

CG FinTech & Digital Assets Investment Banking

September 2022





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Broad Experience with Leading FinTech, Digital Assets and Vertical Software Landscape























































Evercommerce



Giift















Upwork















& Trading

Sales



Equity





Datalot









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/ Selected FinTech & Digital Assets Related Transactions

Strong momentum in financing and M&A advisory

Financing



\$200,000,000

ATM

Lead Agent August 2022



\$173M/C\$115M US Follow-On / CAD **Bought Deal** Bookrunner Sep 21/Jun 21

bitzero

\$46,000,000 Private Placement

Co-Lead Bookrunner March 2022

bill.com

\$1,200,000,000

Follow-On Co-Manager

September 2021

WonderFi

C\$45,000,000

Bought Deal

Lead Underwriter February 2022

Avalara

\$978M/\$500M Convert / Follow-On

Co-Manager Aug 21 / Aug 20

IrisEnergy

\$231.538.468 IPO

Joint Bookrunner November 2021

R blend

\$360,000,000

IPO

Co-Manager July 2021

PROPEL

C\$70,000,000

IPO

Left Bookrunner October 2021

Evercommerce

\$325,000,016

IPO

Co-Manager

July 2021

WILSON

Financial Advisor on

sale of its Billstream

assets to

intapp.

June 2022

nuvei

\$425M / \$500M US IPO / CAD **Bought Deal**

Co-Manager

Oct 21/Jun 21

billtrust

\$110.250.000

Follow-On

Co-Manager

June 2021

argo \$127,875,000

IPO

Co-Manager September 2021



\$352M/\$266M

Follow-Ons

Co-Manager

Apr 21/Dec 20

○toast

\$1,000,000,000

IPO

Co-Manager

September 2021



\$300M/\$288M

ATM / Follow-On Co-Agent /

Bookrunner Mar 21 / Jan 21

Advisory



Financial Advisor on sale to



August 2022

Giift

WorkStride ***

on sale to



SALES BOOMERANG

LLR Partners

January 2022

Financial Advisor on Financial Advisor investment from on sale to

apis partners

January 2022

Financial Advisor

Prepaid Technologies July 2022

Performio[®]

Financial Advisor on sale to

IMI

June 2022

Apax.

Financial Advisor on

acquisition of

Network for Good

January 2022

TUNGSTEN

\$70,600,000 Financial Advisor on sale to

KOFAX

June 2022

Piggy

Financial Advisor on sale to

Klarna. December 2021

BENZINGA

Financial Advisor on sale to



October 2021

Ideaaen*

Financial Advisor on sale to



May 2022

motus

THOMABRAVO Financial Advisor on

investment from

PERMIRA

October 2021

BITBUY

Financial Advisor on sale to



March 2022



Gi∛ing Block

March 2022

LUMAVERSE

Financial Advisor on recapitalization by



August 2021

Datalot

Financial Advisor on sale to

centerfield

July 2021

Note: Includes transactions done by numerous tech-related teams at firm

/ Global Independent Investment Bank

Canaccord Genuity is among a select few firms with scale, global distribution, capital, and stability

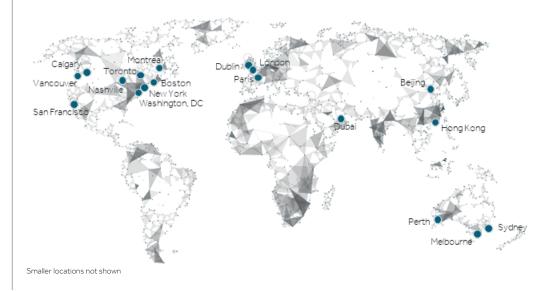
Key Takeaways

- 100% of investment banking efforts focused on driving value for growth companies
- 100% of research focused on growth stories
- 100% of distribution focused on growth investors
- Acquisitions of leading M&A boutiques, consumer-focused Sawaya Partners (2021) and tech, media, marketing, and info services-focused Petsky Prunier (2019), have bolstered industry coverage and advisory services

Key Stats

- ~2,500 employees, publicly traded on TSX. Annual revenue of \$2.0 billion¹
- Full integrated global distribution focused on growth investors across all major money centres.
- Operations in the US, Canada, the UK & Europe, the Middle East, and Asia Pacific and capabilities to list companies on 10 stock exchanges worldwide
- Committed to further development in key markets and sectors, successfully acquired and integrated more than a dozen complementary businesses

Global Presence



Investment Banking

- +240 investment bankers globally
- +125 bankers in the US across four practices:
 - Technology, Media, Marketing, and Information Services (TMMIS)
 - Healthcare
 - Industrial & Sustainability
 - Consumer

Equity Research

- 77 research professionals
- Broad industry coverage across core sectors
- ~1000 companies covered
- Quest® online valuation tool with 95% global market cap coverage

Sales and Trading

- Equities and Fixed Income
- 150+ sales and trading professionals
- 10+ fixed income professionals
- 2,260+ institutions covered
- Market making
 - ~2,500 companies
 - 10 exchanges

Wealth Management

- \$96.1 billion in client assets¹
- Approximately 450 investment advisors globally
- Wealth management offices across Canada, UK, Guernsey, Isle of Man, Jersey and Australia
- On and offshore client services

/ CG Ranks as a Leading Global Equity Underwriter

CG ranks as #1 most active global equity underwriter, as well as #1 in our sectors of focus

Canaccord Genuity Highlights

- Most active non-bulge firm
- Association with best-in-class tech companies
- Highly regarded equity research team
- Unmatched, global growth investor network
- Repeat clients, strong references

Selected U.S. FinTech Deal Activity

HUT8 \$200,000,000 ATM Lead Agent August 2022 HUT8

\$173M / 150M US Follow-On / CAD **Bought Deal** Bookrunner Sep 21/Jun 21

IrisEnergy \$231,538,468 **IPO**

Joint Bookrunner November 2021



Oct 21/Jun 21

IPO Follow-On Co-Manager Co-Manager September 2021 September 2021

nuvei argo \$425M/\$500M \$127.875.000 US IPO / CAD **IPO Bought Deal** Co-Manager Co-Lead Manager

Blend
\$360,000,000
IPO
Co-Manager
July 2021

September 2021

All Equity Offerings Globally¹

	Rank	Bank	Value (\$M)	Number
E	1	Canaccord Genuity	\$ 6,302	168
	2	JP Morgan	47,243	3 105
	3	Goldman Sachs	75,071	. 98
	4	Morgan Stanley	56,116	97
	5	CITIC Securities	36,161	. 88
	6	BofA Securities	50,927	7 83
	7	China International Capital Corp	36,564	1 70
	8	Citi	51,979	68
	9	Jefferies	14,931	. 62
	10	China Securities Co	25,474	1 60

Equity Offerings in CG Growth Sectors 2019-2022²

Rank	Bank	Value (\$M)	Number
1	Canaccord Genuity	\$ 13,136	219
2	Jefferies	22,292	216
3	HC Wainwright & Co.	12,229	180
4	Cowen	19,884	171
5	SVB Securities	16,567	144
5	Stifel	11,686	141
7	Piper Sandler	13,646	134
8	Oppenheimer	8,033	130
9	Cantor Fitzgerald	7,901	109
10	JPMorgan	15,948	104

/ CG is Ranked #1 For US Middle-Market TMT M&A Transactions

<u>2022</u> <u>2019-2022</u>

Firm Name	# of Transactions LTM 6/30/22
Canaccord Genuity	63
William Blair	38
Raymond James	38
Houlihan Lokey	35
Goldman Sachs	23
Baird	23
Lincoln International	20
Morgan Stanley	18
Stifel	18
Cowen	17
Evercore	16
D.A. Davidson	15
	Canaccord Genuity William Blair Raymond James Houlihan Lokey Goldman Sachs Baird Lincoln International Morgan Stanley Stifel Cowen Evercore

Firm Name	# of Transactions
Canaccord Genuity	125
Raymond James	102
William Blair	85
Houlihan Lokey	68
Baird	61
Evercore	43
Goldman Sachs	40
Piper Sandler	40
Lincoln International	36
Stifel	35
AGC Partners	32
Jefferies	32
	Canaccord Genuity Raymond James William Blair Houlihan Lokey Baird Evercore Goldman Sachs Piper Sandler Lincoln International Stifel AGC Partners

Recent U.S. Deal Activity

























/ Leading Voice for FinTech & Digital Assets Investors

Canaccord Genuity covers premium growth stories across the FinTech & Digital Assets landscape

Joseph Vafi Senior Analyst

San Francisco, CA



- 20+ years of experience as a senior equity analyst including positions on both the buy- and sell-sides.
- Formerly equity research franchise head at Loop Capital Markets, Jefferies & Company, and Robertson Stephens
- One of longest tenured sell-side analysts focused on the greater technologyenabled services sector.
- Fully invested in emerging BTC ecosystem

Digital Assets & Blockchain



Info & IT Services



Next Gen Payment SaaS & Platforms



Payment enabled applications



Bank Technologies



Card Networks / **Prepaid Platforms**



Leading Industry Coverage of Digital Assets



Digital Assets































FinTech & IT Services















billtrust



蕊coupa

CG 42nd Global Growth Conference (August 8 – 11, 2022)

August 8 - 11, 2022: 42nd Annual Global Growth Conference



2022 Conference Highlights:

An annual multi-day event where the global growth universe comes together to share knowledge, build relationships, identify opportunities, and ignite global ideas for growth

Registered Attendees

PE/VC/Family Office	673
Institutional Investor	636
Presenters/Company Reps	872

Meeting Requests	9,354
Total Meetings Held	7,981
Meetings with Private Companies	1,884

