



Canaccord Genuity's US Investment Banking Team Completes

109 Transactions Over the Last Twelve Months

CONTINUED DEAL MOMENTUM HIGHLIGHTED BY CLOSING 64 M&A ENGAGEMENTS AND 45 CAPITAL MARKETS TRANSACTIONS

Selected Recent Transactions

 Financial Advisor on acquisition of Pending	THORNE \$680,000,000 Financial Advisor on sale to Pending	nexttechnik Financial Advisor on sale to Pending	F O C U S consumer healthcare Financial Advisor on sale to October 2023	camelot STRATEGIC MARKETING & MEDIA Financial Advisor on sale to October 2023	klaviyo \$576,000,000 IPO Co-Manager September 2023	TOMORROW Financial Advisor on strategic investment from September 2023
 Financial Advisor on sale of its US commercial marketing group to September 2023	 Financial Advisor on significant investment from September 2023	GTCR Financial Advisor on acquisition of FOUNDATIONSOURCE September 2023	 Financial Advisor on recapitalization by September 2023	 \$10,000,000 ATM Offering Sole Agent September 2023	 Financial Advisor on sale to virtusa September 2023	 Financial Advisor on sale of its software business to Battery August 2023
 \$90,000,000 ATM Offering Co-Agent August 2023	DiffusiO₂n Pharmaceuticals Inc. Financial Advisor on merger with August 2023	 \$150,000,000 ATM Offering Co-Agent August 2023	 Financial Advisor on sale to Hero DIGITAL August 2023	 \$250,000,000 ATM Offering Co-Agent August 2023	 Financial Advisor on acquisition of BridgeLife August 2023	URANIUM ROYALTY CORP \$40,000,000 ATM Offering Co-Agent August 2023
MicroStrategy \$750,000,000 ATM Offering Co-Agent August 2023	sigilon therapeutics Financial Advisor on sale to August 2023	Aurora \$220,000,000 Follow-On Co-Manager July 2023	Nature'sOne Financial Advisor on sale to bobbie. July 2023	T2Biosystems \$65,000,000 ATM Offering Sole Agent July 2023	bayard Financial Advisor on sale to July 2023	KANTAR Financial Advisor on sale of its healthcare vertical business to July 2023
COMBE Financial Advisor on acquisition of ASTROGLIDE June 2023	 \$70,000,000 ATM Offering Co-Agent June 2023	 Financial Advisor on investment from June 2023	 \$25,000,000 ATM Offering Sole Agent June 2023	 Financial Advisor on investment in June 2023	 \$230,000,000 Private Placement Placement Agent June 2023	 Financial Advisor on investment from June 2023
 \$40,000,000 Follow-On Bookrunner June 2023	C O R R A Financial Advisor on sale to publicis sapient June 2023	 \$128,000,000 Follow-On Co-Manager May 2023	 Financial Advisor on all-stock merger with C I B U S May 2023	immun.gen \$373,750,000 Follow-On Lead Manager May 2023	 Financial Advisor on significant investment from 424 CAPITAL May 2023	 \$9,000,000 Private Placement Sole Agent May 2023
SI-BONE \$85,050,000 Follow-On Co-Manager May 2023	 Financial Advisor on sale to May 2023	Taseko \$50,000,000 ATM Offering Co-Agent May 2023	DCP Financial Advisor on partnership with May 2023	MicroStrategy \$625,000,000 ATM Offering Co-Agent May 2023	 Financial Advisor on investment from May 2023	 \$45,125,000 Follow-On Financial Advisor April 2023
 Financial Advisor on sale to April 2023	ENOVIX \$140,000,000 Conv. Notes Offering Co-Manager April 2023	 \$43,000,000 Financial Advisor on sale to April 2023	 \$50,000,000 ATM Offering Sole Agent April 2023	wallbox \$100,000,000 ATM Offering Co-Agent April 2023	 Financial Advisor on sale to PUREFACTS March 2023	 Financial Advisor on investment from RECOGNIZE March 2023

CG US IB Snapshot



Ranked #1 for Middle-Market TMT Activity¹

Rank	Firm Name	# of Transactions LTM 9/30/23	Rank	Firm Name	# of Transactions 2020-2022
1	Canaccord Genuity	44	1	Canaccord Genuity	173
2	Lincoln International	25	2	Raymond James	103
3	Houlihan Lokey	23	3	Houlihan Lokey	101
4	Raymond James	17	4	William Blair	93
5	William Blair	16	5	Goldman Sachs	86
6	Stifel	13	6	Lincoln International	79
7	Jefferies	12	7	Evercore	70
8	Evercore	11	7	Baird	70
9	AGC	10	9	Jefferies Financial	64
10	Morgan Stanley	9	10	Morgan Stanley	48
11	Moelis	8	10	Stifel	48
12	Harris Williams	7	12	Moelis	42

Ranked #1 for Media & Information Services Activity¹

Rank	Firm Name	# of Transactions LTM 9/30/23	Rank	Firm Name	# of Transactions 2020-2022
1	Canaccord Genuity	38	1	Canaccord Genuity	112
2	Houlihan Lokey	12	2	Houlihan Lokey	52
3	BrightTower	10	3	Lincoln International	40
4	JEGI	7	3	Raymond James	40
4	Moelis	7	5	JEGI	26
6	AGC	6	6	GP Bullhound	24
6	Evercore	6	6	William Blair	24
6	Lincoln International	6	8	Moelis	22
9	Raymond James	5	9	BrightTower	19
10	GP Bullhound	4	9	Baird	19

