

An aerial photograph of a mountain valley. The landscape is rugged, with brown and grey rocky terrain interspersed with patches of snow and ice. A river flows through the valley, its water appearing a milky turquoise color. The overall scene is dramatic and somewhat desolate, suggesting a high-altitude or alpine environment.

Managed Portfolio Service

Dynamic solutions
in an ever changing world

N38°41'58"
W109°42'9"

INVESTMENT OUTCOME
NEW BEGINNINGS, USA

Your world isn't confined to a single set of geographic coordinates, neither should your investments be.

At Canaccord Genuity Wealth Management, our priority is to serve your financial objectives and we recognise that these goals are often broad, diverse and global. By understanding your financial needs, we are able to tailor our service and recommendations to help you go wherever you would like your investments to take you.

Where will
your investments
take you?

This document is directed at investors categorised as professional under the rules of the Financial Conduct Authority and is not intended for onward distribution to retail clients.

About Canaccord Genuity Wealth Management

At Canaccord Genuity Wealth Management we believe collaboration is fundamental to a successful partnership. We work in synergy with dedicated professional advisers who share a common goal – to help protect and grow a client's assets.

Our investment professionals manage and administer over £11 billion* of assets on behalf of more than 12,000 clients from our offices in London, Guernsey, the Isle of Man and Jersey.

We offer a range of core wealth management services that includes:

- Portfolio Management
- Broking Services
- Investment Funds

We are part of Canaccord Genuity Group Inc., a publicly traded company under the symbol CF on the Toronto Stock Exchange and the symbol CF. on the London Stock Exchange. Canaccord Genuity Group Inc. is a leading financial services firm operating in wealth management and capital markets.

*As at 31 December 2015.

N50°39'47"
W1°35'10"

INVESTMENT OUTCOME
LOOKING BEYOND THE HORIZON

Active and dynamic decision making means your client's investments are not constrained by geography, sector or benchmarks, presenting you with the best of Canaccord Genuity Wealth Management's thinking in every portfolio.

Dynamic solutions in an ever changing world

Active decision making means your client's investments are not constrained by geography, sector or benchmarks while remaining securely within the framework of our centralised investment process.

Our Managed Portfolio Service (MPS) offers a range of model portfolios which are constructed to meet your client's investment objectives and risk profile. With these portfolios we take an open architecture approach, enabling us to select from the entire market place to find the right fund at the right time and the right price.

In line with the ever-changing world in which we live, these portfolios follow key thematic trends such as technology, healthcare and infrastructure, broadening your client's investment solution. Canaccord Genuity's global presence and intellectual capital supports an advanced approach to portfolio diversification.

The MPS portfolios are further differentiated by their dynamic asset allocation – we will adapt your client's investments in line with our changing views of the investment market and economic outlook. This can result in above benchmark weighting in alternative investments across all models; providing a negative correlation with equity and bond markets.

Active and dynamic decision making means your client's investments are not constrained by geography, sector or benchmarks, presenting you with the best of Canaccord Genuity Wealth Management's thinking in every portfolio. We ensure your client's investment risk is actively managed and mitigated through true diversification.

Working with us

Our Managed Portfolio Service provides a range of risk-rated discretionary portfolios for your clients who do not require a tailored solution, for a recommended minimum investment of £100,000. Backed by the resource of Canaccord Genuity, our MPS managers employ the in-depth, global research to which only institutional investors are typically exposed.

Benefits

- Delivering consistent, risk-adjusted returns across the risk spectrum to ensure your client's investment objectives are met
- Exclusive access to global investment ideas and research
- The certainty of a flexible partnership where you dictate the parameters – we can take on the risk and suitability of the investments held, let you retain suitability, or agree a hybrid of the two
- A structured, robust and disciplined investment process, managed by an accessible and dedicated team – contactable by phone or email - to discuss your client's portfolio at your convenience.