August 9th, 2022: Digital Asset Symposium at CG's 42nd Annual Growth Conference

On August 9th, CG's Digital Assets team hosted a day-long Digital Assets Symposium as part of the Global Growth Conference. Highlights included:

- 17 engaging fireside chats/presentations, featuring 25 thought leaders from highly regarded organizations across the blockchain and digital assets landscape
- Insights from varying perspectives across the broader blockchain ecosystem, including: Digital Assets Infrastructure, Financial Services/Investing, Data and Analytics, Digital Asset Mining, and more

Presenting Companies:





































/ Recent CG Sponsored FinTech Events

February 2022: 2022 CG Digital Assets Symposium











coinsquare























VOYAGER



March 2022: CG Blockchain Infrastructure & Mining Summit 2022















- TSX.V: HIVE -







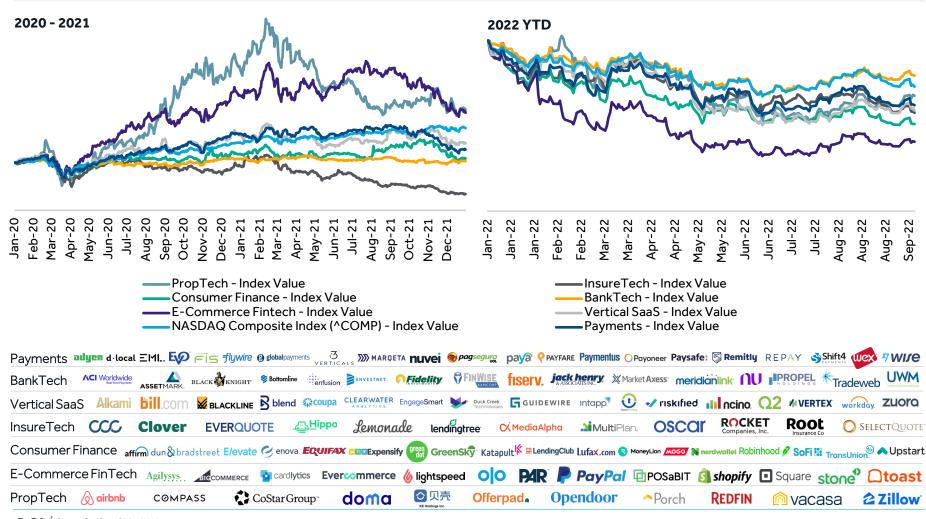


FinTech & Digital Assets Market Trends



FinTech Public Markets Trends

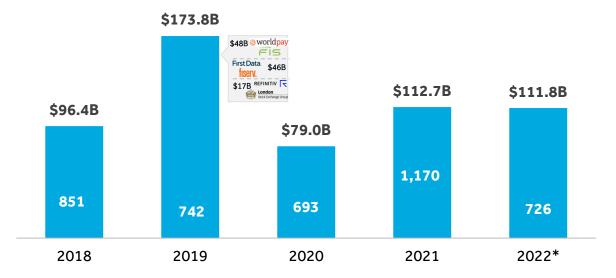
• FinTech's strong stock performance in 2020 – 2021 period has reversed course along with the broader markets in 2022 YTD



FinTech M&A Overview

Global FinTech M&A Volume¹

- FinTech M&A deal volume in 2021 reached a record high
- Activity levels have moderated in 2022, but deal value remains strong
- After some meaningful SPAC activity in early 2022, SPAC volume has declined in the second half of the year



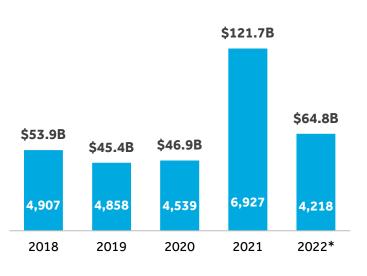
	# FinTech SPAC iness Combinations::		%PE	% PE Transactions _ω		Med	ian Deal Siz	Zea	# of	M&A Deals	s > \$1B ₀₀
2020	2021	2022*	2020	2021	2022*	2020	2021	2022*	2020	2021	2022*
13	44	23	38%	34%	34%	\$33M	\$49M	\$68M	10	23	16

/ Largest FinTech Transactions: M&A Activity

Date	Target	Segment	Acquirer	EV	EV/ Rev	EV/ EBITDA	Date	Target	Segment	Acquirer	EV	EV/ Rev	EV/ EBITDA
Aug-22	Avalara	Vertical SaaS	VISTA EQUITY PARTNERS	\$8.4B	11.2x	N/A	Apr-22	S&P Global Leveraged Commentary & Data	BankTech	MORNINGSTAR	\$650M	N/A	N/A
Aug-22	PAYMENTS INTERNATIONAL	Payments	global payments	\$4.0B	N/A	N/A	Mar-22	BETA+ Platform London Stock Exchange	Banking Technology	CLEARLAKE MOTIVE PARTNE	\$1B	3.3x	N/A
Aug-22	⊞ Global Shares	Banking Technology	J.P.Morgan	\$741M	15.8x	N/A	Mar-22	finaro Formerly Credorax	Payments	Shift4 PAYMENTS	\$525M	N/A	N/A
Jul-22	Metromile	InsureTech	Lemonade	\$500M	3.8x	N/A	Mar-22	∳ sezzle	Consumer Finance/Digita Banking	ZiP	\$356M	10.2x	N/A
Jun-22	% LifeWorks	Vertical SaaS	TELUS' Health	1 \$2.2B	N/A	N/A	Feb-22	Otechnisys	Banking Technology	SoFi 👯	\$1.1B	N/A	N/A
Jun-22	On the Barrelhead	BankTech	nerdwallet	\$120M	N/A	N/A	Feb-22	TORA 🚳	Banking Technology	London Stock Exchange	\$325M	N/A	N/A
May-22	BLACK KNIGHT	BankTech	ice	\$13.1B	8.6x	20.2x	Feb-22	optimalblue	Property Technology	BLACK KNIGHT	\$1.2B	N/A	N/A
May-22	Deliverr	Payments	a shopify	\$2.1B	N/A	N/A	Feb-22	5 MoneyGram.	Payments	MADISON DEARBORN PARTNERS	\$1.8B	1.4x	12.2x
May-22	Septembline Septembline	Payments	THOMABRAVO	\$2.1B	5.4x	56.5x	Feb-22	Finxact CORE AS A SERVICE	Payments	fiserv.	\$650M	N/A	N/A
Apr-22	CHANGE HEALTHCARE	Vertical SaaS	TPG	\$2.6B	N/A	N/A	Jan-22	((wealthfront	Consumer Finance/Digita Banking	≵ UBS	\$1.4B	N/A	N/A

/ FinTech Private Financings Overview

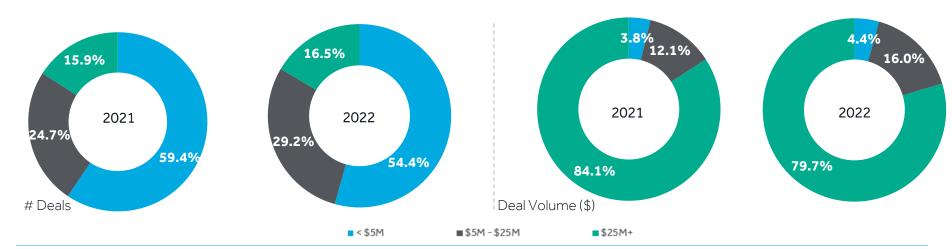
Global FinTech Financing Volume¹



Media	n Deal Amou	ınt**					
2020	2021	2022*					
\$3.0M	\$4.3M	\$5.0M					
Dea	als over \$500	М					
2020	2021	2022*					
15	27	13					
Median Post-Money Valuation**							
2020	2021	2022*					
\$19.4M	\$35.0M	\$44.6M					

- While 2022 levels of activity are off 2021's record pace, FinTech transaction volume is still comfortably ahead of 2018-2020
- Deal sizes continue to be healthy, with more than half of new raises coming in at \$25MM+
- While median deal size and post-money valuation significantly increased in 2021, we expect both of these stats could moderate by year-end 2022

Global FinTech Financing—By Deal Size¹



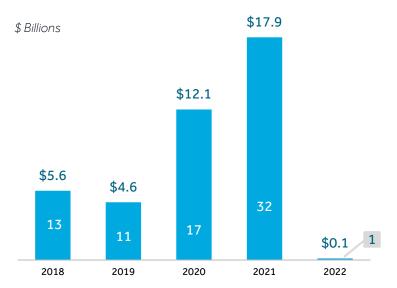
/ Largest Private FinTech Transactions: Investment Activity

Date	Firm	Segment	Size	Valuation	Investor(s)
Aug-22	SANCTUARY	Banking Technology	\$175M	N/A	KENNEDY LEWIS
Jul-22	wefox	InsureTech	\$300M	\$4.5B	MUBADALA OMERS Ventures TARGET GLOBAL Herizons' fentures Balancia gr
Jul-22	Klarna.	Payments	\$800M	\$6.7B	SEQUOIA BE BESTSELLER SILVERLAKE CommonwealthBank
Jun-22	S sumup°	Payments	\$623M	\$8.5B	BainCapital BlackRock Ventures Centerbridge Crestline Fin Capital
Jun-22	↑ metropolis	Payments	\$167M	N/A	ASSEMBLY VENTURES PRAGMER SILVERLAKE DUPPARTNERS
Jun-22	<u>Al</u> pha Sense	Banking Technology	\$225M	\$1.7B	Goldman Viking
Jun-22	stashfin	Payments	\$270M	\$700M	ABSTRACT VENTURES uncorrelated
Jun-22	റഠേറ	Consumer Finance/Digital Banking	\$300M	\$1.0B	BBVA A ACROSS
May-22	▲ ACRISURE°	InsureTech	\$725M	N/A	ADIA OHA COLOR OLI ANYONE GUGGENHEIM
May-22	} }} RIPPLING	Vertical SaaS	\$250M	\$11.3B	BEDROCK SEQUOIA

