financial Advisor on sale to 4X Capital February 2023</p>	<p>CAPITAL PARTNERS Financial Advisor on investment in FOUNDANT February 2023</p>
<p>eraptr Financial Advisor on sale to ATHYRIUM February 2023</p>	<p>authentic. Financial Advisor on sale to CONCORD February 2023</p>	<p>Perspecta Financial Advisor on sale to Fifth Century Partners February 2023</p>	<p>Blue Apron \$70,000,000 ATM Offering Sole Agent February 2023</p>	<p>INFLECTION POINT \$815,000,000 Capital Markets Advisor on merger with INTUITIVE MACHINES February 2023</p>	<p>Olink \$116,620,560 Follow-On Bookrunner January 2023</p>	<p>Paragon \$110,500,000 Follow-On Lead Manager January 2023</p>
<p>excellarate Financial Advisor on sale to encora January 2023</p>	<p>gmi Financial Advisor on sale to IRVIN CAR AND EQUIPMENT January 2023</p>	<p>WILLOWTREE \$1,225,000,000 Financial Advisor on sale to TELUS January 2023</p>	<p>Apptentive Financial Advisor on sale to Alchemer January 2023</p>	<p>FENOM DIGITAL Financial Advisor on sale to WPP January 2023</p>	<p>EZCORP \$230,000,000 Conv. Notes Offering Bookrunner December 2022</p>	<p>SHERIDAN CAPITAL PARTNERS Financial Advisor on investment in ADVI December 2022</p>
<p>LifeStyles Financial Advisor on sale to LINDEN December 2022</p>	<p>AGRIFY \$8,700,000 Follow-On Bookrunner December 2022</p>	<p>FUELED Financial Advisor on investment from INSIGNIA CAPITAL GROUP November 2022</p>	<p>Emtec Business & Technology Empowerment Financial Advisor on acquisition of DEFINITION 6 November 2022</p>	<p>OPRIVIA HEALTH \$135,125,000 Follow-On Bookrunner November 2022</p>	<p>aspirent Financial Advisor on sale to NTT DATA November 2022</p>	<p>reunion NEUROSCIENCE \$10,000,000 ATM Offering Sole Agent November 2022</p>
<p>Blue Apron \$30,000,000 ATM Offering Sole Agent November 2022</p>	<p>NTERSOL Financial Advisor on sale to CIST November 2022</p>	<p>natera \$460,057,500 Follow-On Co-Manager November 2022</p>	<p>INCLINE EQUITY PARTNERS Financial Advisor on investment in ICREON November 2022</p>	<p>NOX HEALTH Financial Advisor on investment from VESTAR November 2022</p>	<p>AGRIFY \$50,000,000 ATM Offering Sole Agent October 2022</p>	<p>WPROMOTE Financial Advisor on investment from ZMC October 2022</p>
<p>GutCheck Financial Advisor on sale to toluna October 2022</p>	<p>eleusis Financial Advisor on sale to Beckley Psytech October 2022</p>	<p>DAKOTA GOLD \$50,000,000 ATM Offering Co-Agent October 2022</p>	<p>Blue Apron \$15,000,000 ATM Offering Sole Agent October 2022</p>	<p>NetworkCoverage Technology Solutions Provider Financial Advisor on investment from TENEX CAPITAL MANAGEMENT September 2022</p>	<p>Synoptek Financial Advisor on investment from QUAD-C September 2022</p>	<p>searchspring Financial Advisor on investment from PSG September 2022</p>
<p>highwire Financial Advisor on investment from SHAMROCK CAPITAL ADVISORS September 2022</p>	<p>utilitycloud Financial Advisor on sale to AMCS September 2022</p>	<p>Dig Insights Financial Advisor on investment from BERINGER September 2022</p>	<p>LSDIRECT Financial Advisor on investment from LLR Partners August 2022</p>	<p>Justice CANNABIS CO. Loan Restructuring & Recapitalization Financial Advisor August 2022</p>	<p>bpd Financial Advisor on investment from WINDROSE August 2022</p>	<p>sound HEALTHCARE COMMUNICATIONS® Financial Advisor on sale to medicalknowledgegroup August 2022</p>

CG US IB Snapshot



Ranked #1 for Middle-Market TMT Activity¹

Rank	Firm Name	# of Transactions LTM 3/31/23	Rank	Firm Name	# of Transactions 2020-2022
1	Canaccord Genuity	58	1	Canaccord Genuity	172
2	Lincoln International	28	2	William Blair	108
3	Houlihan Lokey	20	3	Raymond James	97
4	Morgan Stanley	17	4	Houlihan Lokey	95
4	William Blair	17	5	Goldman Sachs	74
6	Jefferies	16	5	Lincoln International	74
6	Goldman Sachs	16	7	Evercore Group	70
8	Moelis	13	8	Baird	68
8	Raymond James	13	9	Jefferies	67
10	RBC	10	10	Morgan Stanley	45
11	Harris Williams	9	11	Stifel	41
11	Stifel	9	12	Moelis	40