Features

- Dynamic asset allocation across the range, unconstrained by a benchmark
- Ability to access and invest in funds using global expertise from Canaccord Genuity, governed by a centralised investment process
- Institutional and Super Institutional share class access
- Open architecture providing access to fund managers across markets
- Consistently rated 5 star by Defaqto, the independent ratings agency.

Risks

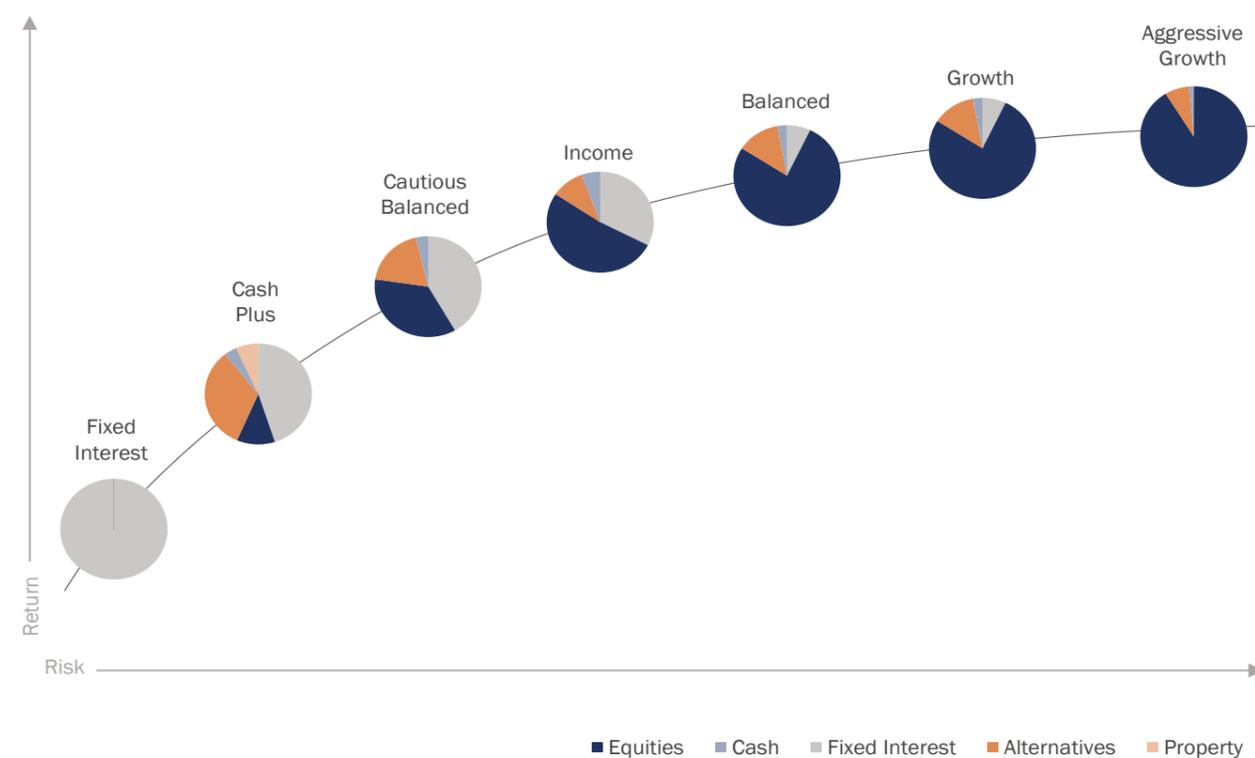
- Portfolios that invest across geographical borders may be exposed to geopolitical risks and currency rate fluctuations
- Your client's capital is at risk; the value of investments and the income from them can go down as well as up and they may not get back the amount originally invested
- You should remember that past performance is not a reliable indicator of future results
- As with any investments, there are no guarantees.

It will always be appropriate for you to review and discuss the risks associated with this type of investment portfolio with your client to ensure a suitable outcome

The MPS model portfolio range

We offer a range of seven multimanager portfolios that can invest in different collectives and ETFs – as well as five MPS portfolios that invest directly into UK equities, bonds and alternatives, depending on your client’s investment objectives and risk appetite.