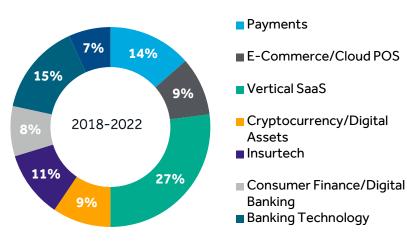
Date	Firm	Segment	Size	Valuation	Investor(s)
May-22	○ SpotOn	Payments	\$300M	\$3.6B	andreessen, horowitz GLOBAL FRANKLIN MUBADALA 8 G SQUARED
May-22	Velocity Global™	Vertical SaaS	\$400M	N/A	ELDRIDGE NORWEST
May-22	⟨	Payments	\$300M	N/A	COATUE TIGERGLOBAL COMMING TO THE PERKINS A MASIA
May-22	bloom	E-Commerce	\$306M	N/A	CREDO FORTRESS
May-22	GOCARDLESS	Payments	\$312	\$2.1B	PERMIRA BlackRock .
May-22	♥scalapay	Payments	\$524M	\$1.0B+	Posteitaliane TIGERGLOBAL WILLOUGHBY Tencent WANTEDWARD WANTEDWARD WORLDWARD WORLDWARD WORLDWARD WANTEDWARD WANTEDWARD WORLDWARD WORLD
Apr-22	ramp ノ	Payments	\$748	\$8.1B	COATUE VISTA GROWDERS JUBO CROWNERS Better Tomorrow Ventures 137VENTURES COATUE VISTA GENERAL © CATALYST Redpoint.
Apr-22	fetch. REWARDS	Payments	\$240M	\$2.5B	Hamilton Lane SoftBank ICONIQ NielsenIQ DST GLOBAL
Apr-22	() remote	Vertical SaaS	\$300M	\$3.0B -	SoftBank Accel Adams Street Index Ventures SEQUOIA PARDS GENERAL © CATALYST TWO SIGMA VENTURES
Mar-22	♦ Lendable	Consumer Finance/Digital Banking	\$275M	\$4.6B	ONTARIO TEACHERS' PENSION PLAN

FinTech IPO Overview

US FinTech IPOs-Amount raised



US FinTech IPOs- Activity by Segment



- In line with the broader markets, FinTech IPO activity has been slow in 2022 YTD
- This is a sharp contrast to 2021, which was a record year for FinTech-related IPOs
- Performance of 2021 FinTech IPOs in 2022 has been challenged, resulting in lower multiples and more selective investors

IPO Share Price, 2018 – 2022 YTD												
Below Range	In Range	Above Range										
14%	30%	56%										
_	N10: 2010 2022VT											

	Deal:	Size, 2018 – 202	2YTD	
<\$100M	\$100M- \$250M	\$250M- \$500M	\$500M-\$1B	\$1B+
13	20	20	7	14

	Price Pe	r Share, 2018 – 2	022 YTD	
<\$10	\$10-\$15	\$15-\$25	\$25-\$35	\$35+
6	14	32	16	7

Median FinTec	h IPO Aftermarket Performar	nce 2021-2022
% Change, One Week	% Change, One Month	% Change, One Year
-2%	-12%	-48%

/ Recent U.S. FinTech IPO's

						Market Cap. at	Target Price	IPO Share	% Change from
IPO Date	Company	Segment		Deal Size (\$m)	IPO (\$m)	Range	Price	Offer Price
7/15/2022	OAMTD Digital	Banking Technology		\$ 1	.24.8	\$ 2,999.59	6.80-8.20	In Range	1627%
12/9/2021	nu	Banking Technology		\$ 2,5	41.7	\$ 47,607.71	10.00-11.00	Below Range	(39%)
11/20/2021	FINWISE	Banking Technology		\$	36.8	\$ 155.90	13.00-15.00	Below Range	(1%)
11/17/2021	Iris Energy	Cryptocurrency/Digital Assets		\$ 2	31.5	\$ 1,345.63	25.00-27.00	Above Range	(84%)
11/10/2021	⊠™Expensify	Cryptocurrency/Digital Assets		\$ 2	62.7	\$ 2,765.30	23.00-25.00	Above Range	(40%)
11/4/2021	nerdwallet	Banking Technology		\$ 1	.30.5	\$ 1,832.35	17.00-19.00	In Range	(36%)
10/21/2021	enfusion	Banking Technology		\$ 3	18.8	\$ 1,269.16	15.00-17.00	In Range	(26%)
10/21/2021	P10	Cryptocurrency/Digital Assets		\$ 2	40.0	\$ 1,415.24	14.00-16.00	Below Range	(4%)
10/20/2021	STRONGH &LD	Cryptocurrency/Digital Assets		\$ 1	.27.1	\$ 549.47	16.00-18.00	Above Range	(93%)
9/23/2021	EngageSmart	Vertical SaaS		\$ 3	78.3	\$ 5,491.84	23.00-25.00	Above Range	(21%)
9/24/2021	CLEARWATER	Vertical SaaS		\$ 5	40.0	\$ 4,490.17	14.00-16.00	Above Range	(10%)
9/23/2021	🖏 Remitly	Payments		\$ 5	23.0	\$ 7,818.75	38.00-42.00	Above Range	(72%)
9/22/2021	□toast	E-Commerce/Cloud POS		\$ 8	869.6	\$ 31,199.22	30.00-33.00	Above Range	(49%)
7/29/2021	Robinhood 🛭	Consumer Finance/Digital Banking		\$ 2,0	90.0	\$ 29,098.21	38.00-42.00	In Range	(70%)
7/29/2021	√ riskified	Vertical SaaS		\$ 3	67.5	\$ 4,098.26	18.00-20.00	Above Range	(78%)
7/28/2021	meridianilink°	Banking Technology		\$ 3	43.2	\$ 1,985.33	24.00-26.00	In Range	(35%)
7/21/2021	Paycor	Vertical SaaS		\$ 4	25.5	\$ 4,462.44	18.00-21.00	Above Range	38%
7/16/2021	Blend	Vertical SaaS		\$ 3	60.0	\$ 4,589.51	16.00-18.00	In Range	(83%)
7/1/2021	Evercommerce	E-Commerce/Cloud POS		\$ 3	25.0	\$ 762.82	16.00-18.00	In Range	(31%)
6/30/2021	ıntapp	Vertical SaaS		\$ 2	273.0	\$ 1,645.76	25.00-28.00	In Range	(35%)
6/10/2021	>>>> MARQETA	Payments		\$ 1,2	27.3	\$ 15,854.35	20.00-24.00	Above Range	(71%)
6/3/2021	d·local	Payments		\$ 6	17.6	\$ 9,487.54	16.00-18.00	Above Range	27%
			Mean	\$ 5	61.5	\$ 8,223.8	-	-	0.37
			Median	\$ 3	51.6	\$ 3,548.9	-	-	(0.35)



/ Largest Announced SPAC Business Combinations

	Target	Segment	Announce Date	Enterprise Value(\$B)	Completion Date	SPAC
	₩3B CLOUD*	Crypto/Digital Assets	Aug-22	\$1.2	Pending	Social Leverage Acquisition Corp. I
	GLORIFI	Banking Technology	Jul-22	\$1.7	Pending	DHC Acquisition Corp.
	roxe	Crypto/Digital Assets	Jun-22	\$3.6	Pending	Goldenstone Acquisition Corp.
	SunCar	InsureTech	May-22	\$0.8	Pending	Goldenbridge Acquisition Limited
peou	🔷 Coincheck	Crypto/Digital Assets	Mar-22	\$1.3	Pending	Thunder Bridge Capital Partners IV
Announced	🕞 BitFuFu	Crypto/Digital Assets	Jan-22	\$1.5	Pending	Arisz Acquisition Corp.
1	BITDEER	Crypto/Digital Assets	Nov-21	\$4.1	Pending	Blue Safari Group Acquisition Corp.
	7 TradeStation	Banking Technology	Nov-21	\$1.4	Pending	Quantum FinTech Acquisition Corp.
	Aspiration	Banking Technology	Aug-21	\$1.9	Pending	InterPrivate III Financial Partners Inc.
	₩ Bullish	Crypto/ Digital Assets	Jul-21	\$2.5	Pending	Far Peak Acquisition Corp.
	CIRCLE	Crypto/Digital Assets	Jul-21	\$9.0	Pending	Concord Acquisition Corp.
	better.com	Property Technology	Jul-21	\$6.7	Pending	Aurora Acquisition Corp.