Ranked #1 for US Digital & Tech-Enabled Healthcare Activity²

Rank	Firm Name	# of Transactions LTM 9/30/23	Rank	Firm Name	# of Transactions 2020-2022
1	Canaccord Genuity	9	1	Canaccord Genuity	31
2	Clearsight Advisors	2	2	TripleTree	17
2	KeyBanc	2	3	William Blair	16
2	Raymond James	2	4	Goldman Sachs	9
5	Bailey & Company	1	4	Ziegler	9
5	Cantor Fitzgerald	1	6	Evercore	7
5	Centerview	1	6	Healthcare Growth	7
5	Chesapeake Corporate Advisors	1	6	Houlihan Lokey	7
5	Citizens	1	6	Lincoln International	7
5	Edgemont	1	10	KeyBanc	6

Leading Global Underwriter Since 2022³

Global Rank	Firm Name	Total Deals	Bookrun Deals
1	Canaccord Genuity	571	451
2	JPMorgan	486	472
3	Goldman Sachs	468	453
4	Morgan Stanley	430	415
5	BofA Securities	415	395
6	Citi	342	333
7	UBS	325	311
9	Jefferies	249	247
10	Barclays	228	217
11	RBC Capital Markets	225	178

¹Source: PitchBook for the time period 1/1/20-9/30/23. Transaction totals represent US M&A/Control Transactions, All Buyout Types, and Growth/Expansion transactions <\$500M in the Technology, Media & Telecommunications and Media & Information Services segments as classified by PitchBook

²Source: PitchBook for the time period 1/1/20-9/30/23. Transaction totals represent US M&A/Control transactions, All Buyout Types, and Growth/Expansion transactions in the Digital Health, Tech Healthcare, and Healthcare-focused Technology, Media & Telecommunications, and Media & Information Services segments as classified by PitchBook

³Source: Dealogic as of 9/30/23



Canaccord Genuity is a dominant, full-service investment bank with a broad range of offerings focused on serving growth companies in the middle market. During the twelve months ended September 30, 2023, continued momentum in M&A, as well as a resilient Equity Capital Markets operation, drove our US investment banking team's significant level of banking activity:

- Completed 109 total transactions for 97 different corporate clients
- Closed 64 advisory engagements, which ranged from strategic sales and private equity recaps to corporate divestitures
 - More than two-thirds of M&A transactions involved financial sponsors on at least one side of the deal
- The addition of six senior bankers across practice areas in the US
- As part of the #1 ranked most active global underwriter operation since 2022, our US Equity Capital Markets Group completed 45 transactions in the past twelve months, in spite of a challenging market environment:
 - Underwriter on 15 capital markets transactions, raising in excess of \$2.7 billion in cumulative proceeds for 15 different issuers
 - Book-runner on six equity offerings
 - Managing 22 ATM programs

Canaccord Genuity's US investment banking team leverages deep industry expertise across a broad universe of practices:

- TMMIS (Technology, Media, Marketing, and Information Services)
- Healthcare (Biotechnology, Biopharmaceuticals, Digital Health, IT, Services, Medical Technologies, Diagnostics, and Cannabis)
- Consumer (Health & Wellness, Home & Auto, Food & Beverage, and Emerging Brands)
- Sustainability (Building Technologies, Mobility, Renewables and Distributed Generation, Services, Smart Grid/Smart City, Circular Economy, Energy Storage, and AgTech and FoodTech)

Our track record of success is recognized by the financial sponsor community. Approximately half of our engagements involve representing investor-backed companies. Additionally, our in-depth industry coverage continues to position Canaccord Genuity's US investment banking team as the advisor of choice for founder and management-owned businesses.

Canaccord Genuity's US investment banking team has nearly 160 professionals in Boston, Charlotte, Chicago, Nashville, New York, and San Francisco, among other locations. We operate as part of a global capital markets business that provides our clients with the benefit of extensive resources, expertise, and relationships from across our operations in North America, the UK, Europe, Asia, and Australia. In recent years, Canaccord Genuity's global advisory business has been substantially expanded with acquisitions of Petsky Prunier LLC (2019) and Sawaya Partners (2021) in the US, and the business of Results International Group LLP (2022) in the UK, as well as the selective hiring of senior-level bankers who have helped deepen our US bench around our coverage areas of focus.

We welcome the opportunity to discuss your business and your strategic objectives.

About Canaccord Genuity Group Inc.: Through its principal subsidiaries, Canaccord Genuity Group Inc. is a leading independent, full-service financial services firm, with operations in two principal segments of the securities industry: wealth management and capital markets. Since its establishment in 1950, the Company has been driven by an unwavering commitment to building lasting client relationships. We achieve this by generating value for our individual, institutional, and corporate clients through comprehensive investment solutions, brokerage services, and investment banking services. The Company has Wealth Management offices located in Canada, the UK, Guernsey, Jersey, the Isle of Man, and Australia. The international capital markets division operates in North America, the UK, Europe, Asia, and Australia. Canaccord Genuity Group Inc. is publicly traded under the symbol CF on the TSX.

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