MPS risk vs return



N.B. This is for illustrative purposes only. The above asset allocation is as at Dec 2015. Actual asset allocation changes are made depending on market conditions.

Key Facts		Direct	Multi-Manager
Fixed Interest	This portfolio aims to produce a return primarily via an income stream, with limited capital volatility. It aims to achieve this objective by investing predominantly in fixed interest and cash type vehicles. The portfolio is unlikely to generate capital gains over the longer term; and as the portfolio is sensitive to interest rate changes, even though cash type vehicles are used, losses can occur.		✓
Cash Plus	This portfolio aims to produce an overall return in excess of cash over a typical investment cycle (i.e. 7-10 years); some of this return will come from the income generated. This portfolio has an absolute return focus and, therefore, should have lower volatility. Investments are predominantly made into fixed interest and cash type investments, with a lower proportion to be invested into global equities or equity based vehicles. To assist in the reduction of volatility and deliver uncorrelated returns during periods of unfavourable market conditions, alternative asset classes such as commodities, currencies, infrastructure and hedge funds may be used.		✓
Cautious Balanced	This portfolio aims to produce a balance between capital appreciation and reduced volatility over a typical investment cycle (i.e. 7-10 years). The strategy uses global equities and fixed interest and cash type investments to provide diversification, with a focus on the themes we consider are likely to perform in the prevailing economic environment. Alternative asset classes (such as commodities, currencies and hedge funds) may be employed in this strategy, to balance the risk during unfavourable conditions and produce returns uncorrelated to the general equity market.	✓	✓
Income	This portfolio aims to produce an income stream, with some prospects for capital appreciation over a typical investment cycle (i.e. 7-10 years). With its focus on income production, fixed interest type investments tend to feature significantly, although there also tends to be a large proportion devoted to income producing equities. Alternative asset classes (such as commodities, currencies and hedge funds) may be employed in this strategy, to balance the risk during unfavourable conditions and produce returns uncorrelated to the general equity market.	✓	✓
Balanced	This portfolio aims to produce a balance between capital appreciation and income over a typical investment cycle (i.e. 7-10 years). The strategy uses global equities and fixed interest and cash type investments to provide diversification, with a focus on the themes we consider are likely to perform in the prevailing economic environment. Alternative asset classes (such as commodities, currencies and hedge funds) may be employed in this strategy, to balance the risk during unfavourable conditions and produce returns uncorrelated to the general equity market.	✓	✓
Growth	This portfolio aims to produce capital appreciation over a typical investment cycle (i.e. 7-10 years). While this strategy may have some exposure to fixed interest investments, it will tend to have a focus on domestic and international equities to achieve both diversification and investment focus. The strategy uses global equities and fixed interest and cash type investments to provide diversification, with a focus on the themes we consider are likely to perform in the prevailing economic environment. Alternative asset classes (such as commodities, currencies and hedge funds) may be employed in this strategy, to balance the risk during unfavourable conditions and produce returns uncorrelated to the general equity market.	✓	✓
Aggressive Growth	This portfolio aims to produce capital appreciation over a typical investment cycle (i.e. 7-10 years). This strategy may have minimal exposure to fixed interest investments, and will focus predominantly on domestic and international equities to achieve both diversification and investment focus. The strategy uses global equities and thematic investments to provide diversification and we will invest more heavily in the themes we consider are likely to perform in the prevailing economic environment. Alternative asset classes (such as commodities, currencies and hedge funds) are used to a lesser extent to balance risk during unfavourable conditions.	✓	✓

S20°58'18"
E19°34'59"

INVESTMENT OUTCOME
SHIFTING SANDS

The MPS portfolio's dynamic, active asset allocation enables us to adapt your client's investments in line with our changing views of the investment market and economic outlook.

Our investment process



Our goal is to meet your client's requirements and achieve the most suitable investment outcomes for their chosen level of risk.

Fundamental to the service we provide is our award-winning centralised investment process which guides the investment thinking of our portfolio managers.