	Target	Segment	Announce Date	Acquisition Value (\$B)	Completion Date	SPAC
	PAGAYA	Vertical SaaS	Sep-21	\$8.5	Jun-22	EJF Acquisition Corp.
	MSP	InsureTech	Jul-21	\$32.6	May-22	Lionheart Acquisition Corp. Il
	CORE SCIENTIFIC	Crypto/ Digital Assets	Jul-21	\$4.3	Jan-22	Power & Digital Infrastructure Acquisition Corp.
	♠ vacasa	Property Technology	Jul-21	\$3.7	Dec-21	TPG Pace Solutions Corp.
pe	Dave	Consumer Finance/Digital Banking	Jun-21	\$3.5	Jan-22	VPC Impact Acquisition Corp. III
Closed	Payoneer	Property Technology	Mar-21	\$3.0	Jul-21	Capital Investment Corp. V
	CCC	InsureTech	Feb-21	\$7.0	Aug-21	Dragoneer Growth Opportunities Corp.
	Offerpad.	Payments	Feb-21	\$3.3	Jun-21	FTAC Olympus Acquisition Corp.
	SoFi ₩	Consumer Finance/Digital Banking	Jan-21	\$6.6	May-21	Social Capital Hedosophia Holdings Corp. V
	Paysafe:	Payments	Dec-20	\$9.0	Mar-21	Foley Trasimene Acquisition Corp. Il
	Opendoor	Property Technology	Sep-20	\$4.8	Dec-20	Social Capital Hedosophia Holdings Corp. II
	Multi Plan.	InsureTech	Jul-20	\$11.1	Oct-20	Churchill Capital Corp. III

Payments

		Basic S	tati	stics			Last Twel	ve Months	LTM M	ultiples	CY2022		CY2023	
	Stock Price	Change from		Equity	Е	interprise	EBITDA	Revenue	EV	EV	EV	EV	EV	EV
	09/15/22	52 WK High		Value		Value	Margin	Growth	Revenue	EBITDA	Revenue	EBITDA	Revenue	EBITDA
	\$	%		\$MM		\$MM	%	%	Х	Х	Х	Х	Х	Х
Payments	4 202 22	(40.00()	4	40 400 7	_	27.740.4	0.50/	50.40/	4.0	54.0	25.2	25.2	10.0	20.5
Adyen N.V.	1,392.30	(48.8%)	\$	43,123.7	•	37,718.1	9.5%	59.4%	4.9x	51.3x	25.3x	35.3x	18.9x	30.5x
Block, Inc.	69.18	(74.4%)	\$	41,217.8		41,578.2	NM	2.2%	2.6x	NM	1.9x	35.7x	1.6x	28.8x
DLocal Limited	26.77	(57.9%)	\$	7,918.4	\$	7,482.1	33.9%	102.5%	22.4x	66.1x	13.3x	30.6x	8.7x	23.1x
EML Payments Limited	0.66	(74.5%)	\$	246.1	\$	258.0	12.8%	20.9%	1.6x	12.6x	1.3x	6.6x	1.1x	5.7x
EVO Payments, Inc.	33.32	(1.6%)	\$	1,608.2	\$	2,754.0	30.9%	15.3%	5.2x	16.7x	5.0x	12.6x	4.4x	11.7x
Fidelity National Information Servic	85.69	(32.1%)	\$	52,097.7	\$	68,882.7	28.9%	8.9%	4.8x	16.6x	4.3x	9.4x	4.0x	9.0x
Fiserv, Inc.	104.58	(6.5%)	\$	66,887.7	\$	86,208.7	34.9%	10.3%	5.1x	14.5x	4.8x	10.7x	4.4x	10.3x
Flywire Corporation	25.46	(55.7%)	\$	2,756.5	\$	2,424.7	NM	52.8%	10.1x	NM	7.8x	94.5x	6.0x	69.4x
Global Payments Inc.	131.43	(19.8%)	\$	36,427.5	\$	47,348.6	40.7%	10.8%	5.4x	13.2x	5.0x	9.9x	4.6x	9.4x
i3 Verticals, Inc.	20.60	(31.9%)	\$	458.6	\$	861.5	13.6%	53.6%	2.9x	21.1x	2.6x	9.8x	2.4x	9.2x
Marqeta, Inc.	7.85	(79.3%)	\$	4,308.6	\$	2,657.5	NM	58.8%	4.2x	NM	2.8x	NM	2.2x	NM
Nuvei Corporation	31.96	(75.0%)	\$	4,515.2	\$	4,319.3	27.0%	52.6%	5.3x	19.4x	4.3x	9.9x	3.6x	8.4x
PagSeguro Digital Ltd.	15.65	(71.8%)	\$	5,131.0	\$	5,161.1	34.4%	60.3%	2.0x	6.0x	1.5x	6.8x	1.2x	5.2x
Paya Holdings Inc.	6.47	(41.6%)	\$	854.5	\$	952.4	20.9%	19.3%	3.5x	17.0x	3.0x	10.8x	2.7x	10.1x
Payfare Inc.	3.63	(59.3%)	\$	171.9	\$	143.0	NM	330.9%	2.1x	NM	1.5x	9.6x	1.0x	7.5x
Paymentus Holdings, Inc.	12.26	(66.7%)	\$	1,503.4	\$	1,358.8	1.7%	29.0%	3.0x	179.8x	2.1x	27.2x	1.6x	24.4x
Payoneer Global Inc.	6.18	(35.4%)	\$	2,141.0	\$	1,672.3	NM	37.9%	3.1x	NM	2.5x	46.1x	2.1x	32.0x
PayPal Holdings, Inc.	96.40	(64.8%)	\$	111,484.3	\$	113,559.3	17.6%	10.7%	4.3x	24.5x	3.6x	14.2x	3.2x	13.0x
Paysafe Limited	1.74	(79.4%)	\$	1,261.7	\$	3,812.8	24.2%	(1.1%)	2.6x	10.7x	2.4x	8.5x	2.2x	7.7x
Remitly Global, Inc.	11.90	(72.2%)	\$	1,999.7	\$	1,580.6	NM	55.3%	2.9x	NM	2.0x	NM	1.5x	NM
Repay Holdings Corporation	9.02	(63.0%)	\$	802.2	\$	1,240.0	25.4%	47.6%	4.8x	18.9x	3.9x	8.2x	3.4x	7.6x
Shift4 Payments, Inc.	48.47	(42.8%)	\$	2,653.4	\$	3,477.0	6.4%	65.9%	2.1x	32.5x	1.6x	10.5x	1.2x	9.4x
WEX Inc.	147.87	(25.2%)	\$	6,532.0		7,760.3	33.3%	27.0%	3.7x	11.2x	3.0x	6.4x	2.8x	6.2x
Wise plc	6.75	(45.0%)	\$	6,913.5		6,612.3	12.4%	33.0%	9.0x	72.6x	9.8x	39.8x	7.3x	33.7x
	Mean:	(50.1%)	\$	•	\$	18,742.6	22.7%	48.5%	4.9x	33.6x	4.8x	20.6x	3.8x	16.9x
	Median:	(56.8%)	\$	3,532.5	\$	3,644.9	24.8%	35.4%	3.9x	17.9x	3.0x	10.6x	2.8x	9.7x
						*^		nted Average: nted Average:		22.5x 23.0x	4.2x 4.2x	12.6x 16.4x	4.1x 3.7x	14.8x 14.3x

^{*}Calculation is market cap weighted and excludes revenue multiples that are 2.0 standard deviations above the mean (13.6x) and EBITDA multiples that are 1.0 standard deviations above the mean (62.8x)

E-Commerce / Cloud POS

		Basic St	tatis	stics			Last Twel	ve Months	LTM M	ultiples	CY2022		CY2	023
	Stock Price	Change from		Equity	Е	Interprise	EBITDA	Revenue	EV	EV	EV	EV	EV	EV
	09/15/22	52 WK High		Value		Value	Margin	Growth	Revenue	EBITDA	Revenue	EBITDA	Revenue	EBITDA
	\$	%		\$MM		\$MM	%	%	X	Х	X	Х	X	X
E-Commerce/Cloud POS														
Agilysys, Inc.	46.77	(16.1%)	\$	1,152.5	\$	1,102.3	7.2%	17.3%	6.4x	89.8x	6.4x	37.6x	5.5x	34.4x
BigCommerce Holdings, Inc.	16.81	(73.8%)	\$	1,233.7	\$	1,225.6	NM	44.7%	4.7x	NM	3.7x	NM	3.1x	NM
Cardlytics, Inc.	12.28	(87.4%)	\$	403.9	\$	484.7	NM	32.5%	1.6x	NM	1.3x	NM	1.1x	150.3x
EverCommerce Inc.	11.71	(46.0%)	\$	2,278.5	\$	2,717.5	13.8%	38.8%	4.8x	34.9x	4.1x	18.0x	3.5x	16.4x
Lightspeed Commerce Inc.	19.19	(82.1%)	\$	2,867.6	\$	2,031.8	NM	101.2%	3.4x	NM	2.5x	NM	1.9x	NM
Olo Inc.	8.09	(75.3%)	\$	1,307.8	\$	867.3	NM	27.4%	5.2x	NM	4.5x	61.2x	3.8x	52.3x
PAR Technology Corporation	32.61	(55.6%)	\$	889.4	\$	1,131.1	NM	37.2%	3.5x	NM	3.2x	NM	2.8x	NM
PayPal Holdings, Inc.	96.40	(64.8%)	\$	111,484.3	\$	113,559.3	17.6%	10.7%	4.3x	24.5x	3.6x	14.2x	3.2x	13.0x
POSaBIT Systems Corporation	0.61	(64.8%)	\$	84.9	\$	83.4	NM	97.1%	3.0x	NM	NM	NM	NM	NM
Shopify Inc.	33.85	(80.8%)	\$	43,034.4	\$	37,271.8	NM	29.8%	7.5x	NM	5.4x	NM	4.3x	NM
Block, Inc.	69.18	(74.4%)	\$	41,217.8	\$	41,578.2	NM	2.2%	2.6x	NM	1.9x	35.7x	1.6x	28.8x
StoneCo Ltd.	9.48	(76.3%)	\$	2,960.6	\$	3,076.1	33.3%	165.8%	1.9x	5.6x	1.7x	3.0x	1.4x	2.8x
Toast, Inc.	20.35	(70.9%)	\$	10,512.5	\$	9,425.5	NM	86.1%	4.3x	NM	3.1x	NM	2.3x	NM
	Mean: Median:	(66.8%) (73.8%)	\$ \$	16,879.1 2,278.5	\$	16,504.2 2,031.8	17.9% 15.7%	53.1% 37.2%	4.1x 4.3x	38.7x 29.7x	3.4x 3.4x	28.3x 26.8x	2.9x 3.0x	42.6x 28.8x
						*Ac		nted Average: nted Average:		13.9x 24.2x	3.6x 3.6x	15.1x 19.7x	3.0x 3.0x	13.4x 17.2x

