**SECOND QUARTER**

**FISCAL SECOND QUARTER 2014 FACT SHEET**

TO US THERE ARE NO FOREIGN MARKETS™

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**ABOUT CANACCORD GENUITY GROUP INC.**
Through its principal subsidiaries, Canaccord Genuity Group Inc. (the “Company”) is a leading independent, full-service financial services firm, with operations in two principal segments of the securities industry: wealth management and capital markets. Since its establishment in 1950, the Company has been driven by an unwavering commitment to building lasting client relationships. We achieve this by generating value for our individual, institutional and corporate clients through comprehensive investment solutions, brokerage services and investment banking services. The Company has offices in 11 countries worldwide, including Wealth Management offices located in Canada, Australia, the UK and Europe. Canaccord Genuity, the international capital markets division, operates in Canada, the U.S., the U.K., France, Germany, Ireland, Hong Kong, mainland China, Singapore, Australia and Barbados. To us there are no foreign markets.™

Canaccord Genuity Group Inc. is publicly listed on the Toronto Stock Exchange and the London Stock Exchange (TSX:CF, LSE:CF.).

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**FINANCIAL INFORMATION**


**Shareholder Contacts:**
- **General shareholder inquiries and information**
  161 Bay Street, Suite 3000,
  Toronto, ON M5J 2S1
  Phone: 416-869-7293
  Email: investor.relations@canaccord.com
  Website: www.canaccordgenuitygroup.com

**Shareholder contact**
Computershare Investor Services Inc.
100 University Avenue, 8th Floor
Toronto, ON M5J 2Y1
Phone: 1-800-564-6253 (toll free)
Email: service@computershare.com
Internet: computershare.com

**Trading symbol:**
TSX: CF, LSE: CF.

Average Shares outstanding (diluted): 103,363,909 shares (as of September 30, 2013)

Issued and outstanding shares: 102,519,742 (as of September 30, 2013)

**Common Share dividends**
On November 6, 2013, the Board of Directors approved a quarterly dividend of $0.05 per common share payable on December 10, 2013 with a record date of November 22, 2013.

**Preferred Share information**
Series A Preferred Shares: TSX: CF.PRA
Series C Preferred Shares: TSX: CF.PR.C

Issued and outstanding preferred shares: 8,540,000 (as of September 30, 2013)

**Preferred Share dividends**
On November 6, 2013, the Board of Directors also approved a cash dividend of $0.34375 per Series A Preferred Share payable on December 31, 2013 with a record date of December 20, 2013.

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**Q2/14 THREE MONTHS ENDED SEPTEMBER 30, 2013**

**REVENUE**

<table>
<thead>
<tr>
<th></th>
<th>Q2/13 (C$ millions)</th>
<th>Q2/14 (C$ millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>$183.3</td>
<td>$186.6</td>
</tr>
</tbody>
</table>

**NET INCOME**

<table>
<thead>
<tr>
<th></th>
<th>Q2/13 (C$ millions)</th>
<th>Q2/14 (C$ millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income</td>
<td>$5.9</td>
<td>$6.7</td>
</tr>
</tbody>
</table>

**EARNINGS PER SHARE**

<table>
<thead>
<tr>
<th></th>
<th>Q2/13 (C$)</th>
<th>Q2/14 (C$)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income</td>
<td>$0.03</td>
<td>$0.03</td>
</tr>
</tbody>
</table>

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**REVENUE BY BUSINESS SEGMENT**

- 69.1% Canaccord Genuity
- 27.4% Canaccord Genuity Wealth Management
- 3.5% Corporate & Other

**GEOGRAPHIC DISTRIBUTION OF REVENUE**

- 24.2% U.S.
- 33.7% Canada
- 37.5% U.K. & Europe
- 4.6% Other Foreign Locations

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**CANACCORD GENIETY**

<table>
<thead>
<tr>
<th>(C$ thousands)</th>
<th>Q2/13</th>
<th>Q2/14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Revenue</td>
<td>$120,110</td>
<td>$126,691</td>
</tr>
<tr>
<td>Income before intersegment allocations and income taxes</td>
<td>$5,972</td>
<td>$11,236</td>
</tr>
<tr>
<td>Income before income taxes</td>
<td>$504</td>
<td>$2,675</td>
</tr>
</tbody>
</table>

**CANACCORD GENIETY WEALTH MANAGEMENT**

<table>
<thead>
<tr>
<th>(C$ thousands except number of IAs)</th>
<th>Q2/13</th>
<th>Q2/14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Revenue</td>
<td>$56,486</td>
<td>$50,243</td>
</tr>
<tr>
<td>Income before intersegment allocations</td>
<td>$9,282</td>
<td>$1,724</td>
</tr>
<tr>
<td>Income before income taxes in Canada</td>
<td>$20,518</td>
<td>$3,338</td>
</tr>
</tbody>
</table>

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**BALANCE SHEET MEASURES**

<table>
<thead>
<tr>
<th>(C$ millions, except BVPS)</th>
<th>Q2/13</th>
<th>Q1/14</th>
<th>Q2/14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$575.4</td>
<td>$380.9</td>
<td>$360.2</td>
</tr>
<tr>
<td>Shareholders’ equity</td>
<td>$1,033.8</td>
<td>$1,068.6</td>
<td>$1,082.6</td>
</tr>
<tr>
<td>Working capital</td>
<td>$386.0</td>
<td>$408.9</td>
<td>$412.3</td>
</tr>
<tr>
<td>Book value per diluted share</td>
<td>$7.61</td>
<td>$7.87</td>
<td>$8.00</td>
</tr>
</tbody>
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**CANACCORD GENIETY**
Canaccord Genuity is the global capital markets division of the Canaccord Genuity group, and provides timely, actionable ideas to corporate and institutional clients around the world.

- Global investment banking/corporate brokerage operations, with capabilities to list companies on 10 stock exchanges in six countries
- Highly regarded Investment Banking practice with offices in eight countries worldwide
- Global sales and trading capabilities through trading desks in five time zones
- Award-winning research team, with coverage of over 950 companies

**CANACCORD GENIETY WEALTH MANAGEMENT**
Canaccord Genuity Wealth Management is the division of the business dedicated to providing individual investors, charities and intermediaries with tailored investment solutions, brokerage services and financial planning advice.

- Wealth management operations in Canada, the UK, Channel Islands, Isle of Man, Geneva, and Australia, catering to the specific needs of clients in each of these markets
- C$27.5 billion of client assets, globally
- 163 Investment Advisory teams located across major financial centres in Canada
- Approximately 115 investment professionals located at six wealth management offices in the UK and Europe
- 8 Investment Advisors located at two offices in Australia

* (as of September 30, 2013)