The depth of resource and experience we employ is used to the greatest possible extent through the interaction of a number of investment committees; in combination, each will contribute to the portfolio positioning which is adopted across our range of investment solutions.

- Our investment process is built upon a global asset allocation framework
- We undertake Due Diligence on potential investments
- Investments are selected from the open market by our in-house experts to provide clients with a range of quality investment opportunities
- Portfolios are constructed efficiently from our approved lists of suitable investments
- We take a proprietary approach to portfolio risk management and risk is measured accordingly.

N37°35'34"
W112°11'13"

INVESTMENT OUTCOME
AN ALTERNATIVE CLIMB

Our MPS range can have an above benchmark weighting in alternative investments across all models; providing a negative correlation with equity and bond markets.

Platform presence

You can access our MPS portfolios via a number of industry-wide platforms, including:



Our values

We are driven by our core company values and recognise that building lasting relationships is the key to delivering results for our clients.

We put our clients first.

We develop deep trust with our clients through detailed consultation, appropriate investment ideas and value-added services.

A good reputation is our most-valued currency.

Integrity and respect for client confidentiality are the basis of all our relationships.

Ideas are the engine of our business.

Our originality in the generation of quality ideas – for clients and for ourselves – positions us ahead of the global competition.

We are an entrepreneurial, hard-working culture.

We believe that highly qualified, motivated professionals working together in an entrepreneurial environment results in superior client service and shareholder value.

We strive for client intimacy.

The more detailed our understanding of our clients' needs and objectives, the better positioned we are to meet them.

We are dedicated to creating exemplary shareholder value.

We are committed to aligning the interests of our people with fellow Canaccord Genuity shareholders through share ownership. We believe that ownership motivates the ideas and efforts that lead to value creation.

To us there are no foreign markets.™

Our clients benefit from our truly global perspective. We deliver insightful, actionable ideas from both local and international markets through our continued pursuit and evaluation of global opportunities.

N64°04'03"
W21°27'25"

INVESTMENT OUTCOME
SEE THINGS IN A DIFFERENT LIGHT

We offer the certainty of a flexible partnership where you dictate the parameters – we can take on the risk and suitability of the investments held, let you retain suitability, or agree a hybrid of the two.

Accolades and awards

Good reputations are built on expertise, experience, results and satisfied clients. We are proud that investors and the financial industry recognise the quality services we provide in the UK and Europe.



Portfolio Management

Shares Magazine Awards

Best Wealth Manager – 2015 Winner

Shares Magazine Awards

Best Wealth Manager – 2014 Winner

Citywealth Awards

Investment Management Company of the Year, Isle of Man – 2016 Winner

Citywealth Awards

Investment Management Company of the Year, Channel Islands – 2016 Winner

Citywealth Awards

Investment Management Company of the Year, Isle of Man – 2015 Winner

Defaqto 5 Star Rating

Optimized Portfolios - DFM (Managed Portfolio) – 2015

Defaqto 5 Star Rating

Optimized Portfolios - DFM (Managed Portfolio) – 2014

City of London Wealth Management Awards

Wealth Management Company of the Year - 2014 Winner

Incisive Media Gold Standard Award

Optimized Portfolios -
Discretionary Portfolio Management – 2013 Winner

Defaqto 5 Star Rating

Optimized Portfolios -
DFM (Model Portfolio Service) – 2013

Incisive Media Gold Standard Award

Optimized Portfolios -
Discretionary Portfolio Management – 2012 Winner

Money Marketing Financial Services Awards

Best Discretionary Adviser – 2012 Winner

Defaqto 5 Star Rating

DFM (Bespoke) – 2012

Advisory Broking

City of London Wealth Management Awards

Best Advisory Service – 2015 Winner

City of London Wealth Management Awards

Best Advisory Service – 2013 Winner

City of London Wealth Management Awards

Best Advisory Service – 2012 Winner

Shares Magazine Awards

Best Advisory Stockbroker – 2011 Winner

Financial Times/Investors Chronicle Investment Awards

Best Stockbroker for Bonds – 2011 Winner

Please note that Awards received prior to 2013 were awarded to Collins Stewart Wealth Management, which was acquired by the Canaccord Genuity Group Inc. in 2012.