^{*}Calculation is market cap weighted and excludes revenue multiples that are 2.0 standard deviations above the mean (10.7x) and EBITDA multiples that are 1.0 standard deviations above the mean (49.4x)

Vertical SaaS

		Basic S	tatis	tics			Last Twel	ve Months	LTM M	ultiples	CY2022		CY2023	
	Stock Price 09/15/22 \$	Change from 52 WK High %		Equity Value \$MM	Eı	nterprise Value \$MM	EBITDA Margin %	Revenue Growth	EV Revenue	EV EBITDA x	EV Revenue	EV EBITDA x	EV Revenue	EV EBITDA x
Financial Vertical SaaS														
Alkami Technology, Inc.	16.45	(49.4%)	\$	1,497.5	\$	1,368.6	NM	34.2%	7.7x	NM	5.9x	NM	4.6x	NM
Aptitude Software Group plc	4.71	(39.0%)	\$	270.1	\$	257.8	13.0%	21.6%	3.1x	24.1x	2.9x	23.4x	2.7x	18.8x
Bill.com Holdings, Inc.	158.84	(54.4%)	\$	16,652.8	\$	15,815.8	NM	169.4%	24.6x	NM	15.5x	250.3x	11.3x	169.6x
BTRS Holdings Inc.	6.76	(38.6%)	\$	1,108.3	\$	996.7	NM	17.4%	6.9x	NM	5.0x	NM	4.1x	NM
BlackLine, Inc.	69.86	(48.3%)	\$	4,499.7	\$	4,892.6	NM	22.4%	10.3x	NM	7.6x	85.1x	6.3x	64.5x
Blend Labs, Inc.	3.05	(81.2%)	\$	716.4	\$	536.3	NM	151.2%	1.7x	NM	1.5x	NM	1.5x	NM
Clearwater Analytics Holdings, Inc.	16.22	(41.4%)	\$	3,045.4	\$	2,902.3	5.2%	23.3%	10.4x	199.9x	10.0x	33.9x	8.4x	30.5x
Coupa Software Incorporated	70.60	(72.8%)	\$	5,360.7	\$	6,769.5	NM	22.4%	8.6x	NM	7.2x	51.6x	6.1x	55.3x
Duck Creek Technologies, Inc.	12.09	(74.1%)	\$	1,602.8	\$	1,259.5	5.0%	18.3%	4.3x	86.6x	4.0x	58.6x	3.6x	43.6x
EngageSmart, Inc.	20.49	(43.0%)	\$	3,357.0	\$	3,117.0	7.8%	41.0%	12.1x	154.4x	9.9x	61.5x	7.8x	53.4x
Expensify, Inc.	16.25	(68.2%)	\$	1,329.5	\$	1,292.8	NM	43.5%	8.0x	NM	6.8x	21.3x	5.4x	17.9x
Guidewire Software, Inc.	65.90	(48.9%)	\$	5,523.5	\$	5,010.7	NM	9.3%	6.2x	NM	5.5x	NM	5.0x	151.7x
Intapp, Inc.	16.85	(48.8%)	\$	1,060.9	\$	1,010.2	NM	26.8%	3.7x	NM	3.6x	NM	3.1x	NM
nCino, Inc.	36.93	(52.3%)	\$	4,093.7	\$	4,057.9	NM	41.4%	12.0x	NM	9.3x	NM	7.4x	228.1x
OneConnect Financial Technology (0.96	(78.0%)	\$	401.0	\$	(30.3)	NM	20.1%	NM	0.2x	NM	NM	NM	NM
Open Lending Corporation	9.72	(74.1%)	\$	1,226.9	\$	1,209.0	66.9%	21.8%	5.7x	8.5x	5.4x	8.6x	5.0x	7.6x
Q2 Holdings, Inc.	39.39	(56.6%)	\$	2,257.6	\$	2,594.0	NM	17.7%	4.9x	NM	3.7x	40.9x	3.1x	33.7x
Riskified Ltd.	4.57	(82.1%)	\$	763.8	\$	318.1	NM	17.3%	1.3x	NM	0.8x	NM	0.7x	NM
Vertex, Inc.	14.54	(34.7%)	\$	2,177.2	\$	2,163.3	2.3%	14.9%	4.7x	NM	4.1x	24.0x	3.6x	20.7x
Workday, Inc.	154.33	(49.9%)	\$	39,510.9	\$	37,646.0	3.1%	21.4%	6.6x	NM	5.9x	21.4x	4.9x	18.6x
ZoomInfo Technologies Inc.	43.83	(44.6%)	\$	17,682.9	\$	18,606.6	19.8%	57.3%	20.0x	101.2x	15.8x	32.9x	12.2x	28.7x
Zuora, Inc.	8.08	(65.2%)	\$	1,044.0	\$	853.7	NM	15.0%	2.3x	NM	1.9x	NM	1.6x	129.3x
	Mean: Median:	(56.6%) (51.1%)	\$ \$	5,235.6 1,890.0	\$ \$	5,120.4 1,766.0	15.4% 6.5%	37.6% 22.1% nted Average:	7.9x 6.6x 11.9x	82.1x 86.6x 27.3x	6.3x 5.5x 9.1x	54.9x 33.9x 59.5x	5.2x 4.9x 7.2x	67.0x 38.7x 61.1x
	*A							ited Average:	7.4x	27.3X 102.0x	9.1x 6.3x	33.2x	7.2x 5.3x	30.1x

^{*}Calculation is market cap weighted and excludes revenue multiples that are 2.0 standard deviations above the mean (13.6x) and EBITDA multiples that are 1.0 standard deviations above the mean (97.1x)

Consumer Finance / Digital Banking

		Basic S	itatis	stics			Last Twel	ve Months	LTM M	ultiples	CY2	2022	CYZ	2023
	Stock Price 09/15/22	Change from 52 WK High %		Equity Value \$MM	E	Interprise Value \$MM	EBITDA Margin %	Revenue Growth	EV Revenue	EV EBITDA x	EV Revenue x	EV EBITDA x	EV Revenue x	EV EBITDA x
Consumer Finance/Digital Bank	king													
Affirm Holdings, Inc.	23.99	(86.4%)	\$	6,934.8	\$	9,523.1	NM	55.0%	7.1x	NM	5.4x	NM	4.2x	NM
Dun & Bradstreet Holdings, Inc.	14.64	(30.8%)	\$	6,350.8	\$	9,933.7	32.0%	13.5%	2.9x	14.0x	4.0x	9.8x	3.9x	9.6x
Elevate Credit, Inc.	1.29	(69.8%)	\$	40.1	\$	498.8	NM	34.8%	0.1x	NM	1.0x	10.5x	0.9x	6.5x
Enova International, Inc.	33.54	(29.9%)	\$	1,073.6	\$	2,789.3	NM	16.5%	1.1x	NM	NM	NM	NM	NM
Equifax Inc.	186.72	(37.8%)	\$	22,854.6	\$	28,332.2	32.9%	11.3%	5.5x	16.7x	5.1x	14.9x	4.8x	13.5x
Experian plc	30.88	(22.1%)	\$	28,180.7	\$	31,671.3	29.0%	17.1%	5.0x	17.4x	4.5x	12.7x	4.1x	12.0x
Fair Isaac Corporation	458.00	(13.8%)	\$	11,565.7	\$	2,154.7	40.5%	0.5%	1.6x	3.9x	9.0x	18.0x	8.3x	16.5x
Green Dot Corporation	20.12	(61.4%)	\$	1,081.5	\$	787.4	NM	6.7%	0.5x	NM	NM	NM	NM	NM
Intuit Inc.	422.12	(41.1%)	\$	118,982.9	\$	123,241.9	25.5%	32.1%	9.7x	38.0x	8.6x	21.2x	7.6x	19.6x
Katapult Holdings, Inc.	1.19	(81.6%)	\$	117.1	\$	130.7	48.7%	(14.5%)	0.5x	1.0x	0.6x	NM	0.5x	NM
LendingClub Corporation	12.94	(73.7%)	\$	1,341.3	\$	546.3	17.0%	109.7%	0.5x	2.7x	0.3x	NM	0.3x	NM
Lufax Holding Ltd	3.59	(54.0%)	\$	8,215.5	\$	6,699.9	49.8%	20.1%	0.6x	1.2x	0.6x	NM	0.5x	NM
Mogo Inc.	1.08	(81.7%)	\$	81.4	\$	118.6	NM	46.8%	NM	NM	NM	NM	NM	NM
MoneyLion Inc.	1.29	(85.2%)	\$	313.2	\$	603.8	NM	112.7%	2.5x	NM	1.6x	NM	1.0x	34.2x
NerdWallet, Inc.	11.58	(66.4%)	\$	853.7	\$	742.1	1.1%	56.2%	1.6x	154.6x	1.1x	15.3x	0.9x	9.9x
Robinhood Markets, Inc.	11.25	(75.5%)	\$	9,903.8	\$	1,968.2	NM	(19.6%)	1.5x	NM	NM	NM	NM	NM
SoFi Technologies, Inc.	6.41	(74.0%)	\$	5,912.4	\$	9,435.2	NM	52.7%	7.7x	NM	NM	NM	NM	NM
TransUnion	68.47	(43.4%)	\$	13,180.5	\$	18,827.3	31.0%	29.1%	5.5x	17.8x	4.6x	12.1x	4.2x	11.4x
Upstart Holdings, Inc.	25.96	(93.5%)	\$	2,111.8	\$	2,277.8	9.7%	127.7%	2.1x	21.8x	2.1x	32.4x	2.0x	13.5x
	Mean: Median:	(59.1%) (66.4%)	\$ \$	12,584.0 5,912.4	\$ \$	13,172.8 2,277.8	28.8% 31.0%	37.3% 29.1%	3.1x 1.9x	26.3x 16.7x	3.5x 3.1x	16.3x 14.9x	3.1x 2.9x	14.7x 12.7x
	*A							nted Average: nted Average:		25.4x 27.9x	6.2x 6.6x	15.6x 17.7x	5.5x 5.9x	14.3x 16.4x