Ranked #1 for Media & Information Services Activity¹

Rank	Firm Name	# of Transactions LTM 3/31/23	Rank	Firm Name	# of Transactions 2020-2022
1	Canaccord Genuity	46	1	Canaccord Genuity	114
2	Houlihan Lokey	11	2	Houlihan Lokey	45
3	Lincoln International	8	3	Raymond James	33
4	JEGI	7	4	Lincoln International	29
5	Evercore	6	5	William Blair	27
6	Moelis	5	6	Moelis	21
6	William Blair	5	6	JEGI	21
6	Progress Partners	5	8	Baird	20
6	Raymond James	5	9	Luma Partners	16
10	Cowen	4	10	Goldman Sachs	15

A Leading Investment Bank for U.S. Middle Market Healthcare Transactions ²

Rank	Firm Name	Deal Value (\$M)	# of Transactions
1	Piper Sandler	\$45,827	137
2	Canaccord Genuity	24,588	102
3	Stifel	19,412	87
4	William Blair	35,092	79
5	Cowen & Company	28,421	47
6	Raymond James	12,945	44
7	Oppenheimer	4,641	30
8	Robert W Baird	7,748	23
9	Citizens Financial Group	1,831	16
10	Needham & Company	151	4

Leading Global Underwriter Since 2022³

Global Rank	Firm Name	Total Deals	Bookrun Deals
1	Canaccord Genuity	407	311
2	JPMorgan	328	319
3	Goldman Sachs	315	305
4	Morgan Stanley	295	288
5	BofA Securities	254	246
6	Citi	223	218
8	Stifel	162	105
9	Jefferies	157	155
10	Raymond James & Associates	152	73
10	RBC Capital Markets	152	118

¹Source: PitchBook for the time period 1/1/20-3/31/23. Transaction totals represent U.S. M&A/Control Transactions, All Buyout Types, and Growth/Expansion transactions <\$500M in the Technology, Media & Telecommunications and Media & Information Services segments as classified by PitchBook

²Source: Dealogic data since 2010 for Middle-Market Healthcare transaction activity, as of 3/31/2023

³Source: Dealogic as of 3/31/23



Canaccord Genuity is a dominant, full-service investment bank with a broad range of offerings focused on serving growth companies in the middle market. During the twelve months ended March 31, 2023, continued momentum in M&A, as well as a resilient Equity Capital Markets operation, drove our US investment banking team's significant level of banking activity:

- Completed 126 total transactions for 111 different corporate clients
- Closed 89 advisory engagements, which ranged from growth and minority investments to strategic sales and private equity recaps
 - More than two-thirds of M&A transactions involved Financial Sponsors on at least one side of the deal
- As part of the #1 ranked most active global underwriter operation since 2022, our US Equity Capital Markets Group completed 37 transactions in the past twelve months, in spite of a challenging market environment:
 - Underwriter on 12 capital markets transactions, raising in excess of \$2.5 billion in cumulative proceeds for more than 12 different issuers
 - Book-runner on five equity offerings
 - Managing 19 ATM programs

Canaccord Genuity's US investment banking team leverages deep industry expertise across a broad universe of practices:

- TMMIS (Technology, Media, Marketing, and Information Services)
- Healthcare (Biotechnology, Biopharmaceuticals, Digital Health, IT, Services, Medical Technologies, Diagnostics, and Cannabis)
- Consumer (Health & Wellness, Home & Auto, Food & Beverage, and Emerging Brands)
- Sustainability (Building Technologies, Mobility, Renewables and Distributed Generation, Services, Smart Grid/Smart City, Circular Economy, Energy Storage, and AgTech and FoodTech)

Our track record of success is recognized by the financial sponsor community – almost half of our engagements involve representing investor-backed companies. Additionally, our in-depth industry coverage continues to position Canaccord Genuity's US investment banking team as the advisor of choice for founder and management-owned businesses.

Canaccord Genuity's US investment banking team has nearly 150 professionals in Boston, Charlotte, Chicago, Nashville, New York, and San Francisco, among other locations. We operate as part of a global capital markets business that provides our clients with the benefit of extensive resources, expertise, and relationships from across our operations in North America, the UK and Europe, Asia, Australia, and the Middle East. In recent years, Canaccord Genuity's global advisory business has been substantially expanded with acquisitions of Petsky Prunier LLC (2019) and Sawaya Partners (2021) in the US, and the business of Results International Group LLP (2022) in the UK, as well as the selective hiring of senior-level bankers who have helped deepen our US bench around our coverage areas of focus.

We welcome the opportunity to discuss your business and your strategic objectives.

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