About the Canaccord Genuity group

Through its principal subsidiaries, Canaccord Genuity Group Inc. (the “Company”) is a leading financial services firm, with operations in two principal segments of the securities industry: wealth management and capital markets.

Since its establishment in 1950, the Company has been driven by an unwavering commitment to building lasting client relationships. We achieve this by generating value for our individual, institutional and corporate clients through comprehensive investment solutions, brokerage services and investment banking services.

Canaccord Genuity Group Inc. employs approximately 2,000 people across the globe with over 50% of these employees owning shares in the company.

The Company has offices in 10 countries worldwide, including wealth management offices located in the UK, Channel Islands, Isle of Man, Canada and Australia.

Canaccord Genuity, the international capital markets division, operates in Canada, the UK, France, Ireland, Hong Kong, China, Singapore and Australia.

To us there are no foreign markets.™

Canaccord Genuity Group Inc. is publicly traded under the symbol CF on the Toronto Stock Exchange and the symbol CF. on the London Stock Exchange

canaccordgenuity.com

Contact

Our intermediary team are here to help with any questions you may have regarding your clients’ investment needs. Please contact them on

41 Lothbury
London
EC2R 7AE

T: +44 (0)20 7523 4597
E: intermediary@canaccord.com

canaccordgenuity.com

Important information

This document is directed at investors categorised as professional under the rules of the Financial Conduct Authority and is not intended for onward distribution to retail clients.

Investment involves risk. The investments discussed in this document may not be suitable for all investors. The value of investments and the income from them can go down as well as up and investors may not get back the amount originally invested. Past performance is not a guide to future performance.

All data correct as at February 2016.

Where investment is made in currencies other than the investor’s base currency, the value of those investments, and any income from them, will be affected by movements in exchange rates. This effect may be unfavourable as well as favourable.

The information contained herein is based on materials and sources that we believe to be reliable, however, Canaccord Genuity Wealth Management makes no representation or warranty, either expressed or implied, in relation to the accuracy, completeness or reliability of the information contained herein, as at February 2016. All opinions and estimates included in this document are subject to change without notice and Canaccord Genuity Wealth Management is under no obligation to update the information contained herein. None of CGWM, its affiliates or employees shall have any liability whatsoever for any indirect or consequential loss or damage arising from any use of this material.

This document is for information purposes only and is not to be construed as a solicitation or an offer to purchase or sell investments or related financial instruments. This has no regard for the specific investment objectives, financial situation or needs of any specific investor.

The tax treatment of all investments depends upon individual circumstances and may be subject to change. Investors should discuss their financial arrangements with their own tax adviser as the value of any tax reliefs available is subject to individual circumstances. Levels and bases of taxation may change.

Canaccord Genuity Wealth Management (“CGWM”) does not make any warranties, express or implied, that the products, securities or services mentioned are available in your jurisdiction. Accordingly, if it is prohibited to advertise or make the products, securities or services available in your jurisdiction, or to you (by reason of nationality, residence or otherwise) such products, securities or services are not directed at you.

CGWM and/or connected persons may, from time to time, have positions in, make a market in and/or effect transactions in any investment or related investment mentioned herein and may provide financial services to the issuers of such investments.

Canaccord Genuity Wealth Limited is authorised and regulated by the Financial Conduct Authority, and is a wholly owned subsidiary of Canaccord Genuity Group Inc. Registered office: 41 Lothbury, London, EC2R 7AE. Registered in England & Wales no. 02762351.

Australia

Canada

China

France

Guernsey

Hong Kong

Ireland

Isle of Man

Jersey

Singapore

United Kingdom

United States

The company of the Canaccord Genuity group of companies through which products and services are offered may differ by location and service. See www.canaccordgenuitygroup.com/en/companies for more information.