^{*}Calculation is market cap weighted and excludes revenue multiples that are 2.0 standard deviations above the mean (13.6x) and EBITDA multiples that are 1.0 standard deviations above the mean (58.5x)

Banking Technology

		Basic S	tatis	stics			Last Twel	ve Months	LTM M	ultiples	CY2022		CY2	2023
	Stock Price	Change from		Equity	Е	nterprise	EBITDA	Revenue	EV	EV	EV	EV	EV	EV
	09/15/22	52 WK High		Value		Value	Margin	Growth	Revenue	EBITDA	Revenue	EBITDA	Revenue	EBITDA
	\$	%		\$MM		\$MM	%	%	X	Х	X	Х	X	Х
Banking Technology														
ACI Worldwide, Inc.	22.42	(37.7%)	\$	2,556.9	\$	3,594.6	21.5%	12.2%	2.5x	11.6x	2.4x	8.1x	2.3x	7.8x
AMTD Digital Inc.	134.69	(94.7%)	\$	25,247.0	\$	25,235.2	44.7%	0.6%	NM	NM	NM	NM	NM	NM
AssetMark Financial Holdings, Inc.	19.42	(34.3%)	\$	1,434.1	\$	1,458.0	20.7%	25.3%	2.5x	12.1x	3.1x	7.0x	2.7x	6.4x
Black Knight, Inc.	67.58	(19.8%)	\$	10,440.6	\$	13,252.1	34.6%	13.2%	8.6x	24.8x	8.1x	15.7x	7.5x	15.0x
${\bf Broadridge\ Financial\ Solutions,\ Inc.}$	163.61	(11.8%)	\$	19,191.8	\$	23,032.7	21.4%	14.3%	4.0x	18.8x	4.6x	19.9x	4.3x	19.0x
Envestnet, Inc.	50.12	(41.7%)	\$	2,766.5	\$	3,402.0	7.8%	16.9%	2.7x	34.7x	2.5x	13.3x	2.3x	11.6x
Fidelity National Information Service	85.69	(32.1%)	\$	52,097.7	\$	68,882.7	28.9%	8.9%	4.8x	16.6x	4.3x	9.4x	4.0x	9.0x
Fiserv, Inc.	104.58	(6.5%)	\$	66,887.7	\$	86,208.7	34.9%	10.3%	5.1x	14.5x	4.8x	10.7x	4.4x	10.3x
Jack Henry & Associates, Inc.	192.86	(9.3%)	\$	14,060.0	\$	14,177.8	28.2%	10.5%	7.3x	25.9x	6.7x	19.8x	6.2x	19.1x
MarketAxess Holdings Inc.	256.81	(40.8%)	\$	9,666.3	\$	9,436.9	53.5%	(1.7%)	13.6x	25.4x	11.1x	19.5x	9.9x	18.0x
MeridianLink, Inc.	16.96	(35.8%)	\$	1,370.2	\$	1,700.8	27.7%	14.3%	6.1x	22.2x	5.6x	14.5x	5.2x	12.9x
Propel Holdings Inc.	5.61	(47.9%)	\$	192.4	\$	273.9	7.4%	88.6%	1.5x	20.8x	1.1x	4.5x	0.7x	3.5x
Tradeweb Markets Inc.	63.91	(37.5%)	\$	13,064.4	\$	12,790.5	NM	17.5%	11.1x	NM	NM	NM	NM	NM
UWM Holdings Corporation	3.83	(49.0%)	\$	354.6	\$	9,192.1	57.0%	(50.0%)	3.3x	5.8x	4.6x	12.4x	4.8x	10.0x
	Mean: Median:	(35.6%) (36.7%)	\$ \$	15,666.4 10,053.5	\$	19,474.1 11,113.7	29.9% 28.2%	12.9% 12.7%	5.6x 4.8x	19.4x 19.8x	4.9x 4.6x	12.9x 12.8x	4.5x 4.4x	11.9x 10.9x
						*Ad		nted Average: nted Average:	5.2x 5.4x	14.8x 16.9x	4.4x 4.8x	10.7x 10.7x	4.1x 4.5x	10.2x 10.1x

^{*}Calculation is market cap weighted and excludes revenue multiples that are 2.0 standard deviations above the mean (13.6x) and EBITDA multiples that are 1.0 standard deviations above the mean (55.1x)

Property Technology

	Basic Statistics							ve Months	LTM M	ultiples	CY2022		CY2023	
	Stock Price 09/15/22	Change from 52 WK High		Equity Value	E	nterprise Value	EBITDA Margin	Revenue Growth	EV Revenue	EV EBITDA	EV Revenue	EV EBITDA	EV Revenue	EV EBITDA
	\$	%		\$MM		\$MM	%	%	X	X	Х	X	X	X
PropTech														
Airbnb, Inc.	125.04	(41.2%)	\$	79,962.9	\$	72,448.7	18.3%	66.9%	9.8x	53.6x	7.3x	21.7x	6.4x	19.4x
Compass, Inc.	3.16	(77.5%)	\$	1,365.6	\$	1,552.3	NM	23.5%	0.2x	NM	0.2x	NM	0.2x	8.2x
CoStar Group, Inc.	72.49	(28.3%)	\$	28,702.4	\$	25,853.8	29.3%	13.8%	12.6x	42.8x	11.8x	40.5x	10.2x	33.8x
Doma Holdings Inc.	0.57	(92.9%)	\$	186.3	\$	137.2	NM	8.0%	0.3x	NM	0.2x	NM	0.2x	NM
KE Holdings Inc.	18.45	(29.0%)	\$	23,298.6	\$	18,251.4	NM	(29.4%)	2.0x	NM	1.8x	17.4x	1.5x	19.1x
Offerpad Solutions Inc.	1.38	(86.6%)	\$	340.8	\$	1,333.4	1.6%	260.1%	0.3x	22.2x	0.3x	69.3x	0.3x	16.6x
Opendoor Technologies Inc.	4.19	(83.5%)	\$	2,635.1	\$	7,718.1	0.3%	512.5%	0.5x	175.4x	0.5x	NM	0.4x	106.3x
Porch Group, Inc.	2.90	(89.5%)	\$	289.3	\$	430.5	NM	109.6%	1.7x	NM	1.2x	NM	0.9x	NM
Redfin Corporation	8.09	(85.3%)	\$	877.4	\$	2,207.9	NM	95.5%	0.9x	NM	0.8x	NM	0.8x	NM
Vacasa, Inc.	3.73	(66.1%)	\$	845.8	\$	1,151.0	NM	63.1%	1.1x	NM	0.9x	147.6x	0.7x	43.5x
Zillow Group, Inc.	36.21	(65.8%)	\$	8,683.2	\$	7,030.2	NM	173.9%	0.6x	NM	0.9x	12.3x	2.7x	9.1x
	Mean: Median:	(67.8%) (77.5%)	\$ \$	13,380.7 1,365.6	\$	12,555.9 2,207.9	12.4% 9.9%	118.0% 66.9%	2.7x 0.9x	73.5x 48.2x	2.3x 0.9x	51.5x 31.1x	2.2x 0.8x	32.0x 19.3x
						*Ac		nted Average: nted Average:		46.1x 50.4x	6.4x 5.1x	23.8x 25.0x	5.6x 4.6x	26.1x 21.8x

^{*}Calculation is market cap weighted and excludes revenue multiples that are 2.0 standard deviations above the mean (13.6x) and EBITDA multiples that are 1.0 standard deviations above the mean (93.6x)

InsureTech

		Basic St	tics			Last Twel	ve Months	LTM M	ultiples	CY2	2022	CY2023		
	Stock Price	Change from		Equity	Е	nterprise	EBITDA	Revenue	EV	EV	EV	EV	EV	EV
	09/15/22	52 WK High		Value		Value	Margin	Growth	Revenue	EBITDA	Revenue	EBITDA	Revenue	EBITDA
	\$	%		\$MM		\$MM	%	%	Х	Х	Х	Х	Х	Х
InsureTech	0.27	(24.40()	ć	5.745.0	<u>,</u>	6.246.0	NIN 4	4.4.00/	0.5	NIN 4	77	40.2	7.4	10.1
CCC Intelligent Solutions Holdings I	9.27	(31.1%)	\$	5,715.0	•	6,346.9	NM	14.8%	8.5x	NM	7.7x	19.3x	7.1x	18.1x
Clover Health Investments, Corp.	2.33	(72.8%)	\$	1,112.9	\$	815.1	NM	178.2%	0.3x	NM	0.2x	NM	0.2x	NM
EverQuote, Inc.	8.29	(58.0%)	\$	262.8	\$	229.5	NM	6.6%	0.5x	NM	0.4x	NM	0.4x	31.5x
Hippo Holdings Inc.	0.89	(81.2%)	\$	511.3	\$	257.8	NM	58.2%	2.4x	NM	1.8x	NM	1.0x	NM
Lemonade, Inc.	24.55	(69.1%)	\$	1,692.6	\$	1,514.9	NM	90.0%	8.9x	NM	5.4x	NM	3.4x	NM
LendingTree, Inc.	32.38	(80.3%)	\$	414.0	\$	1,052.0	3.4%	11.7%	1.0x	28.0x	1.0x	14.1x	0.9x	8.7x
MediaAlpha, Inc.	8.23	(58.6%)	\$	346.7	\$	464.0	NM	(16.7%)	0.8x	NM	1.1x	13.1x	0.8x	12.9x
MultiPlan Corporation	2.98	(51.9%)	\$	1,904.4	\$	6,468.5	72.3%	16.3%	5.5x	7.6x	5.5x	7.6x	5.5x	7.6x
Oscar Health, Inc.	5.99	(68.3%)	\$	1,271.1	\$	(715.9)	NM	172.0%	NM	NM	NM	NM	NM	NM
Rocket Companies, Inc.	7.51	(58.6%)	\$	867.2	\$	22,562.6	39.6%	(40.5%)	2.3x	5.7x	3.8x	26.1x	3.7x	15.5x
Root, Inc.	10.36	(91.1%)	\$	146.7	\$	(334.6)	NM	35.8%	NM	NM	NM	NM	NM	NM
SelectQuote, Inc.	1.22	(91.5%)	\$	200.6	\$	804.7	NM	(17.8%)	1.1x	NM	0.9x	NM	0.8x	18.6x
	Mean: Median:	(67.7%) (68.7%)	\$	1,203.8 689.3	\$	3,288.8 809.9	38.4% 39.6%	42.4% 15.5%	3.1x 1.7x	13.8x 7.6x	2.8x 1.4x	16.0x 14.1x	2.4x 0.9x	16.1x 15.5x
						*Ad		nted Average: nted Average:		5.3x 6.1x	4.6x 4.5x	19.8x 13.4x	4.3x 4.2x	14.0x 14.4x

^{*}Calculation is market cap weighted and excludes revenue multiples that are 2.0 standard deviations above the mean (13.6x) and EBITDA multiples that are 1.0 standard deviations above the mean (58.2x)



Digital Assets & Crypto Sector Update



Digital Assets/Crypto Market Trends

Key Market Trends and Observations



Digital Asset Spot Prices are Not Painting the Full Picture

- Investors and established financial services players are signaling a willingness to invest in Crypto/Digital Assets – funding has increased by 102% and deal activity by 27% since the second half of 2021³
- Interest across Wall Street in expanding digital assets strategy and utilizing blockchain technology to develop faster, more-profitable systems



Sector Evolution through Use Cases and Infrastructure Development

- Projected Ethereum merge in September 2022 marks innovation focused on ease of use and ESG impact of cryptocurrency
- The merge will further differentiate market leaders BTC and ETH, could provide a rally across Crypto markets



Bitcoin Market Capitalization is Declining

- Bitcoin market capitalization has declined from 71% in January 2020 to 42% today, marking trend of increased adoption of alternative assets like Ethereum, DeFi, NFTs and other digital asset use cases
- Fundraising volume for NFTs was 5% higher in the first half of 2022, largely fueled by investments in gaming³

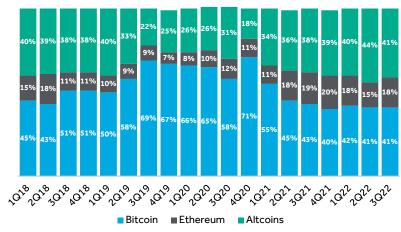


2022 Summer Stablecoin Meltdown May Trigger Further Regulation

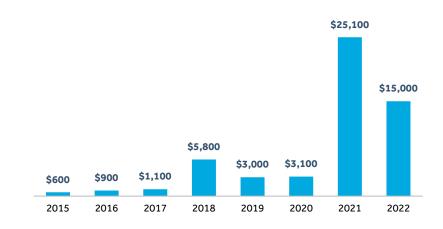
- While stablecoins show significant potential for widespread use, summer bankruptcies of high-profile stablecoins may result in increased regulations
- In August, SEC proposed that hedge funds submit required reports of cryptocurrency exposure through confidential filings

Digital Asset Market Capitalization¹

 Bitcoin market capitalization, which peaked in 4Q20, has been declining, as Ethereum and Altcoins (including stablecoins) gain use value across the market

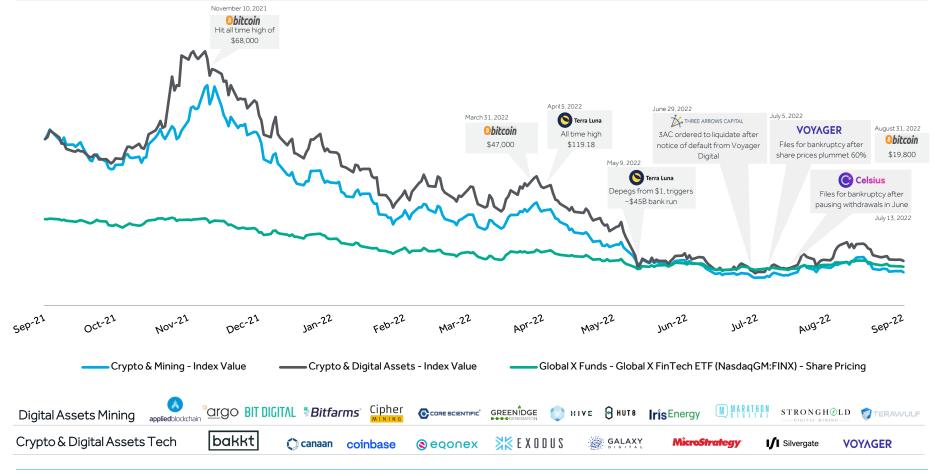


Venture and Private Investing in Crypto (\$M)²



Segment Spotlight – Digital Assets/Crypto

- Digital assets are a rapidly expanding asset class with a broad group of strategic buyers
- · Institutional investor interest in digital assets continues to both broaden and deepen
- Bitcoin, the leading cryptocurrency by market value, reached an all time high in November 2021, but has since lost significant value due to a volatile crypto market
- The price of Stablecoin UST (Luna) fell below \$0.10 on May 12, causing a market crash after crypto hedge fund 3AC was forced to liquidate after defaulting on loans to multiple crypto players, including Voyager



/ Selected Recent Digital Assets Sector Financing Activity

Pricing Date	Company	Deal Type	Ticker Symbol	Total Value USD (\$MM)	% Chq since Offer
9/9/2022	Microstrategy	ATM	NASDAQ: MSTR	500	(17%)
9/2/2022	Hive Blockchain	ATM	NASDAQ: HIVE	100	(6%)
3/17/2022	Hut 8	ATM	NASDAQ: HUT	200	(29%)
4/12/2022	Applied Blockchain	IPO	NasdagGS:APLD	60	(81%)
4/11/2022	Terawulf	Follow-On	NASDAQ: WULF	21	(85%)
3/31/2022	Bit Digital	ATM	NASDAQ:BTBT	500	(60%)
3/31/2022	Riot Blockchain	ATM	NASDAQ:RIOT	500	(65%)
2/14/2022	Hut 8 Mining	ATM	NASDAQ: HUT	65	(69%)
12/9/2021	SilverGate	Follow-On	NYSE:SI	552	(43%)
12/2/2021	TeraWulf	ATM	NASDAQ: WULF	200	(96%)
11/30/2021	Hive Blockchain	Private Placement	TSXV:HIVE	100	(76%)
11/19/2021	Iris Energy	IPO	NasdaqGS:IREN	232	(82%)
10/19/2021	Stronghold Digital Mining	IPO	NasdaqGM:SDIG	146	(93%)
9/30/2021	Bit Digital	Private Placement	NASDAQ:BTBT	80	(80%)
9/22/2021	Argo Blockchain	US IPO	NASDAQ: ARBK	128	(70%)
9/15/2021	Hut 8 Mining	US Offering	NASDAQ: HUT	173	(76%)
8/16/2021	Bitfarms	ATM	NASDAQ: BITF	500	(80%)
8/11/2021	Mawson Infrastructure Group	PIPE	NasdaqCM:MIGI	37	(93%)
7/28/2021	SilverGate	Follow-On	NYSE:SI	200	(23%)
7/15/2021	Bit Digital	ATM	Nasdaq:BTBT	500	(72%)
Debt Financing					
Offering Date	Issuer	Deal Type	Initial Offer Amount (\$MM)	Amount Outstanding (\$MM) Maturity Date
3/6/2022	Stronghold Digital Mining	Capital Lease	40	-	-
3/1/2022	Marathon Digital Holdings	Loan Facility	100	-	-
7/5/2022	Terawulf	Loan Facility	50	-	-
5/20/2022	Bitfarms	Equipment Financing	37	-	-
5/4/2022	Argo Blockchain	Loan Facility	70	-	-
3/29/2022	Iris Energy	Equipment Financing	71	-	-
3/24/2022	Greenidge Generation Holdings	Debt Offering	108	-	-
3/10/2022	Argo Blockchain	Equipment Financing	27	-	-
2/25/2022	Bitfarms	Equipment Financing	32	-	-
12/31/2021	Bitfarms	Bitcoin-backed Credit Facility	100	÷	-
12/30/2021	Hut 8	Equipment Financing	30	-	-
11/29/2021	Galaxy Digital	Convertible Debt	500	-	11/29/2026
11/15/2021	Marathon Digital Holdings	Convertible Senior Notes	650	748	12/1/2026
1/12/2021	Argo Blockchain	Senior Notes Offering	40	40	11/30/2026
		Caniar I Incacurad Natas Offerina	50	72	10/31/2026
10/8/2021	Greenidge Generation Holdings	Senior Unsecured Notes Offering	30	, _	10/01/2020
10/8/2021 10/4/2021	Greenidge Generation Holdings Marathon Digital	Revolving Line of Credit (RLOC)	100	-	-

/ Digital Assets/Crypto: M&A Activity

Announce Date	Target	Acquirer	EV
Jun-22	superhero	swyftx)	\$1.6B
May-22	🕏 wyre	← Bolt	\$400M
Apr-22	ErisX	C*boe	\$1.5B
Feb-22	First Digital	▲ Fireblocks	\$100M
Feb-22	≋diem	I/I Silvergate	\$182M
Jan-22	ВІТВ ВІТВ В ІТВ	WonderFi	\$167M
Oct-21	♦♦ bitkub	SCB	\$1B
Oct-21	B ottle pay	NYDIG	\$300M
Aug-21	Hermez	😋 polygon	\$250M
Jun-21	CGCX.io	© WVJIC COSS	\$1.2B
Jun-21	simplex	nuvei	\$250M

/ Digital Assets/Crypto: M&A and Private Investment Activity

Announce Date	Target	Size	Valuation	Investor(s)
Jul-22	//• Mysten Labs	\$200M	\$2B	- FTX
May-22	& Chainalysis	\$170M	\$8.6B	₩GIC
Apr-22	CIRCLE	\$400M	\$9B	BLACKROCK Fidelity FIN CAPITAL
Apr-22	⋈ NEAR	\$350M	\$10B	TIGERGLOBAL #HASHED Dragonfly Capital
Apr-22	S BINANCE.US	\$200M	\$4.5B	foundation capital Gaingels Warrek ORIGINAL
Mar-22	CONSENSYS	\$450M	-	SANDES SANDERS & LionTree MoonPay SOUND))) STHRIVE CAPITAL FTX
Mar-22	ImmutableX	\$200M	\$2.5B	Tencent
Mar-22	Y YUGALABS	\$450M	\$4B	THRIVE CAPITAL MoonPay STANDS FTX &LionTree
Mar-22	M ETAMASK	\$450M	\$7B	TEMASEK PARAFI SoftBank SOUND)))
Feb-22	₹ FTX	\$400M	\$32B	TEMASEK PARADIGM PARADIG
Jan-22	kleoverse	\$1.2B	<u>-</u>	Equilibrium WESTCAP Sfermion BESSEMER VISITUAL PLATFORM

Cryptocurrency / Digital Assets Technology & Mining

	Basic Statistics							ve Months	LTM M	ultiples	CYZ	022	CY2023	
	Stock Price	e Change from		Equity		nterprise	EBITDA	Revenue	EV	EV	EV	EV	EV	EV
	09/15/22	52 WK High		Value		Value	Margin	Growth	Revenue	EBITDA	Revenue	EBITDA	Revenue	EBITDA
	\$	%		\$MM		\$MM	%	%	X	X	X	X	X	X
Digital Assets														
Bakkt Holdings, Inc.	2.70	(94.7%)	\$	206.4	\$	1,529.4	NM	49.6%	31.3x	NM	25.4x	NM	18.2x	NM
Canaan Inc.	3.28	(70.7%)	\$	562.5	\$	172.4	44.8%	286.2%	0.2x	0.4x	0.2x	0.8x	0.2x	0.7x
Coinbase Global, Inc.	77.23	(79.1%)	\$	17,387.9	\$	15,319.9	26.4%	17.2%	2.7x	10.1x	3.6x	NM	2.9x	98.9x
Eqonex Limited	0.50	(92.9%)	\$	23.5	\$	23.2	NM	1741.8%	4.4x	NM	4.3x	NM	1.2x	3.8x
Exodus Movement, Inc.	3.61	(86.9%)	\$	91.3	\$	41.5	21.6%	10.4%	0.6x	2.6x	NM	NM	NM	NM
Galaxy Digital Holdings Ltd.	5.62	(82.4%)	\$	613.0	\$	604.5	NM	NM	NM	NM	0.9x	NM	1.0x	NM
MicroStrategy Incorporated	216.94	(75.7%)	\$	2,452.7	\$	4,830.4	6.9%	(0.6%)	9.6x	139.6x	9.4x	51.2x	9.1x	48.0x
Voyager Digital Ltd.	0.15	(99.3%)	\$	28.7	\$	(70.7)	NM	586.7%	NM	NM	NM	NM	NM	NM
	Mean: Median:	(85.2%) (84.6%)	\$ 5	2,670.8 384.5	\$ \$	2,806.3 388.5	24.9% 24.0%	384.5% 49.6%	8.1x 3.5x	38.2x 6.3x	7.3x 3.9x	26.0x 26.0x	5.4x 2.1x	37.9x 25.9x
	i-iculan.	(04.070)	Ÿ	304.3	Ÿ		Weigh	nted Average:	6.0x	36.9x 9.9x	6.2x 6.2x	11.0x 49.4x	5.2x 5.2x	77.9x 46.2x

*Calculation is market cap weighted and excludes revenue multiples that are 2.0 standard deviations above the mean (13.6x) and EBITDA multiples that are 1.0 standard deviations above the mean (68.2x)

Crypto Mining												
Applied Blockchain, Inc.	1.98	(94.2%)	\$ 186.6	\$ 160.8	NM	NM	18.8x	NM	4.5x	6.5x	0.4x	1.5x
Argo Blockchain plc	0.43	(74.0%)	\$ 207.3	\$ 332.3	0.4%	79.4%	3.9x	NM	4.4x	6.1x	2.5x	4.2x
Bit Digital, Inc.	1.45	(89.8%)	\$ 119.6	\$ 84.3	NM	(57.7%)	2.2x	NM	1.2x	NM	NM	NM
Bitfarms Ltd.	1.27	(84.9%)	\$ 266.3	\$ 342.0	43.3%	124.1%	1.8x	4.2x	1.8x	NM	NM	NM
Core Scientific, Inc.	2.01	(86.6%)	\$ 718.2	\$ 1,738.1	NM	373.9%	2.3x	NM	2.2x	5.1x	1.5x	2.7x
Greenidge Generation Holdings Inc	2.11	(93.5%)	\$ 88.4	\$ 198.3	29.3%	276.9%	1.3x	4.5x	1.4x	3.8x	1.1x	4.3x
HIVE Blockchain Technologies Ltd.	4.53	(81.0%)	\$ 372.6	\$ 399.8	30.8%	116.2%	1.8x	6.0x	2.0x	4.4x	2.5x	4.7x
Hut 8 Mining Corp.	2.13	(85.8%)	\$ 413.8	\$ 406.0	NM	143.8%	2.5x	NM	2.6x	15.9x	2.4x	10.7
Iris Energy Limited	4.49	(84.1%)	\$ 246.9	\$ 245.2	13.8%	647.5%	4.2x	30.1x	2.5x	3.9x	1.0x	2.4x
Marathon Digital Holdings, Inc.	12.07	(85.5%)	\$ 1,409.9	\$ 2,090.0	NM	349.6%	11.1x	NM	10.5x	9.8x	2.7x	4.8x
Mawson Infrastructure Group, Inc.	0.67	(95.7%)	\$ 54.6	\$ 95.6	15.6%	349.1%	1.4x	8.8x	0.8x	1.8x	0.5x	2.1x
Riot Blockchain, Inc.	7.38	(84.1%)	\$ 1,140.5	\$ 889.5	NM	372.3%	2.9x	NM	2.5x	5.1x	1.4x	2.8x
Stronghold Digital Mining, Inc.	1.38	(96.1%)	\$ 27.7	\$ 158.2	NM	722.5%	2.0x	NM	1.3x	3.7x	1.0x	2.2x
TeraWulf Inc.	1.16	(96.7%)	\$ 123.8	\$ 250.5	NM	NM	NM	NM	5.3x	3.8x	0.9x	1.6x
	Mean:	(87.5%)	\$ 399.2	\$ 556.1	22.2%	291.5%	3.1x	10.7x	3.0x	5.8x	1.6x	3.9x
	Median:	(85.8%)	\$ 246.9	\$ 332.3	22.4% Weig	313.0% hted Average:	2.2x 4.9x	6.0x 1.8x	2.2x 4.8x	4.4x 6.6x	1.4x 1.9x	2.8) 3.8)
				*Adj		hted Average:	5.0x	5.4x	2.4x	4.8x	2.0x	3.6

^{*}Calculation is market cap weighted and excludes revenue multiples that are 2.0 standard deviations above the mean (10.7x) and EBITDA multiples that are 1.0 standard deviations above the mean (26.9x)

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